

Mini-Marts

Ranked by Fiscal 2018 Retail Sales

FY18	FY17	FY16	LOCATION	FY18 SALES
1	1	1	NB San Diego, Calif., Mini-Mart	\$8,681,871
2	3	2	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Holomoku)	8,126,080
3	5	4	NH Guam Mini-Mart/Gas	7,380,878
4	4	6	NB San Diego, Calif., Mini-Mart (Murphy Canyon)	6,424,446
5	2	5	JR Marianas, Guam Mini-Mart/Fuel	6,208,920
6	8	7	NSB Kings Bay, Ga., Quick Stop Mini-Mart	5,746,537
7	6	8	FA Yokosuka, Japan, Autoport/Mini-Mart Auto/Gas	5,244,496
8	9	11	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Barbers Point Touch & Go)	5,150,439
9	11	10	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Halsey Terrace)	5,052,100
10	10	14	NAS Sigonella, Italy, Mini-Mart (NAS2)	5,029,048
11	12	13	NS Norfolk, Va., Mini-Mart (Air Station)	4,505,070
12	13	9	NAS North Island, Calif., Mini-Mart (Touch & Go)	4,355,745
13	16	19	NB Point Loma, Calif., Nimitz Mini-Mart	4,212,270
14	15	16	JEB Little Creek-Fort Story, Va., Autoport	4,029,770
15	17	15	FA Sasebo, Japan, Autoport Auto/Gas Center	3,948,975
16	18	20	NB San Diego, Calif., Mini-Mart (Bayview)	3,713,861
17	14	21	NSA Bahrain Shaikh Isa Mini-Mart	3,532,634
18	21	23	Stennis Space Center, Miss., Mini-Mart (SBU)	3,160,115
19	22	-	*NWS Yorktown, Va., Mini-Mart/Gas	3,138,582
20	28	26	NAS Lemoore, Calif., Mini-Mart (Jet)	3,114,189
21	24	24	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Iroquois Point)	3,105,690
22	27	25	NBK Bangor, Wash., Mini-Mart/Package Store	2,858,779
23	23	22	NAS Oceana, Va., Mini-Mart/Uniform Store	2,763,658
24	7	18	Gricignano Support Site, Italy, Mini-Mart (NSA Naples)	2,711,495
25	19	27	NAS Pensacola, Fla., Main Store (Corry Station)	2,697,813
26	20	17	NAF Atsugi, Japan, Mini-Mart	2,669,946
27	26	33	NCBC Gulfport, Miss., Quick Stop Mini-Mart	2,439,955
28	25	28	NS Norfolk, Va., Mini-Mart (CEP-76)	2,338,346
29	34	38	NAB Coronado, Calif., Surfmart Mini-Mart	2,279,040
30	33	42	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Pearl City)	2,254,696
31	30	29	NSA Bahrain Jebel Ali, Dubai, Mini-Mart	2,252,728
32	32	32	FA Yokosuka, Japan, Mini-Mart (Ikego)	2,234,390
33	40	45	NS Guantanamo Bay, Cuba, Mini-Mart	2,119,356
34	29	41	NSA Mid-South, Tenn., Gas Station	2,034,604
35	36	39	NSB New London, Conn., Mini-Mart (Dolphin)	1,999,350
36	41	47	NB San Diego, Calif., Mini-Mart (Cabrillo)	1,972,011
37	42	48	NSA Philadelphia, Pa., Mini-Mart	1,908,265
38	57	62	NSA Northwest Annex (Chesapeake), Va., Main Store	1,857,472
39	43	40	JR Marianas, Guam, Car Care Center	1,788,941
40	46	50	NS Norfolk, Va. (Iowa Estates)	1,734,250
41	47	57	USMMA Kings Point, N.Y., Mini-Mart	1,715,395
42	45	55	Portsmouth NSY, Kittery, Maine, Mini-Mart	1,701,237
43	31	12	NS Mayport, Fla., Fleet/Uniform Store	1,693,677
44	48	54	WNY Washington, D.C., Mini-Mart	1,690,177
45	44	56	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Ford Island)	1,688,746
46	35	51	NS Great Lakes, Ill., Mini-Mart	1,687,349
47	54	67	PMRF Kauai, Hawaii, Mini-Mart (Barking Sands)	1,680,645
48	52	60	JB McGuire-Dix-Lakehurst, N.J., Mini-Mart	1,656,751
49	38	46	NSA Bahrain TQ Mart NEX	1,615,992
50	39	59	NAS Patuxent River, Md., Autoport Auto/Gas	1,603,632
51	37	61	NSB New London, Conn., Autoport Auto/Gas Center	1,577,803
52	60	-	NAF El Centro, Calif., Main Store/Gas	1,562,725
53	56	49	NAS Whiting Field, Fla., Mini-Mart (Pines)	1,526,094
54	53	69	NMC San Diego, Calif., Hospital Mini-Mart	1,455,410
55	58	64	NNSY Portsmouth, Va., Mini-Mart	1,440,319
56	66	70	NS Guantanamo Bay, Cuba (Camp America)	1,412,641
57	51	72	NAS Corpus Christi, Texas, Mini-Mart/Autoport Center	1,396,826
58	50	65	JB Pearl Harbor-Hickam, Hawaii, Wahiawa Main Store	1,363,042
59	49	68	NMC San Diego, Calif., Hospital Gift Store	1,352,094
60	62	86	NSA Hampton Roads, Va., Mini-Mart	1,166,268
61	65	71	NAS Fallon, Nev., Quick Stop Mini-Mart	1,079,245
62	72	81	NS Guantanamo Bay, Cuba, TK Housing Mini-Mart	1,069,248
63	71	87	NAS Key West, Fla., Quick Stop Mini-Mart (Boca Chica)	1,036,532
64	67	82	Navy Housing Hario, Japan, Mini-Mart/Gas	1,027,477
65	64	73	NAS Jacksonville, Fla., NEXPress Mini-Mart	1,001,170

MINI-MART SALES Differences Prior Year

Gricignano Support Site, Italy, Mini-Mart (NSA Naples)	-56.40%
NS Mayport, Fla., Fleet/Uniform Store	-33.94%
FA Yokosuka, Japan, Autoport/Mini-Mart Auto/Gas	-20.07%
NAS Sigonella, Italy, Mini-Mart (NAS2)	-15.34%
NAS North Island, Calif., Mini-Mart (Touch & Go)	-14.20%
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Holomoku)	-4.29%

Even though the store was remodeled and sales dropped, with \$8.13 million in sales, the Pearl Holomoku Mini Mart still posted the second highest sales of all NEX Mini Marts during fiscal 2018.

Sales figures are brought to the nearest dollar. Source: NEXCOM

FY18	FY17	FY16	LOCATION	FY18 SALES
66	68	84	JEB Little Creek-Fort Story, Va., Mini-Mart/Gas	\$986,646
67	74	78	NBK Bremerton, Wash., Mini-Mart (Jackson)	986,637
68	63	83	NSA Bethesda, Md., Mini-Mart/Gas Center	956,945
69	76	80	NAS Lemoore, Calif., QuickMart	940,726
70	70	88	NB Point Loma, Calif., Liberty Station Mini-Mart (Annex)	831,479
71	73	91	NSA Naples, Italy, Rome Embassy	810,308
72	77	95	NSB New London, Conn., Mini-Mart (Lower Base)	789,476
73	75	105	WNY Washington, D.C., Out Takes Mini-Mart	752,277
74	84	94	NS Newport, R.I., Mini-Mart (Greene Lane)	740,716
75	90	97	NAS Key West, Fla., Package Store	730,116
76	61	98	NSA Bahrain HPU Mini-Mart	725,967
77	79	35	NMC Portsmouth, Va., Hospital Store Main Store	723,257
78	78	96	FLCN Cheatham Annex, Va. Main Store	693,479
79	81	-	NS Newport, R.I., Mini-Mart (King Hall)	648,970
80	86	92	NAS Lemoore, Calif., Car Care Center/Fuel	632,628
81	92	114	NCBC Port Hueneme, Calif., Seal Beach Mini-Mart	550,398
82	82	107	JB Charleston, S.C., Autoport Auto/Gas Center	542,094
83	85	106	NAS North Island, Calif., Navy Lodge	531,749
84	80	93	NSA Bahrain AV Unit Mini-Mart	531,689
85	89	108	NS Newport, R.I., Gas Station (Bayside)	495,286
86	59	103	NCTS Guam Mini-Mart/Fuel	484,351
87	91	110	NAS Pensacola, Fla., Mini-Mart/Fuel (Sherman Field)	446,846
88	88	102	JR Marianas, Guam, Polaris Point	444,183
89	94	122	NS Guantanamo Bay, Cuba, Mini-Mart (Leeward)	424,923
90	95	115	NS Norfolk, Va., Navy Lodge Store	424,449
91	98	113	NPS Monterey, Calif., Mini-Mart (La Mesa)	424,448
92	93	124	Dam Neck Annex, Va., Autoport Auto/Gas Center (575)	406,370
93	101	125	NH Guam Marianas Gift Shop	388,414
94	97	117	NSA Souda Bay, Greece, Athens Embassy	388,284
95	100	120	JB Anacostia-Bolling, Washington, D.C., Mini-Mart	378,348
96	83	111	NSA Naples, Italy, Mini-Mart (NATO)	362,229
97	87	112	NS Everett, Wash., Marysville Gas Station	361,933
98	102	118	U.S. Embassy, Madrid, Spain, Mini-Mart	327,131
99	103	127	NCBC Gulfport, Miss., Retiree Mini-Mart	309,941
100	96	129	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Makalapa)	305,671
101	99	126	NB San Diego, Calif., Broadway Complex Mini-Mart (District)	272,774
102	117	-	FA Yokosuka, Japan, Mini-Mart/Surfmart	270,281
103	104	128	NH Beaufort, S.C., Hospital Store	268,057
104	105	130	Tokyo, Japan, Mini-Mart (Hardy Barracks)	258,701
105	55	123	NSA Gaeta, Italy	250,827
106	110	133	FA Sasebo, Japan, Navy Lodge	239,895
107	111	137	FA Yokosuka, Japan, Mini-Mart (Hospital)	235,475
108	108	134	NAS Pensacola, Fla., Hospital Store	233,169
109	107	140	NS Norfolk, Wallops Island, Va., Mini-Mart	225,009
110	106	136	NSA Bahrain NEXPress Mini-Mart	220,136
111	113	148	NB San Diego, Calif., Navy Lodge Mini-Mart	195,977
112	114	138	JB Pearl Harbor-Hickam, Hawaii, Navy Lodge Mini-Mart (Ford Island)	194,403
113	115	142	NH Beaufort, S.C., Quick Stop Mini-Mart	118,438
114	116	145	NSA Bethesda, Md., Navy Lodge	75,618
115	118	143	NBK Bangor, Wash., Mini-Mart (Indian Island)	49,621

TOTAL SALES (not including gas) \$206,564,051 (-17.48 percent)

Notes: Sales do not include gasoline. As of fiscal 2010, NEXCOM does not combine overall Mini-Mart sales with gas sales. In addition, the total sales figure may also reflect the shift of several Mini-Marts into main stores.

NEXCOM no longer includes car care center sales in Mini-Mart sales totals. However, the exchange service command notes that "they are included in their respective NEX total sales."

NEXCOM closed several Mini-Marts during fiscal 2018, and these closures "negatively impacted sales." Closed Mini-Marts include NEX Djibouti CLU Mart; NH Jacksonville, Fla., Hospital Store; NAS Meridian, Miss., Crews Center Mini-Mart; NAS Pensacola, Fla., Navy Lodge Mini-Mart; NSA Gaeta, Italy, Latina Mini-Mart (NATO); NSA Naples, Italy, Mini-Mart (Carney Park); NAS Jacksonville, Fla., Navy Lodge; and NS Mayport, Fla., Navy Lodge.

In addition, NEXCOM experienced a number of Mini-Mart remodels — some major — which had a negative impact on activity, in particular in some of their top Mini-Mart sales stores, "since many had to close or limit their hours of operation." These remodeled Mini-Marts included:

Package Stores Ranked by Fiscal 2018 Retail Sales

Rank FY18	Rank FY17	Rank FY16	PACKAGE STORE	FY18 SALES
1	1	1	NS Norfolk, Va., Package Store	\$13,159,856
2	2	2	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart	11,745,820
3	3	3	NAS Oceana, Va., Package Store	10,026,432
4	4	4	NAS Jacksonville, Fla., Package Store	9,191,199
5	5	5	NAS Pensacola, Fla., Mall Mini-Mart	9,154,467
6	6	6	NB San Diego, Calif., Package Store	8,026,924
7	8	9	NSA Bahrain Navy Exchange	7,133,468
8	7	7	JEB Little Creek-Fort Story, Va.	7,053,440
9	9	8	NSA Bethesda, Md., Package Store	6,988,909
10	10	10	NSA Mid-South, Millington, Tenn.	6,445,353
11	12	45	NNSY Portsmouth, Va., Scott Center Main	4,987,796
12	11	12	NAS Whidbey Island, Wash.	4,908,923
13	13	13	NASJRB New Orleans, La., Main Store (Belle Chasse)	4,706,295
14	14	16	NBK Bangor, Wash.	4,541,222
15	15	15	NSA Annapolis, Md., Gas Mini-Mart	4,383,664
16	17	17	NAS Patuxent River, Md.	4,248,516
17	16	14	NS Mayport, Fla.	4,002,506
18	18	19	JB Charleston, S.C.	3,965,116
19	19	21	NB Guam (Orote Point), JR Marianas	3,558,915
20	20	18	FA Yokosuka, Japan	3,468,608
21	62	152	NSB New London, Conn.	3,440,081
22	22	22	NSB Kings Bay, Ga., Quick Stop	3,347,455
23	23	24	NS Everett, Wash.	3,334,133
24	24	27	NAS Corpus Christi, Texas	3,197,592
25	25	26	NBK Bremerton, Wash.	3,120,408
26	29	33	NS Guantanamo Bay, Cuba	3,111,889
27	30	34	NAS North Island (NB Coronado), Calif.	3,100,954
28	21	20	NS Newport, R.I., Package Store	3,099,500
29	27	23	NH Guam, JR Marianas	2,989,636
30	26	28	NEX Orlando, Fla.	2,795,259
31	28	30	NS Rota, Spain	2,751,768
32	32	32	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Holomoku)	2,634,623
33	35	36	NB San Diego, Calif., Quik Mart	2,204,916
34	33	11	Mitchel Field, N.Y.	2,194,312
35	34	35	NB Guam (Orote Point), JR Marianas, Mini-Mart/Gas	2,146,284
36	37	38	NB San Diego, Calif., Murphy Canyon Mini-Mart	2,083,874
37	36	39	NCBC Port Hueneme (NBVC), Calif.	2,063,066
38	40	46	NCBC Gulfport, Miss.	1,953,368
39	41	40	NS Great Lakes, Ill.	1,890,237
40	39	37	NAS Whiting Field, Fla.	1,886,755
41	44	41	FA Sasebo, Japan, Mini-Mart	1,840,121
42	43	43	JB Pearl Harbor-Hickam, Hawaii (Touch & Go)	1,833,551
43	42	42	Stennis Space Center Mini-Mart, Miss. (SBU)	1,800,037
44	45	50	NAS Meridian, Miss.	1,758,472
45	50	53	NAS Sigonella, Italy	1,700,149
46	47	54	NWS Yorktown, Va.	1,697,316
47	46	49	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Halsey)	1,578,577
48	144	132	NSA Naples, Italy	1,544,556
49	49	51	JEB Little Creek-Fort Story, Va., Gas/Mini-Mart	1,414,236
50	56	56	Dam Neck Annex, Va.	1,403,160
51	54	48	NAS Key West, Fla.	1,393,980
52	52	60	NSA Philadelphia, Pa.	1,345,374
53	51	62	Japan Ships Store	1,345,372
54	31	31	NEX Grignano, Italy Mini-Mart (NSA Naples)	1,339,983
55	53	47	NAS North Island, Calif., Mini-Mart (Fallbrook)	1,328,511

Rank FY18	Rank FY17	Rank FY16	PACKAGE STORE	FY18 SALES
56	55	52	NAS Lemoore, Calif., Jet Mart Mini-Mart	\$1,323,845
57	65	64	NAS Sigonella, Italy, Mini-Mart	1,305,683
58	57	58	FA Yokosuka, Japan, AP Mini-Mart/Car Care Center	1,278,034
59	58	59	NS Norfolk, Va., V55 Mini-Mart (Air Station)	1,276,241
60	63	57	NAS Lemoore, Calif.	1,246,670
61	59	55	JB Pearl Harbor-Hickam, Hawaii, Exchange Fleet Store	1,210,580
62	61	63	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Iroquois Point)	1,182,634
63	60	61	NB San Diego, Calif., Bayview Mini-Mart	1,180,898
64	64	65	NOLF Imperial Beach, Calif.	1,166,372
65	66	70	NB Point Loma, Calif., Liberty Station/Nimitz Mini-Mart	1,155,457
66	48	44	NAF Atsugi, Japan, Auto Center/Mini-Mart	1,152,559
67	68	67	NAS Point Mugu (NBVC), Calif.	1,034,303
68	70	68	NSU Saratoga Springs, N.Y., Mini-Mart	979,872
69	71	72	NSF Dahlgren, Va.	963,729
70	67	66	NRCS Singapore	936,001
71	76	77	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Pearl City)	910,970
72	72	69	NAB Coronado, Calif.	846,625
73	73	79	NCBC Gulfport, Miss., Mini-Mart	824,585
74	75	71	NBK Bangor, Wash., Mini-Mart/Package Store	821,340
75	80	76	NMC San Diego, Calif.	795,967
76	74	73	NSA Mid-South, Millington, Tenn., Gas Station	775,052
77	69	93	NEX Djibouti	765,081
78	81	88	NSA Souda Bay, Crete	764,353
79	82	84	JB McGuire-Dix-Lakehurst, N.J.	760,313
80	77	78	NSCS Panama City, Fla.	741,530
81	83	92	NSA Mechanicsburg, Pa.	733,628
82	85	90	NCTS Guam	720,818
83	78	80	NAS Whidbey Island, Wash., Fleet Store	720,393
84	84	82	NSB New London, Conn. (Dolphin)	708,369
85	79	75	NS Norfolk, Va., CEP76 Autoport (D&S Gas)	703,470
86	86	94	Aviation Plaza, NAS Pensacola, Fla., Mini-Mart/Auto Center	703,284
87	90	86	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Ford Island)	696,159
88	95	98	NS Guantanamo Bay, Cuba, Marine Hill Mini-Mart	681,100
89	91	89	WNY Washington, D.C.	678,382
90	94	85	NB San Diego, Calif., Cabrillo Mini-Mart	667,445
91	92	81	NS Great Lakes, Ill., Service School Command	665,840
92	88	83	NS Norfolk, Va.	661,106
93	96	97	Aviation Plaza, NAS Pensacola, Fla.	650,209
94	97	95	NB San Diego, Calif., Fleet Store	649,274
95	116	-	NSA-HR Northwest Annex, Va., Fleet Store/Gas	638,229
96	89	99	NB Guam (Orote Point), JR Marianas, Apra Mini-Mart	618,488
97	93	87	NAS Oceana, Va., Fleet Store	616,912
98	133	138	NEX Depot, Yokosuka, Japan	606,066
99	87	74	NS Mayport, Fla., Gas Station	582,994
100	105	105	NAS Kingsville, Texas	582,549
101	101	101	NSA Monterey, Calif.	575,977
102	100	104	NSA Capodichino, Italy	566,383
103	103	96	NAB Coronado, Calif., Mini-Mart	549,723
104	108	112	NAS Corpus Christi, Texas, Auto Center	548,936
105	99	91	NS Mayport, Fla., Fleet Store	543,479
106	98	102	NAS Patuxent River, Md., Mini-Mart	542,032
107	104	106	JB Charleston, S.C., Student Store	540,968
108	112	109	NMC Portsmouth, Va., Main Store	531,253
109	106	110	FA Yokosuka, Japan, Ikego Mini-Mart	520,644
110	110	111	NEX Kittery, N.H.	519,397

Rank FY18	Rank FY17	Rank FY16	PACKAGE STORE	FY18 SALES
111	113	116	NSF Indian Head, Md.	\$513,224
112	115	114	NB Point Loma, Calif. (Sub Base)	500,951
113	109	103	NS Great Lakes, Ill., Gas/Mini-Mart	497,775
114	125	121	NEX Moron, Spain	472,836
115	123	123	NAF El Centro, Calif.	469,911
116	107	100	NSA Bahrain TQ Mini-Mart	468,895
117	114	113	NS Norfolk, Va. (Iowa Estates)	463,909
118	111	108	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Wahiawa)	450,960
119	102	107	NB San Diego, Calif., Home Store	447,621
120	118	122	NAS Fallon, Nev.	444,071
121	121	115	NNSY Portsmouth, Va., Mini-Mart	438,771
122	119	117	Corry Station, Fla.	436,974
123	120	125	NSA Bahrain South Mini-Mart	434,897
124	128	129	NAS Key West, Fla., Boca Chica Mini-Mart	432,815
125	124	126	NS Norfolk, Va., C9 Services Complex	426,980
126	122	119	NAWS China Lake, Calif.	424,433
127	131	124	NEX Depot, NSA Bahrain	418,560
128	127	131	NS Newport, R.I., Greene Lane Mini-Mart	400,349
129	117	134	NS Norfolk, Va., Fleet Store (W313)	396,113
130	143	150	NSA Hampton Roads, Va., Mini-Mart	371,352
131	132	136	PMRF Kauai, Hawaii (Barking Sands)	368,677
132	129	130	NSA Bethesda, Md., Gas Mini-Mart	355,503
133	134	133	NS Guantanamo Bay, Cuba, Mini-Mart	353,424
134	138	139	NWS Earle, Colts Neck, N.J.	348,097
135	126	120	NAS Fallon, Nev., Quik Stop/Auto Service Center	342,771
136	139	163	NS Everett, Wash., Fleet Store	341,198
137	130	128	NAS Oceana, Va.	340,370
138	146	127	NS Guantanamo Bay, Cuba, Mini-Mart (Camp America)	336,456
139	156	161	FA Yokosuka, Japan, Fleet Rec. Store	335,694
140	135	137	Naval Housing, Hario, Japan	329,714
141	149	142	NAS Key West, Fla., Trumbo Mini-Mart	325,811
142	136	135	NMC Portsmouth, Va., Mini-Mart	312,744
143	141	153	NAS Lemoore, Calif., Auto Center	311,406
144	-	-	NAS Jacksonville, Fla., NEXPress/Mini-Mart	309,551
145	142	141	NBK Bremerton, Wash., Jackson & Hospital Mini-Mart	309,114
146	140	157	Guam Ships Store	308,384
147	137	140	NCBC Port Hueneme (NBVC), Calif., Car Care Center	296,971
148	148	145	NSWC Crane, Ind.	278,801
149	145	144	JEB Little Creek-Fort Story, Va., Mini-Mart (West Annex)	270,130
150	153	148	FLCN Cheatham Annex, Va.	263,956
151	147	155	NSB New London, Conn., Lower Mini-Mart	258,384
152	154	158	NAS Pensacola, Fla.	245,215
153	155	154	NSB New London, Conn., Convenience Store	232,213
154	150	146	NB Point Loma, Calif.	225,851
155	160	164	JB Charleston, S.C., Gas	223,673
156	159	166	WNY Washington, D.C., Outtakes	223,260
157	165	149	Huntington Hall, Va., Mini-Mart	204,206
158	152	147	NAS Jacksonville, Fla., Auto Center/Garden Center	198,936
159	163	162	NH Beaufort, S.C.	180,748
160	151	151	NB Guam, JR Marianas, Polaris Point Mini-Mart	176,328
161	169	175	NSF Deveselu, Romania, Main Store	173,567
162	-	-	NS Norfolk, Va., Mini-Mart/Gas (CD 33)	171,839
163	166	167	NAF Atsugi, Japan	162,875
164	161	159	NSA Bahrain - Jebel Ali, Dubai, Mini-Mart	161,962
165	158	160	NSA Bahrain AV Unit Mini-Mart	157,687
166	164	176	NH Guam Auto Center	153,751
167	167	169	NS Norfolk, Va., Navy Lodge Mini-Mart	153,288
168	157	156	NCTS Guam Mini-Mart/Gas	152,284

Rank FY18	Rank FY17	Rank FY16	PACKAGE STORE	FY18 SALES
169	162	165	NS Great Lakes, Ill., RTC	\$149,783
170	177	168	NS Newport, R.I.	140,937
171	168	170	U.S. Embassy, Rome, Italy	139,919
172	175	177	NBK Bremerton, Wash.	135,553
173	170	173	NWS Seal Beach, Calif.	125,641
174	171	172	NCBC Gulfport, Miss., Retirement Home Mini-Mart	118,200
175	176	179	NS Newport, R.I., Gas, Bookstore, Mini-Mart	114,033
176	183	182	USMMA Kings Point, N.Y., Mini-Mart	112,797
177	172	171	NB San Diego, Calif.	108,879
178	174	184	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Makalapa)	107,810
179	173	178	JB Anacostia-Bolling, Washington, D.C., Anacostia Mini Mart	100,164
180	178	185	Hardy Barracks Mini-Mart, Japan	86,825
181	188	191	SCSC Wallops Island, Va.	84,282
182	179	180	NB Guam (Orote Point), JR Marianas, NEX II	82,449
183	184	183	FA Sasebo, Japan	80,333
184	180	181	NAS Whidbey Island, Wash., Ault Auto Center	76,497
185	187	187	U.S. Embassy, Athens, Greece	76,083
186	186	189	NB San Diego, Calif., Auto Center	73,459
187	-	-	NEX Depot, Sasebo, Japan	70,180
188	182	186	NEX Sanno Hotel, Japan	69,944
189	-	-	Little Creek Commissary, JEB Little Creek-Fort Story, Va.	69,785
190	185	174	NSA Gaeta, Italy	68,906
191	-	-	Bahrain Ships Store	65,217
192	190	190	NSB Kings Bay, Ga.	55,923
193	191	188	NSA Naples, JFC (NATO) Mini-Mart	55,082
194	189	192	U.S. Embassy, Madrid, Spain	47,942
195	-	-	NCBC Port Hueneme (NBVC), Calif., Commissary	46,879
196	194	196	U.S. Embassy, Lisbon, Portugal	37,019
197	193	193	NAS North Island (NB Coronado), Calif., Uniform Store	36,395
198	196	195	JB Pearl Harbor-Hickam, Hawaii, Outdoor Living Store	25,966
199	195	194	NB Guam (Orote Point), JR Marianas, Auto Center	21,479
200	197	197	NS Rota, Spain, Auto Center	21,356
201	-	-	Naples, Italy, Ships Store	17,849
202	-	-	Lakehurst Commissary, JB McGuire-Dix-Lakehurst, N.J.	10,466
203	199	202	JB Pearl Harbor-Hickam, Hawaii, Auto Center (Sub Base)	7,522
204	198	198	NEX Depot, NSA Naples, Italy	7,229
205	201	199	NAS North Island (NB Coronado), Calif., Car Care Center	7,107
206	200	200	NSA Monterey, Calif., Auto Center	5,989
207	202	201	NB Guam (Orote Point), JR Marianas, Furniture	4,645
208	205	207	NBK Bangor, Wash., Auto Center/Hobby Shop	3,647
209	206	-	NWS Charleston, JB Charleston, S.C., Uniform Store	2,889
210	203	203	NAS Oceana, Va., Auto Center	1,597
211	204	205	NAS Jacksonville, Fla., Home and Garden	827

Notes: NEXCOM reported all beer, wine, spirits and soda sales as package store sales; traditional freestanding package stores are diminishing greatly in number as more package stores have been incorporated within main retail stores or Mini-Marts.

Although not on the list, totals include these sales reported by NEXCOM from the following: Government Accounts: East MCX (\$5,842,821); Pacific AAFES (\$2,702,080); West MCX (\$4,449,289) and Pacific MCX (\$135,299).

* Package stores that recently closed were the NSB New London, Conn., Package Store and the NS Newport, R.I., Package Store. According to NEXCOM, although these standalone package stores closed, the merchandise from these stores was relocated to their respective base's main stores.

Source: NEXCOM

PACKAGE STORE SUMMARY

Number of Outlets 211
 Total Sales \$287,099,435
 (+2.11 percent)
 CONUS Sales \$213,112,478
 Overseas Sales \$73,986,958

Beverages and Beer
 (Dept. A6) Sales \$125,393,304

Wine and Spirits
 (Dept. A9) Sales \$161,706,132