

ARMY LODGING AT-A-GLANCE

Total Number of Employees:
(APF/NAF/local nationals): Full-Time Equivalents: 2,617
Number of Guest Rooms: 19,174 (as of Sept. 30, 2007)
Properties: 78

Army Lodging Wellness Program Standards: Army Lodging has four different standard room layouts, to include ADA-accessible rooms, with state-of-the-art enhanced furniture packages.

Standard Amenities: Under the Wellness Program all new lodging facilities and renovations include high-speed Internet access in every room, computer workstations with built-in phone data ports, Micro-Fridge or kitchenettes and automatic-drip coffeemaker, coffee and condiments.

Average Room Occupancy Rate: . 72.3 percent of inventory;
..... 78.2 percent of available room nights
Number of Occupied Room Nights: 4,971,425
Revenue Per Occupied Room: \$44.45
Standard Room Size: 300 sq. ft.

	Bednights	NIBD	Revenue
FY02	7,383,261	\$36.8 million	\$191.8 million
FY03	7,366,236	\$36.2 million	\$203.1 million
FY04	7,657,940	\$35.0 million	\$215.9 million
FY05	7,413,749	\$30.6 million	\$215.6 million
FY06	7,142,132	\$26.9 million	\$215.1 million
FY07	6,876,254	\$21.6 million	\$221.0 million

*Net Income Before Depreciation (NIBD)

AIR FORCE LODGING AT-A-GLANCE

Total Number of Employees: 5,818
Number of Guest Rooms: 31,555
Number of Properties: 93
Average Room Occupancy Rate: 75.5 percent
Average Room Rates: \$32.00
Standard Room Size: 280 sq. ft.

Standard Amenities: hair dryer, iron/ironing board, clock radio/alarm, microwave and refrigerator

	Bednights	NIBD	Revenue
FY02:	9.0 million	\$230 million	\$39 million
FY03:	9.1 million	\$235 million	\$39 million
FY04:	8.8 million	\$242 million	\$35 million
FY05:	8.4 million	\$249 million	\$39 million
FY06:	8.3 million	\$263 million	\$49 million
FY07:	7.7 million	\$267 million	\$50 million

NAVY LODGING AT-A-GLANCE

Total Number of Employees: Approximately 1,200
Number of Guest Rooms: More than 3,300
Number of Properties: 43

Standard Amenities: All suites and rooms are oversized and feature private baths, queen-sized beds, kitchens, 27-inch televisions, cable TV with premium channels, high-speed Internet connection, free local phone calls, free newspapers and coffee. Guest services available include toll-free numbers for reservations in the United States, Japan and throughout Europe; Internet reservation capability, 24/7 live reservation center, live guest-service center for information and directions, on-site guest laundry, children's playground and movie rental.

Coming in 2008: 32-inch flat-screen televisions, expanded satellite TV lineup, upgraded bedding package, energy-savings systems, including electricity, expanded kitchen alternatives, environmentally friendly guest bath amenities and a new property management system incorporating many new benefits for every guest.

Average Room Occupancy Rate: 80 percent
Standard Room Size: 425 sq. ft.

	Revenue
FY02	\$55 million
FY03	\$57 million
FY04	\$60 million
FY05	\$64 million
FY06	\$65 million
FY07	\$67 million (estimate)

NAVY GATEWAY INNS AND SUITES AT-A-GLANCE

Total Number of Employees: 2,161
Guest Rooms (lockable units): 26,519
Number of Properties: 59
Average Room Occupancy Rate: 63 percent
Average Room Rates: \$17.10
Standard Room Size: 280 sq. ft.

Standard Amenities: hair dryer, iron/ironing board, clock radio/alarm, TV, VCR/DVD player, pen/paper and beverage kit

	Bednights	NIBD	Revenue
FY02	7.1 million	\$8 million	\$91.3 million
FY03	7.5 million	\$13.4 million	\$95.2 million
FY04	10 million	\$7.2 million	\$97 million
FY05	7.2 million	\$12.8 million	\$112.5 million
FY06	6.4 million	\$15.4 million	\$119.6 million
FY07	6.6 million	\$15.5 million	\$124.9 million

MARINE CORPS LODGING AT-A-GLANCE

Total Number of Employees: 230 full-time employees
Number of Guest Rooms: 927
Number of Properties: 14 (on 12 installations)

Standard Amenities: color television, DVD/video player, clock radio, iron/ironing board, hair dryers, coffee maker, work desk, table, lounge chair; basic amenity package of name-brand soap, shampoo, lotion, shoeshine cloth and sewing kit; kitchenettes with stove, refrigerator, dishwasher, dishes, pots/pans and dining table/chairs; outdoor children's playground and barbecue grills

Average Annual Occupancy Rate: 83 percent
Average Daily Rate: \$64.01
Standard Room Size: two queen beds, 345 sq. ft.

	Total Rooms Sold	Income
FY02	261,509	\$14.3 million
FY03	250,187	\$15.2 million
FY04	246,218	\$16.1 million
FY05	263,689	\$16.6 million
FY06	265,825	\$17.7 million
FY07	277,574	\$18.7 million

COAST GUARD LODGING AT-A-GLANCE

Total Number of Employees: 51
Number of Guest Rooms: 341
Number of Properties: 26
Average Occupancy Rate: 58 percent
Average Room Rate: \$63.62
Standard Room Size: determined locally

Standard Amenities: determined locally

	Total Rooms Sold	Income
FY02	57,403	\$2,431,512
FY03	62,421	\$2,466,745
FY04	66,615	\$2,985,034
FY05	78,281	\$3,024,908
FY06	70,827	\$3,157,155
FY07 (not including the 4th quarter)	71,963	\$2,614,273