

Army Lodging At-A-Glance

	Bednights	NIBD	Revenue
FY04	7,657,940	\$35.0 million	\$215.9 million
FY05	7,413,749	\$30.6 million	\$215.6 million
FY06	7,142,132	\$26.9 million	\$215.1 million
FY07	6,876,254	\$21.6 million	\$221.0 million
FY08	6,896,960	\$19.0 million	\$244.9 million
FY09	5,012,566	\$4.5 million	\$231.1 million

*Net Income Before Depreciation (NIBD)

The NIBD for Army Lodging operations is \$4.5 million for fiscal 2009. The reduction from fiscal 2008 was the result of an adjustment for the loss of book value from the Army Lodging Fund balance sheet. This of course recognizes the transfer of fixed assets to the Privatization of Army Lodging (PAL) program (\$21.6 million non-cash transaction).

Total Number of Employees (APF/NAF/local nationals): 2,180 full-time equivalents

Number of Guest Rooms: 14,933 (as of Sept. 30, 2009)

Properties: 60

Average Room Occupancy Rate: 75 percent of available room nights

Number of Occupied Room Nights: 4,065,813

Revenue Per Occupied Room: \$42.10

Standard Room Size: 300 sq. ft.

Army Lodging Wellness Program Standards: Army Lodging has four different standard room layouts, to include ADA-accessible rooms, with state-of-the-art enhanced furniture packages.

Standard Amenities: Under the Wellness Program all new lodging facilities and renovations include high-speed Internet access in every room, computer workstations with built-in phone data ports, a Micro-Fridge or kitchenettes, an automatic-drip coffeemaker, coffee, condiments, hair dryers, irons and ironing boards.

Navy Lodging At-A-Glance

Total Number of Employees: Approximately 1,200

Number of Guest Rooms: More than 3,300

Number of Properties: 42

Average Room Occupancy Rate: 75 percent

Standard Room Size: family suites (830 sq. ft.) and extended-stay rooms (425 sq. ft.)

Standard Amenities: All suites and rooms are oversized and feature private baths, queen-sized beds, kitchens, 32-inch televisions, expanded cable TV with premium channels, high-speed Internet connection, free local phone calls, free Breakfast to Go, free newspapers and coffee. Guest services available include toll-free numbers for reservations in the United States, Japan and throughout Europe; Internet reservation capability, 24/7 live reservation center, live guest-service center for information and directions, on-site guest laundry, children's playground, movie rentals and pet-friendly rooms.

Coming in 2010: new "green" bedding package, energy-saving systems, including electricity, upgraded kitchen alternatives, environment-friendly guest bath amenities and a new lobby design incorporating a community gathering area.

	Revenue
FY04	\$60 million
FY05	\$64 million
FY06	\$65 million
FY07	\$66 million
FY08	\$64 million
FY09	\$65 million

Air Force Lodging At-A-Glance

Total Number of Employees: 5,968

Number of Guest Rooms: 28,136

Number of Properties: 93

Average Room Occupancy Rate: 74 percent

Average Room Rates: \$39.00

Standard Room Size: 280 sq. ft.

Standard Amenities: hair dryer, iron/ironing board, clock radio/ alarm, microwave and refrigerator

	Bednights	Revenue	Income
FY04	8.8 million	\$242 million	\$35 million
FY05	8.4 million	\$249 million	\$39 million
FY06	8.3 million	\$263 million	\$49 million
FY07	7.7 million	\$267 million	\$50 million
FY08	7.8 million	\$268 million	\$44 million
FY09	7.6 million	\$289 million	\$56 million

Navy Gateway Inns and Suites At-A-Glance

	Bednights	NIBD	Revenue
FY04	10 million	\$7.2 million	\$97 million
FY05	7.2 million	\$12.8 million	\$112.5 million
FY06	6.4 million	\$15.4 million	\$119.6 million
FY07	6.6 million	\$15.5 million	\$124.9 million
FY08	7.3 million	\$16.1 million	\$152.5 million
FY09	6.0 million	\$26.3 million	\$184.8 million

Total Number of Employees: 3,423

Guest Rooms (lockable units): 26,927

Number of Properties: 74

Average Room Occupancy Rate: 65 percent

Average Room Rates: \$34.76

Standard Room Size: 280 sq. ft.

Standard Amenities: hair dryer, iron/ironing board, clock radio/ alarm, TV, DVD player, pen/paper, microwave and refrigerator

Marine Corps Lodging At-A-Glance

Total Number of Employees:

241 full-time employees

Number of Guest

Rooms: 978

Number of Properties:

14 (on 11 installations)

Average Annual

Occupancy Rate:

82 percent

Average Daily Rate:

\$72.52

Standard Room Size: two queen beds, 345 sq. ft.

Standard Amenities: cable television, 27-inch television, DVD/video player, clock radio, iron/ironing board, hair dryers, in-room coffee/coffee maker, work desk, table, lounge chair; basic amenity package of name-brand soap, shampoo, lotion, shoeshine cloth and sewing kit; kitchenettes with stove, microwave, refrigerator, dishwasher, dishes, pots/pans and dining table/chairs; complimentary Internet access, guest laundry, outdoor children's playground and barbecue grills

	Total Rooms Sold	Income
FY04	246,218	\$16.1 million
FY05	263,689	\$16.6 million
FY06	265,825	\$17.7 million
FY07	277,574	\$18.7 million
FY08	279,212	\$19.8 million
FY09	279,853	\$21.5 million

Coast Guard Lodging At-A-Glance

Total Number of Employees: 44

Number of Guest Rooms: 392

Number of Properties: 26

Average Occupancy Rate: 58 percent

Average Room Rate: \$67.41

Standard Room Size: determined locally

Standard Amenities: determined locally

	Total Rooms Sold	Revenue
FY04	66,615	\$2,985,034
FY05	78,281	\$3,024,908
FY06	70,827	\$3,157,155
FY07	71,963	\$3,256,785
FY08	73,701	\$3,535,137
FY09	82,638	\$3,816,729