

Army Lodging At-A-Glance

	Bednights	NIBD	Revenue
FY04	7,657,940	\$35.0 million	\$215.9 million
FY05	7,413,749	\$30.6 million	\$215.6 million
FY06	7,142,132	\$26.9 million	\$215.1 million
FY07	6,876,254	\$21.6 million	\$221.0 million
FY08	6,896,960	\$19.0 million	\$244.9 million
FY09	5,012,566	\$20.0 million	\$231.1 million
FY10	5,118,409	\$66.6 million	\$231.1 million

**Net Income Before Depreciation (NIBD)*

Air Force Lodging At-A-Glance

	Bednights	Revenue	Income
FY04	8.8 million	\$242 million	\$35 million
FY05	8.4 million	\$249 million	\$39 million
FY06	8.3 million	\$263 million	\$49 million
FY07	7.7 million	\$267 million	\$50 million
FY08	7.8 million	\$268 million	\$44 million
FY09	7.6 million	\$289 million	\$56 million
FY10	7.5 million	\$302 million	\$63 million

Total Number of Employees: 5,515
Number of Guest Rooms: 27,588
Number of Properties: 91
Average Room Occupancy Rate: 75 percent
Average Room Rates: \$39.00
Standard Room Size: 280 sq. ft.
Standard Amenities: hair dryer, iron/ironing board, MP3 clock radio/ alarm, microwave and refrigerator, free Internet access

Navy Gateway Inns and Suites At-A-Glance

Total Number of Employees: 2,757
Guest Rooms (lockable units): 21,407
Number of Properties: 74
Average Room Occupancy Rate: 74 percent
Average Room Rates: \$34.78
Standard Room Size: 280 sq. ft.
Standard Amenities: hair dryer, iron/ironing board, clock radio/alarm, TV, DVD/VCR, pen/paper, microwave and refrigerator

Total Number of Employees (APF/NAF/local nationals): 2,178 full-time equivalents

Number of Guest Rooms: 13,967 (as of Sept. 30, 2010)

Properties: 60

Average Room Occupancy Rate: 79 percent of available room nights

Number of Occupied Room Nights: 3,748,165

Revenue Per Occupied Room: \$93.25

Standard Room Size: 300 sq. ft.

Army Lodging Wellness Program Standards: Army Lodging has four standard room layouts, to include ADA-accessible rooms, with state-of-the-art enhanced furniture packages.

Standard Amenities: Under the Wellness Program, all new lodging facilities and renovations include high-speed Internet access in every room, computer workstations with built-in phone data ports, a Micro-Fridge or kitchenettes, an automatic-drip coffeemaker, coffee, condiments, hair dryers, irons and ironing boards.

Navy Lodging At-A-Glance

	Revenue
FY04	\$60 million
FY05	\$64 million
FY06	\$65 million
FY07	\$66 million
FY08	\$64 million
FY09	\$65 million
FY10	\$67 million

Total Number of Employees: Approximately 1,200

Number of Guest Rooms: More than 3,100

Number of Properties: 40

Average Room Occupancy Rate: 75 percent

Standard Room Size: family suites (830 sq. ft.) and extended-stay rooms (425 sq. ft.)

Standard Amenities: All suites and rooms

are oversized and feature private baths, queen-sized beds, kitchens, coming 32-inch televisions, expanded cable TV with premium channels, high-speed Internet connection, free local phone calls, free Breakfast to Go, free newspapers and coffee. Guest services available include toll-free numbers for reservations in the United States, Japan and throughout Europe; Internet reservation capability, 24/7 live reservation center, live guest-service center for information and directions, on-site guest laundry, children's playground, movie rentals and pet-friendly rooms.

Coming in 2011: New bathroom amenities; reconfiguration of rooms to add family suites; new construction at Navy Lodge North Island, Calif., and Navy Lodge Gulfport, Miss.

	Bednights	NIBD	Revenue
FY04	10.0 million	\$7.2 million	\$97.0 million
FY05	7.2 million	\$12.8 million	\$112.5 million
FY06	6.4 million	\$15.4 million	\$119.6 million
FY07	6.6 million	\$15.5 million	\$124.9 million
FY08	7.3 million	\$16.1 million	\$152.5 million
FY09	6.0 million	\$26.3 million	\$184.8 million
FY10	5.8 million	\$50.5 million	\$216.4 million

Marine Corps Lodging

At-A-Glance

	Total Rooms Sold	Income
FY04	246,218	\$16.1 million
FY05	263,689	\$16.6 million
FY06	265,825	\$17.7 million
FY07	277,574	\$18.7 million
FY08	279,212	\$19.8 million
FY09	279,853	\$21.5 million
FY10	280,184	\$21.0 million

Total Number of Employees: 239 full-time employees

Number of Guest Rooms: 1,005

Number of Properties: 14 (on 11 installations)

Average Annual Occupancy Rate: 78 percent

Average Daily Rate: \$75.54

Standard Room Size: two queen beds, 345 sq. ft.

Standard Amenities: cable television, 27-inch televisions, clock radio, iron/ironing board, hair dryer, in-room coffee/coffee maker, work desk, table, lounge chair, basic amenity package of name-brand soap, lotion, kitchenettes with stove, microwave, refrigerator, dishwasher, dishes, pots/pans and dining tables/chairs, complimentary Internet, guest laundry, vending machines, outdoor children's playground and barbecue grills.

Coast Guard Lodging

At-A-Glance

Total Number of Employees: 48

Number of Guest Rooms: 460

Number of Properties: 26

Average Occupancy Rate: 50 percent

Average Room Rate: \$70.24

Standard Room Size: determined locally

Standard Amenities: determined locally

	Total Rooms Sold	Income
FY04	66,615	\$2,985,034
FY05	78,281	\$3,024,908
FY06	70,827	\$3,157,155
FY07	71,963	\$3,256,785
FY08	73,701	\$3,535,137
FY09	82,638	\$3,816,729
FY10	83,715	\$3,895,550

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