

# Resale Snapshot

Exchange and Commissary News

<b>Resale Snapshot-FEBRUARY 2020</b> (\$ in thousands)*						
SERVICE	FEBRUARY 20	FEBRUARY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$609,010	\$601,260	+1.3%	\$609,010	\$601,260	+1.3%
NEXCOM	163,721	166,736	-1.8%	163,721	166,736	-1.8%
MCX	84,184	83,676	+0.6%	84,184	83,676	+0.6%
VCS	37,317	37,362	-0.1%	37,317	37,362	-0.1%
CGX	12,785	11,403	+12.1%	12,785	11,403	+12.1%
<b>TOTAL (exchanges)</b>	<b>\$907,017</b>	<b>\$900,438</b>	<b>+0.7%</b>	<b>\$907,017</b>	<b>\$900,438</b>	<b>+0.7%</b>
SERVICE	FEBRUARY 20	FEBRUARY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$357,191	\$345,810	+3.3%	\$1,866,819	\$1,905,566	-2.0%

<b>Resale Snapshot-MARCH 2020</b> (\$ in thousands)*						
SERVICE	MARCH 20	MARCH 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$ 703,510	\$ 758,790	-7.3%	\$1,312,520	\$1,360,050	-3.5%
NEXCOM	200,578	216,776	-7.5%	364,299	383,512	-5.0%
MCX	98,896	106,171	-6.9%	183,083	189,848	-3.6%
VCS	39,245	47,595	-17.6%	76,561	84,958	-9.9%
CGX	15,785	14,670	+7.6%	28,570	26,073	+9.6%
<b>TOTAL (exchanges)</b>	<b>\$1,058,013</b>	<b>\$1,144,003</b>	<b>-7.5%</b>	<b>\$1,965,003</b>	<b>\$2,044,441</b>	<b>-3.9%</b>
SERVICE	MARCH 20	MARCH 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$503,586	\$388,781	+29.5%	\$2,370,405	\$2,294,347	+3.3%

## Resale Snapshot-APRIL 2020 (\$ in thousands)\*

SERVICE	APRIL 20	APRIL 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$520,220	\$658,640	-21.0%	\$1,832,740	\$2,018,690	-9.2%
NEXCOM	140,192	179,446	-21.9%	504,491	562,958	-10.4%
MCX	72,948	90,892	-19.7%	256,355	280,740	-8.7%
VCS	21,930	40,413	-45.7%	98,493	125,371	-21.4%
CGX	12,681	12,194	+4.0%	41,250	38,257	+8.0%
<b>TOTAL (exchanges)</b>	<b>\$767,970</b>	<b>\$981,585</b>	<b>-21.8%</b>	<b>\$2,733,329</b>	<b>\$3,026,026</b>	<b>-9.7%</b>
SERVICE	APRIL 20	APRIL 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$386,611	\$357,832	+8.0%	\$2,757,016	\$2,652,179	+4.0%

## Resale Snapshot-MAY 2020 (\$ in thousands)\*

SERVICE	MAY 20	MAY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$531,160	\$654,200	-18.8%	\$2,363,900	\$2,672,890	-11.6%
NEXCOM	164,923	181,629	-9.2%	669,414	744,587	-10.1%
MCX	79,975	87,554	-8.7%	336,330	368,293	-8.7%
VCS	19,399	38,180	-49.2%	117,892	163,551	-27.9%
CGX	14,716	12,027	+22.4%	55,966	50,294	+11.3%
<b>TOTAL (exchanges)</b>	<b>\$810,173</b>	<b>\$973,589</b>	<b>-16.8%</b>	<b>\$3,543,099</b>	<b>\$3,999,616</b>	<b>-11.4%</b>
SERVICE	MAY 20	MAY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$374,564	\$379,689	-1.3%	\$3,131,580	\$3,031,868	+3.3%

## Resale Snapshot-JUNE 2020 (\$ in thousands)\*

SERVICE	JUNE 20	JUNE 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$667,000	\$770,870	-13.5%	\$3,030,900	\$3,443,760	-12.0%
NEXCOM	206,212	217,718	-5.3%	875,626	962,305	-9.0%
MCX	97,263	105,956	-8.2%	433,593	474,250	-8.6%
VCS	25,316	46,239	-45.2%	143,209	209,790	-31.7%
CGX	19,582	16,119	+21.5%	75,549	66,413	+13.8%
<b>TOTAL (exchanges)</b>	<b>\$1,015,374</b>	<b>\$1,156,902</b>	<b>-12.2%</b>	<b>\$4,558,877</b>	<b>\$5,156,518</b>	<b>-11.6%</b>
SERVICE	JUNE 20	JUNE 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$341,670	\$364,131	-6.2%	\$3,473,250	\$3,396,000	+2.3%

## Resale Snapshot-JULY 2020 (\$ in thousands)\*

SERVICE	JULY 20	JULY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$548,950	\$633,270	-13.3%	\$3,579,850	\$4,077,030	-12.2%
NEXCOM	156,216	167,395	-6.7%	1,031,842	1,129,700	-8.7%
MCX	79,414	85,624	-7.3%	513,007	559,873	-8.4%
VCS	22,196	39,495	-43.8%	165,405	249,285	-33.6%
CGX	15,941	12,237	+30.3%	91,490	78,650	+16.3%
<b>TOTAL (exchanges)</b>	<b>\$822,717</b>	<b>\$938,020</b>	<b>-12.3%</b>	<b>\$5,381,594</b>	<b>\$6,094,538</b>	<b>-11.7%</b>
SERVICE	JULY 20	JULY 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$353,580	\$356,127	-0.7%	\$3,826,830	\$3,752,126	+2.0%

## Resale Snapshot-AUGUST 2020 (\$ in thousands)\*

SERVICE	AUGUST 20	AUGUST 19	Diff.	FY20 YTD	FY19 YTD	Diff.
AAFES	\$572,593	\$638,147	-10.3%	\$4,162,642	\$4,730,249	-12.0%
NEXCOM	163,316	183,674	-11.1%	1,195,159	1,313,374	-9.0%
MCX	77,695	85,458	-9.1%	590,702	645,332	-8.5%
VCS	25,110	38,820	-35.3%	190,514	288,105	-33.9%
CGX	16,778	12,921	+29.9%	108,268	91,570	+18.2%
<b>TOTAL (exchanges)</b>	<b>\$855,492</b>	<b>\$959,020</b>	<b>-10.8%</b>	<b>\$6,247,285</b>	<b>\$7,068,630</b>	<b>-11.6%</b>
SERVICE	AUGUST 20	AUGUST 19	Diff.	FY20 YTD	FY19 YTD	Diff.
DeCA	\$346,785	\$385,172	-10.0%	\$4,173,615	\$4,137,299	+0.9%

\* Fiscal years vary by service, as do computation methods. DeCA follows the federal government fiscal year, which begins Oct. 1 and ends the following Sept. 30. Exchanges follow the standard civilian retail year of exactly 52 or 53 weeks. It begins about Feb. 1, ending about the following Jan. 31. Exact dates differ each year.

Sales figures are provided by the services on a monthly basis. Some information provided by the services reflects incomplete sales totals or flash figures. Audited figures are used when provided by the services. Sales figures are approximate and are rounded off. AAFES, NEXCOM, MCX and CGX sales totals include gasoline, and fluctuations in prices can greatly impact sales performance. NEXCOM sales figures do not include concession sales. Totals may not agree because of rounding.