

PATRIOTSTORE CHIEFS

Who to See and How to Reach Them

Headquarters of the Veterans Canteen Service (VCS) is located in St. Louis, Mo. The mailing address is #1 Jefferson Barracks Rd., Building H25, St. Louis, MO 63125-4194. Telephone is (314) 845-1200. The VCS divides the country into 15 separate regions. Each region has a regional manager, who oversees from about 12 to upwards of more than 20 PatriotStores. The service's outlets are listed here in alphabetical order by city. PatriotStore chiefs, mailing addresses, phone numbers and sales for fiscal 2018 are listed below. All sales figures are rounded off.

FISCAL 2018 SOURCES OF SALES/INCOME

ACTIVITY	SALES	% CHANGE	% OF TOTAL SALES
Retail	\$256.1M	+1.7%	51.6%
Food	\$141.0M	-2.0%	28.4%
Coffee	\$40.6M	+3.1%	8.2%
Service	\$45.5M	+8.6%	9.1%
Vending	\$13.0M	+0.7%	2.6%
Total	\$496.3M	+1.3%	100.0%

Source: VCS

PatriotStore (Region 3)
113 Holland Ave.
Albany, NY 12208-3410
(518) 626-5000
Nelson Williams
Total FY18\$2,040,155

PatriotStore (Region 15)
1501 San Pedro Dr. SE
Albuquerque, NM 87108-5153
(505) 265-1711
Michael Whitmer
Total FY18\$4,328,231

PatriotStore (Region 10)
(Pineville)
2495 Shreveport Highway
Alexandria, LA 71360-4044
(318) 473-0010
Shelley Riley
Total FY18\$2,039,801

PatriotStore (Region 1)
2907 Pleasant Valley Blvd.
Altoona, PA 16602-4305
(814) 943-8164
Kathleen Powell
Total FY18 \$781,781

PatriotStore (Region 11)
6010 West Amarillo Blvd.
Amarillo, TX 79106-1990
(806) 354-7817
Stephen Ring
Total FY18\$1,774,825

PatriotStore (Region 12)
(Anchorage)
5955 Zeamer Ave.
JB Elmendorf-Richardson, AK
99506-3702
(907) 257-3715
Joseph Delarosa
Total FY18 \$306,801

PatriotStore (Region 7)
2215 Fuller Rd.
Ann Arbor, MI 48105-2303
(734) 845-3771
Joseph Yates
Total FY18\$3,100,739

PatriotStore (Region 5)
1100 Tunnel Rd.
Asheville, NC 28805-2576
(828) 299-5907
Tara Wilkinson
Total FY18\$3,039,317

PatriotStore (Region 1)
1010 Delafield Rd., Bldg. 51
Aspinwall (Heinz), PA
15215-1802
(412) 822-1255
David Luetze
Total FY18\$1,503,831

PatriotStore (Region 5)
1701 Hardee Ave
Atlanta (Fort McPherson), GA
30310
(404) 321-6111, ext. 1695/1696
Misti Brewer
Total FY18 \$209,892

PatriotStore (Region 5)
1 Freedom Way (UT)
Augusta, GA 30904-6258
(706) 733-0188
Vacant
Total FY18\$1,653,352

PatriotStore (Region 5)
800 Bailie Dr. (DT)
Augusta, GA 30912-2619
(706) 733-0188
Lorie Edwards
Total FY18\$2,617,335

PatriotStore (Region 11)
1700 North Wheeling St.
Aurora, CO 80045
(720) 723-3822
Marsha Simmons
Total FY18\$2,119,273

PatriotStore (Region 14)
Austin Financial Services Center
(FSC)
7600 Metropolis Dr., Bldg. 5
Austin, TX 78744-2303
(512) 460-5070
Ronald Bryant
Total FY18 \$792,779

PatriotStore (Region 14)
7901 Metropolis Dr. (OPC)
Austin, TX 78744-0000
(254) 743-0600
Vacant
Total FY18\$1,338,347

PatriotStore (Region 4)
10 N. Greene St.
Baltimore, MD 21201-1524
(410) 605-7050
Aubrey Foster
Total FY18\$3,857,681

PatriotStore (Region 1)
222 Richmond Ave.
Batavia, NY 14020-1227
(585) 343-7500
Vacant
Total FY18 \$322,313

PatriotStore (Region 1)
76 Veterans Ave., Bldg. 35
Bath, NY 14810-0810
(607) 664-4872
Ryan Bublav
Total FY18\$1,192,241

PatriotStore (Region 7)
5500 Armstrong Rd.
Battle Creek, MI 49037-7314
(269) 223-2479
Charles Conklin
Total FY18\$1,867,669

PatriotStore (Region 6)
10000 Bay Pines Blvd. (VBA)
Bay Pines, FL 33744-8700
(727) 319-5910
Glenn Polite
Total FY18 \$563,228

PatriotStore (Region 6)
10000 Bay Pines Blvd. (VBA)
Bay Pines, FL 33744-8200
(727) 398-9410
Michelle Florida
Total FY18\$3,858,971

PatriotStore (Region 4)
200 Veterans Ave.
Beckley, WV 25801-6444
(304) 255-2121
Paul McCauley
Total FY18\$1,268,352

PatriotStore (Region 3)
200 Springs Rd.
Bedford, MA 01730-1114
(781) 687-2413
Peter Laramie
Total FY18\$1,734,692

PatriotStore (Region 14)
300 West Veterans Blvd.
Big Spring, TX 79720-5566
(432) 263-7361
Sherri Leonard
Total FY18\$1,079,362

PatriotStore (Region 10)
400 Veterans Ave.
Biloxi, MS 39531-2410
(228) 523-5735
Brian Duhe
Total FY18\$2,228,373

PatriotStore (Region 10)
700 19th St. S.
Birmingham, AL 35233-1927
(205) 933-8101
Johnny Lavalis
Total FY18\$5,071,061

PatriotStore (Region 12)
500 W. Fort St.
Boise, ID 83702-4501
(208) 422-1233
Heather Phillips
Total FY18\$1,309,128

PatriotStore (Region 14)
1201 East 9th and Liscombe
Bonham, TX 75418
(903) 583-6284
Rhonda Hughes
Total FY18\$1,343,775

PatriotStore (Region 3)
150 S. Huntington Ave.
Boston, MA 02130-4817
(857) 364-5061
Alexander LoVerme
Total FY18\$2,632,223

PatriotStore (Region 3)
940 Belmont St.
Brockton, MA 02301-5596
(774) 826-1133
Randall Craft
Total FY18\$1,655,758

PatriotStore (Region 2)
130 West Kingsbridge Rd.
Bronx, NY 10468-3904
(718) 741-4222
Diane Knoll-Hickman
Total FY18\$4,681,454

PatriotStore (Region 2)
800 Poly Place
Brooklyn, NY 11209-7104
(718) 630-3528
Phuong "Cherri" Cao
Total FY18\$3,530,669

PatriotStore (Region 1)
3495 Bailey Ave.
Buffalo, NY 14215-1129
(716) 862-6345
Ruann Handy
Total FY18\$3,171,620

PatriotStore (Region 1)
353 North Duffy Rd.
Butler, PA 16001
(724) 287-4781
Vacant
Total FY18 \$548,274

FISCAL 2018 RETAIL BUSINESS RECAP BREAKOUT

HARDLINES (TURN: 4.4, RECEIPTS: 44.0%)

CATEGORY	SALES	% OF TOTAL
Total Hardlines	\$115.0M	44.0%
Electronics	\$36.1M	13.6%
Home	\$32.0M	12.4%
Health and Beauty Care (HBC)	\$22.0M	8.5%
Fragrances	\$11.3M	4.4%
Toys / Recreation	\$7.6M	2.9%
B2B / Consignment	\$2.5M	1.0%
Stationary	\$2.4M	0.9%
Jewelry / Watches	\$1.1K	0.4%

FOOD/BEVERAGES (TURN: 17.3, RECEIPTS: 33.4%)

CATEGORY	SALES	% OF TOTAL
Total Food/Beverages	\$72.6M	28.0%
Foods/Snacks	\$33.1M	12.8%
Beverages	\$22.3M	8.6%
Candy/Gum	\$17.2M	6.7%

SOFTLINES: MEN'S (TURN: 3.7, RECEIPTS: 13.4%)

CATEGORY	SALES	% OF TOTAL
Total Men's	\$34.9M	13.5%
Military	\$10.9M	4.2%
Footwear	\$6.6M	2.6%
Furnishings	\$6.5M	2.5%
Men's Tops	\$4.1M	1.6%
Activewear	\$2.9M	1.1%
Men's Bottoms	\$2.3M	0.9%
Outerwear	\$1.3M	0.5%
Urban/Tailor/B&T	\$212K	0.1%

SOFTLINES: WOMEN'S (TURN: 4.6, RECEIPTS: 9.1%)

CATEGORY	SALES	% OF TOTAL
Total Women's	\$22.8M	8.8%
Women's Furnishings	\$5.5M	2.1%
Women's Footwear	\$6.6M	2.6%
Women's Activewear	\$3.5M	1.4%
Women's Outerwear	\$1.9M	0.7%
Women's Plus	\$1.9M	0.7%
Missy Tops	\$1.8M	0.7%
Missy Bottoms	\$856K	0.3%
Dresses / Coordinatates	\$736K	0.3%

SPECIAL ORDER

CATEGORY	SALES	% OF TOTAL
Special Order/Sell Serv	\$10.8M	5.6%

VCS TOTAL RETAIL \$256.1M 100.0%

Note: Totals may not agree due to rounding.

Source: VCS

PatriotStore (Region 1)
400 Fort Hill Ave.
Canandaigua, NY 14424-1159
(585) 396-3640
Nicole Gerber
Total FY18 \$1,115,225

PatriotStore (Region 6)
2489 Diplomat Parkway East
Cape Coral, FL 33909-0000
(239) 939-3939
Latoria Dukes
Total FY18 \$640,792

PatriotStore (Region 2)
100 Route 9D Castle Point Rd.
Castle Point, NY 12511
(845) 831-2000
Amro Abdel-Motilep
Total FY18 \$1,317,067

PatriotStore (Region 5)
109 Bee St.
Charleston, SC 29401-5703
(843) 577-5011
Dwight Kress
Total FY18 \$3,628,972

PatriotStore (Region 4)
3506 Tyvola Rd. (CBOC)
Charlotte, NC 28208
(704) 329-1300, ext. 81210
Loretta Trogdon-Livingston
Total FY18 \$1,385,933

PatriotStore (Region 11)
2360 E. Pershing Blvd.
Cheyenne, WY 82001-5356
(307) 778-7309
Barbara Sowin
Total FY18 \$908,992

PatriotStore (Region 8)
820 S. Damen Ave. (WS)
Chicago, IL 60612-3728
(312) 569-6111
Jason Layne
Total FY18 \$5,073,194

PatriotStore (Region 7)
17273 State Rt. 104
Chillicothe, OH 45601-9718
(740) 773-1141
Rebecca Gardner
Total FY18 \$1,533,532

PatriotStore (Region 7)
3200 Vine St.
Cincinnati, OH 45220-2213
(513) 475-6306
Richard Ryczek
Total FY18 \$3,155,548

PatriotStore (Region 4)
1 Medical Center Dr.
Clarksburg, WV 26301-4155
(304) 623-7688
Elizabeth Messenger
Total FY18 \$1,733,714

PatriotStore (Region 1)
10701 East Blvd.
Cleveland, OH 44106-1702
(216) 421-3011
Michael Treise
Total FY18 \$7,541,049

PatriotStore (Region 2)
1400 Blackhorse Hill Rd.
Coatesville, PA 19320-2040
(610) 383-0232
Barbara Johnson
Total FY18 \$2,039,409

PatriotStore (Region 11)
3141 Centennial Blvd.
Colorado Springs, CO 80907
(303) 399-8020
Judith Weydert
Total FY18 \$156,169

PatriotStore (Region 9)
800 Hospital Dr.
Columbia, MO 65201-5275
(573) 814-6325
Tammy Dimaggio
Total FY18 \$2,898,791

PatriotStore (Region 5)
6439 Garners Ferry Rd.
Columbia, SC 29209-1638
(803) 776-4000
Thomas Ereth
Total FY18 \$4,175,604

PatriotStore (Region 7)
420 N. James Rd.,
Room 1A073
Columbus, OH 43219-1834
(614) 257-5532
Trevor Hauserman
Total FY18 \$2,228,533

PatriotStore (Region 14)
4500 S. Lancaster Rd.
Dallas, TX 75216-7167
(214) 857-0967
David Mangold
Total FY18 \$3,577,548

PatriotStore (Region 5)
250 N. Arcadia Ave. (SSC)
Decatur, GA 30030
(404) 728-7640
Misha Brown
Total FY18 \$303,902

PatriotStore (Region 5)
1670 Clairmont Rd.
Decatur, GA 30033-4044
(404) 728-7640
Raymond Stertzbach
Total FY18 \$7,593,113

PatriotStore (Region 5)
1700 Clairmont Rd. (VBA)
Decatur (Atlanta), GA
30033-4004
(404) 929-5208
Shadashia Gilbert
Total FY18 \$221,101

PatriotStore (Region 9)
3600 30th St.
Des Moines, IA 50310-5753
(515) 271-5811
John Blanchard
Total FY18 \$1,813,120

PatriotStore (Region 7)
4646 John R St.
Detroit, MI 48201-1916
(313) 576-3772
Nancy Kozak
Total FY18 \$4,209,426

PatriotStore (Region 5)
1826 Veterans Blvd.
Dublin, GA 31021-3620
(478) 277-2751
Tashina Spaulding
Total FY18 \$2,192,699

PatriotStore (Region 4)
508 Fulton St.
Durham, NC 27705-3875
(919) 286-6965
David Kraszeski
Total FY18 \$4,597,398

PatriotStore (Region 2)
385 Tremont Ave.
East Orange, NJ 07018-1023
(973) 676-1000
Khaled Tawila
Total FY18 \$2,963,538

PatriotStore (Region 13)
5001 N. Piedras St.
El Paso, TX 79930-4210
(915) 564-6123
Richard Monarrez
Total FY18 \$2,184,091

PatriotStore (Region 1)
135 East 38th St.
Erie, PA 16504-1559
(814) 868-8661
Trudy Hernandez
Total FY18 \$678,262

PatriotStore (Region 12)
3355 Chad Drive (CBOC)
Eugene, OR 97408
(541) 440-1000, ext. 44711
Vacant
Total FY18 \$176,637

PatriotStore (Region 9)
6211 Waterford Blvd.
Evansville, IN 47715-2869
(812) 465-6202
Mark Houtchen
Total FY18 \$262,053

PatriotStore (Region 11)
2101 Elm St. N.
Fargo, ND 58102-2417
(701) 239-3710
Robyn Fournier
Total FY18 \$1,143,374

PatriotStore (Region 9)
1100 N. College Ave.
Fayetteville, AR 72703-1944
(479) 443-4301
Adam Ybarra
Total FY18 \$1,772,814

PatriotStore (Region 4)
2300 Ramsey St.
Fayetteville, NC 28301-3856
(910) 822-7036
Jessica Jones
Total FY18 \$1,702,938

PatriotStore (Region 4)
7300 S. Raeford Rd. (HCC)
Fayetteville, NC 28304
(910) 475-6004
Jasmine Randolph
Total FY18 \$1,129,174

PatriotStore (Region 12)
3687 Veterans Dr., Bldg. 154
Fort Harrison, MT 59636-9703
(406) 442-6410
Norman Olson
Total FY18 \$795,616