

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

3M FOOD SERVICE

JSPVP Tom McCarty
3M Philadelphia Sales Office
#7 Neshaminy Interplex, Suite 400
Trevore, Pa. 19053
(215) 638-6344/Cell (215) 796-1204
Fax (215) 638-6482
tfmccarty@mmm.com

4C FOODS CORP.

NAPA Dan Vassalotti
MPA 1467 County Line Road
Huntington Valley, Pa. 19006
(215) 354-1301/Fax (215) 354-1351
danv@4c.com

NAPA/MPA Number: 0423

ACH FOOD COMPANIES INC.

NAPA Kevin Mitchell
7171 Goodlett Farms Parkway
Memphis, Tenn. 38016
(901) 385-4420/Fax (901) 381-3074
kmitchell@achfood.com

NAPA Number: 0353

JSPVP Gary Harper
(410) 557-7912/Fax (410) 692-0350
Cell (443) 807-3741
gharper@achfood.com

AFNAF Tone Brothers
Lisa Russell
(515) 229-2875
lrusell@achfood.com

ADVANCE FOOD COMPANY

NAPA Del Van Horn
MPA 10026-A South Mingo Road #329
Tulsa, Okla. 74133
JSPVP (918) 369-1534/Fax (918) 369-1544
AFNAF Cell (918) 691-0066
dvanhorn@advancefoodcompany.com
www.advancefoodcompany.com

NAPA/MPA Number: 0157

Heather Easterly
(580) 213-4423/Fax (580) 213-1181
heasterly@advancefoodcompany.com

AGORA FOODS

NAPA Jason Sosebee
P.O. Box 2165
Dawsonville, Ga. 30534
(404) 966-5294/Fax (706) 216-7969
jason@agorafoods.com

NAPA Number: 0487

AIC INTERNATIONAL MARKETING

JSPVP Wilson Quarr'e
P.O. Box 5207
830 San Ysidro Road (93108)
Montecito, Calif. 93150

(805) 745-5300/Fax (805) 880-0433
Cell (805) 680-9747
wilson@aicinternationalmarketing.com
Kerry Stewart
kerry@ksmarketingsvc.com

A LA SMART FOODS/THE WORNICK CO.

NAPA Gabriel Castillo
JSPVP 4700 Creek Road
Cincinnati, Ohio 45242
(513) 552-7409/Fax (513) 552-7452
gabriel.castillo@wornick.com

NAPA Number: 0361

www.wornick.com
Andi Sampson
(513) 552-7416/Fax (513) 552-7699
andrea.sampson@wornick.com

ALPHA FOODS CO.

AFNAF Maria Bowen
8209 Dunlap
Houston, Texas 77074
(713) 898-2976/Fax (713) 778-0122
mbowen@alphafoodsco.com

AMERICAN BLAST ENERGY DRINK

NAPA Mark Morales
3 Field Street
Staten Island, N.Y. 10314
(917) 321-6512/Fax (718) 921-6512
erica@americanblastenergydrink.com

NAPA Number: 0417

AMERICAN BOUNTY

NAPA Karen Bates
12624 Daphne Ave.
Hawthorne, Calif. 90250
(323) 241-6767
Fax (323) 241-6765
kbates@americanbounty.com

NAPA Number: 0317



AMERICAN COFFEE FEDERATION

NAPA Sarah Mauer
224 Wintergull Lane
Annapolis, Md. 21401
(410) 757-1163/Fax (410) 757-5203
scmauer@aol.com

NAPA Number: 0296

AMERICAN MANUFACTURING AND PACKAGING

NAPA Melissa Wilson
MPA 435 Gould Avenue
Cookeville, Tenn. 38056
(931) 432-5981/Fax (931) 432-5940
melissa@ampcorp.biz

NAPA/MPA Number: 0475

AMERICAN PRIDE SEAFOOD (SOUTHERN PRIDE CATFISH CO.)

NAPA Mike Luiz
Highway 69 N.
Greensboro, Ala. 36744
(334) 624-4021 ext. 2163
Fax (508) 991-6432
mike.luiz@americanseafoods.com

NAPA Number: 0196

AMY FOOD INC.

NAPA Mel Rademacher
167 Woodgate Drive
Brandon, Miss. 39042
(601) 825-3575/Fax (601) 825-0455
m_rademacher@comcast.net

NAPA Number: 0382

ANSLEY FOODS/RIBS ON WHEELS

NAPA Mark Ansley
626 May Street
Jacksonville, Fla. 32204
(904) 803-8717/Fax (904) 358-7597
ribs@ribsonwheels.com

NAPA Number: 0363

ARMOUR-ECKRICH LLC

AFNAF Elizabeth (Liz) Safi
2411 Benson Mill Road
Sparks, Md. 21152
(410) 472-4559/Cell (410) 629-9999
elizabeth.safi@armour-eckrich.com

ATKINS ELEGANT DESSERTS INC.

NAPA Rad Thoman
15510 Stoney Creek Way
Noblesville, Ind. 46060
(317) 773-3330/Fax (317) 773-3766
rthoman@atkinsdesserts.com

NAPA Number: 0160

AUTHENTIC SPECIALTY FOODS

NAPA Garry Vernon
640 Highland Ave.
Rochester, N.Y. 14620
(585) 256-3442/Fax (909) 631-2182
Cell (585) 330-9340
gvernon@asf-inc.com

NAPA Number: 0388

JSPVP Dottie Reed and Wilma Dojillo
4340 Eucalyptus Ave.
Chino, Calif. 91710
(909) 631-2014 (Dottie)
(909) 631-2042 (Wilma)
Fax (909) 631-2142
dreed@asf-inc.com; wdojillo@asf-inc.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

AVA COMPANIES

JSPVP John Messina
383 West John Street, P.O. Box 805
Hicksville, N.Y. 11802-0806
(516) 750-1500/Fax (516) 750-1501
Cell (917) 957-8947
jmessina@avapork.com

AWREY BAKERIES INC

12301 Livonia, Mich. 48150
NAPA Connie Holston
AFNAF 4530 Bogan Gates Drive
JSPVP Buford, Ga. 30519
(678) 546-1321, (800) 950-BAKE ext. 228
Fax (678) 546-1316
connie.holston@awrey.com
www.awrey.com
NAPA Number: 0068

AZAR FOOD SERVICE

1800 Northwestern Drive
El Paso, Texas 79912
NAPA Kim Williams
AFNAF 3866 Deercreek Drive
Powder Springs, Ga. 30127
(770) 439-7153, (678) 777-8105
Fax (770) 222-9231
kimw@azarnutco.com
www.azarnutco.com
NAPA Number: 0312

B

B&G FOODS

NAPA William Wright
4 Gatehall Drive, Suite 110
Parsippany, N.J. 07054
(973) 630-6414/Fax (973) 630-6522
bwright@bgfoods.com
NAPA Number: 0081

JSPVP Jason Pitts
(973) 630-6449/Fax (973) 630-6553
jpitts@bgfoods.com
Bob Levine
56 Oleta Road
Mt. Sinai, N.Y. 11766
(631) 474-2206, Cell (516) 729-2372
Fax (631) 928-6671

BABCO INTERNATIONAL

JSPVP Texana Sonnefeld
911 S. Tyndall
Tucson, Ariz. 85719
(520) 628-7596/Fax (520) 628-9622
texana@babcotucson.com

BAKERY DE FRANCE

JSPVP Scott Barrows
603-6 Dover Road
Rockville, Md. 20850
(800) 888-2331 ext. 22
Fax (301) 309-9316

Cell (215) 740-5331
sbarrows@bakerydefrance.com
John Goodman
jgoodman@bakerydefrance.com

BARBER FOODS INC.

207 Larrabee Road
Westbrook, Maine 04092
(AFNAF Address)



NAPA Phyllis Haenichen
AFNAF 8745 Tallwood Ridge
(NAPA Address)
JSPVP Baldwinsville, N.Y. 13027
(315) 635-6352/Fax (207) 317-8284
Cell (315) 420-3451
Voice Mail: (800) 468-8689 ext. 2240
phyllis.haenichen@barberfoods.com
www.barberfoods.com
NAPA Number: 0061
Ann Rajpold
ann_rajpold@barberfoods.com

BARREL O' FUN SNACK FOODS

AFNAF Katherine Bridgeman
P.O. Box 24830
Minneapolis, Minn. 24830
(612) 924-3282
kbridgeman@barrelofunsnacks.com

BASIC AMERICAN FOODS

NAPA Cynthia L. Parker
AFNAF 759 Miller Ave.
JSPVP Mill Valley, Calif. 94941
(415) 383-1197/Fax (415) 383-1198
Cell (415) 595-6824
cparker@baf.com
www.baf.com
NAPA Number: 0152

BAY VALLEY FOODS

NAPA Kate Rachel
Four Westbrook Corporate Center,
Suite 400
Westchester, Ill. 60154
(708) 409-5343/Fax (708) 409-5347
kate_rachel@bayvalleyfoods.com
valerie_damasky@bayvalleyfoods.com
NAPA Number: 0449

BD & K FOODS INC.

NAPA Brad Meadows
P.O. Box 2991
Auburn, Ala. 36830
(334) 826-2067/Fax (334) 826-5616
Cell (334) 319-1729
bradmeadows@charter.net
NAPA Number: 0286

BEACH SMOKEHOUSE INC.

NAPA David Terry
600 Norfolk Avenue
Virginia Beach, Va. 23451
(757) 477-2452/Fax (757) 428-2335
david@beachsmokehouse.com
NAPA Number: 0468

BELL CARTER (LINDSAY) OLIVES

JSPVP Mike Nicholls
P.O. Box 9
Cazadero, Calif. 95421-0009
(415) 738-8525/Fax (415) 738-8526
Cell (415) 297-5500
michael@nicholls.com
Helena Rusen
(925) 284-5990 ext. 118
Fax (925) 284-1289
hrusen@bellcarter.com

BERRY PLASTICS

(Formerly Tyco & Covalence Plastics)

JSPVP Aileen Maenza
470 Westminster Road
Putney, Vt. 05346
(802) 387-4742/Fax (802) 387-4745
Cell (413) 335-5550
aileen.maenza@covcorp.com

BERKS PACKING CO. INC.

NAPA John Boylan
JSPVP 307-323 Bingaman Street
P.O. Box 5919
Reading, Pa. 19610-5919
(800) 882-3757 ext. 472
(610) 376-7291 ext. 472
Cell (610) 334-1224/Fax (610) 378-1210
johnboylan@berksfoods.com
NAPA Number: 0140
Donna Freeman
(800) 882-3757 ext. 471
(610) 376-7291 ext. 471
marketingdept@berksfood.com
www.berksfoods.com



BEST BRANDS/MULTIFOODS

(A Division of Continental Mills)

JSPVP Jeanie Morris
111 Cheshire Lane
Minnetonka, Minn. 55305
(952) 404-7695/Fax (952) 404-7650
jmorris@multifoods.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

BEST MAID COOKIE COMPANY

NAPA John Verkennes
4771 Island View Drive
Mound, Minn. 55364
(952) 472-2738/Fax (952) 472-3887
Cell (612) 859-5469
johnv@bestmaid.com
NAPA Number: 0443

BOBAK SAUSAGE COMPANY

NAPA Timothy Reiter
5275 S. Archer Ave.
Chicago, Ill. 60632
(733) 735-5334 ext. 126
(733) 735-8605
treiter@bobak.com
NAPA Number: 0448

BOJA'S FOODS INC.

NAPA Kay Kramer
P.O. Box 602
Bayou La Batre, Ala. 36509
(251) 824-4186/Fax (251) 824-7339
Cell (251) 422-2674
kaykramer@bojasfoods.com
NAPA Number: 0257

BRAKEBUSH BROTHERS INC.

NAPA Bob Jelenchick
AFNAF N4993 Sixth Drive
JSPVP Westfield, Wis. 53964-9511
(800) 933-2121 ext. 1360,
(608) 497-0293, (262) 695-0954
Fax (608) 497-0293
bjelenchick@brakebush.com
P.O. Box 306, Oregon, Wis. 53575
(608) 835-1552/Fax (608) 835-3947
www.brakebush.com
NAPA Number: 0040

BRIDGFORD FOODS CORP.

NAPA John Simmons
JSPVP 1707 S. Good Latimer Expressway
Dallas, Texas 75226
(800) 527-2105/Fax (214) 428-0332
(800) 650-0332/Cell (214) 460-3513
jsimmons@bridgford.com
www.bridgford.com
NAPA Number: 0127

AFNAF Linda Tuttle
1308 N. Patt Street
Anaheim, Calif. 92801
(214) 428-1535 ext. 1607
linda.tuttle@bridgford.com

BUBBAS BEST

NAPA Samuel Briggery
5070 Parkside Ave., Suite 1424
Philadelphia, Pa. 19131
(215) 879-8791/Fax (215) 879-8793
bubbabakedgoods@aol.com
NAPA Number: 0491

BUNGE

BUNGE FOOD GROUP

NAPA Christopher Palmieri
JSPVP 2559 Algonkin Trail
Manasquan, N.J. 08736
11720 Borman Ave. (JSPVP address)
St. Louis, Mo. 63146-1000
(732) 528-0748, (800) 435-1857 ext. 1130
Fax (732) 528-0749/Cell (732) 267-0599
christopherpalmieri@bunge.com
www.bungeoils.com
NAPA Number: 0017

AFNAF Bob Phillips
11720 Borman Drive
St. Louis, Mo. 63146
(210) 497-1303, (732) 267-0599
bob.phillips@bunge.com

BURRY FOODSERVICE

(Thomas English Muffins)

JSPVP Tracy Tiahrt
2045 Arabian Drive
Finksburg, Md. 21048
(410) 840-0133/Cell (433) 789-1897
tracy.tiahrt@burryfoodservice.com
Gary Gittleston
10226 Sweetwood Ave.
Rockville, Md. 20850
(301) 294-9942, Cell (301) 806-5706
gary.gittleston@burryfoodservice.com

BUSH BROTHERS & CO.

NAPA Joe Genther
887 Bob-O-Link Lane
West Chester, Pa. 19382
(610) 696-9399
Fax (610) 696-9388
jgenther@bushbros.com
NAPA Number: 0394



BUTTER BUDS FOODSERVICE

NAPA Jim Dodge
2330 Chicory Road
Racine, Wis. 53403
(262) 598-9900/Fax (262) 598-9909
jdodge@bbuds.com
NAPA Number: 0301

BUTTERBALL

NAPA Jeffrey Justice
AFNAF P.O. Box 589
1628 Garners Chapel Road
Mt. Olive, N.C. 28365
(919) 658-7643 ext. 2645, (919) 413-1426
Fax (919) 658-2381
jjustice@butterball.com
NAPA Number: 0199

C



C&R FOODS INC.

NAPA Robert Franco
105 Red Maple Court
Ponte Vedra Beach, Fla. 32082-4605
(904) 273-4087/Fax (904) 280-9773
bfranco@c-rfoods.com
NAPA Number: 0273

CAESAR'S PASTA

JSPVP Ray Lodato
1001 Lower Landing Road
Blackwood, N.J. 08012-3105
(856) 227-2585/Fax (856) 227-1910
raylodato@caesarspasta.com

CALAVO GROWERS INC.

AFNAF Danny Kennemur
4577 Rugby Lane
Grand Prairie, Texas 75052
(972) 264-5355
dank@calavo.com

JSPVP Russ Mikolasy
4210-198th Street SW, Suite 202
Lynwood, Wash. 98036
(425) 640-3818, (800) 4-CALAVO
Fax (425) 670-6849
russm@calavo.com
www.calavo.com

CAMERICAN INTERNATIONAL INC.

JSPVP Len Miceli
45 Eisenhower Drive
Paramus, N.J. 07652
(201) 291-4925/Cell (571) 217-4889
lmiceli@american-foods.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE



CAMPBELL SOUP CO.

NAPA Kevin Murga
MPA 3010 Pleasantree Court
AFNAF Oak Hill, Va. 20171
(703) 758-6783/Fax (703) 758-6784
Cell (703) 989-7094

kevin_murga@campbellsoup.com
www.campbellsoup.com

NAPA/MPA Number: 0008

JSPVP Richard Mei
15 Amherst Street
(413) 467-7425/Fax (same as phone)
richard_mei@campbellsoup.com
Tracie Cannon
(856) 317-3088
tracie_cannon@campbellsoup.com

CANDLE LAMP CO.

JSPVP Scott Rylko
1815 Rustin Ave.
Riverside, Calif. 95207
(951) 682-9600
srylko@candlelamp.com
Theresa Van
tvan@candlelamp.com

CARGILL/EXCEL BEEF CORP.

JSPVP Doug Ney
W278 N7141 Mill Pond Way
Hartland, Wis. 53029
(262) 538-0429/Fax (262) 781-2697
Cell (904) 610-3268
doug_ney@cargill.com

CARGILL KITCHEN SOLUTIONS

(Sunny Fresh Foods)

AFNAF Jennifer Quick
206 West Fourth
Monticello, Minn. 55362
(736) 271-5739
Jennifer.quick@cargill.com

CARLA'S PASTA

NAPA Stacey Shapiro
50 Talbot Lane
South Windsor, Conn. 06074
(860) 436-4042 ext. 125
Fax (860) 436-4043
smihalek@carlaspasta.com
www.carlaspasta.com
NAPA Number: 0370

AFNAF Sandro Squatrito
JSPVP Cell (860) 983-1187
sandro@carlaspasta.com

CAROLINA TURKEY

JSPVP Mark Abels
176 Cleveland Ave.
Buffalo, N.Y. 14222
(716) 881-1712, voice box #102
carolinaabels@aol.com
www.carolinaturkeys.com

THE CARRIAGE HOUSE COMPANIES INC.

NAPA Lou Colombo
JSPVP 59 Pebble Hill Road
Fairport, N.Y. 14450
(585) 223-3025/Fax (585) 425-1597
colombol@carriagehousecos.com
NAPA Number: 0316

CARRINGTON FOODS INC.

NAPA David Carrington Jr.
MPA 200 Jacinsport Blvd.
Saraland, Ala. 36571
(251) 675-9700/Fax (251) 679-8721
davidjr@carringtonfoods.com
NAPA/MPA Number: 0418

CHARLIE'S PRIDE MEATS

JSPVP Phil Tanico
2959 E. 50th Street
Vernon, Calif. 90058
(877) 866-0992, (323) 587-0620
(760) 639-6317/Fax (323) 587-7317
Pager (949) 454-5025
topround@cpmhotline.com
Kathy Ikeda
(323) 587-0620 ext. 27/Fax (323) 587-8795
kathyi@cpmhotline.com

CHATTANOOGA BAKERY INC.

NAPA Tory Johnston
900 Manufacturers Road
Chattanooga, Tenn. 37405
(423) 267-3351/Fax (423) 266-2169
toryj@moonpie.com
NAPA Number: 0265

CHEF SOLUTIONS (ORVAL KENT)

AFNAF Rich Newville
120 W. Palatine Road
Wheeling, Ill. 60090
(214) 547-1340
rich.newville@orvalkent.com
www.orvalkent.com

JSPVP Michael J. Gyles
286 Fox Hound Drive
Doylestown, Pa. 18901
(215) 489-4205/Fax (215) 340-1379
Cell (267) 261-5010
mike.gyles@chefssolutions.com
Nancy Clark
nancy.clark@chefssolutions.com

CHELTEN HOUSE PRODUCTS INC.

NAPA Jeffrey Bertone
607 Heron Drive
P.O. Box 434
Bridgeport, N.J. 08014
(865) 467-1600/Fax (914) 333-7521
jbertone@cheltenhouse.com
NAPA Number: 0450

CASS VENTURES

(FORMERLY CHEROKEE FOODS INC.)

NAPA Lenna Gordon
1505 Soaring Hawk Point
Atlanta, Ga. 70339
(678) 296-6425/Fax (770) 988-9078
lgordon@cassventures.com
NAPA Number: 0437

CERA PRODUCTS INC.

NAPA Charlene Riikonen
9017 Menden Hall Court, Suites ABC
Columbia, Mass. 21045
(410) 309-1000
charlene.riikonen@ceraproducts.us
NAPA Number: 0473

C.H. GUENTHER & SONS/PIONEER FLOUR

NAPA Michael Beres
24 Lona Court
Baltimore, Md. 21236
(410) 529-5772/Fax (410) 529-5983
mberes@chguenther.com
www.chguenther.com
NAPA Number: 0173

AFNAF

Kelly Crull
129 E. Guenther
San Antonio, Texas 78291
(830) 929-5030, (830) 626-0858
kcrull@chguenther.com

CHICAGOLAND BARBECUE

NAPA Ron Hemmelgarn
1480 Renaissance Drive, Suite 306
Park Ridge, Ill. 60068
(847) 297-4901/Fax (847) 297-5378
Cell (847) 770-1258
rhemmelgarn@chicagolandfoods.com
NAPA Number: 0241

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

CHICKEN OF THE SEA INTERNATIONAL

NAPA Jack Tanner
12 Asylum Street
Milford, Mass. 01757
(508) 634-8011/Fax (508) 634-8014
jtanner@cosintl.com
www.chickenofthesea.com
NAPA Number: 0164

AFNAF Dennis Fitzgerald
221 E. Main Street
Milford, Mass. 01757
(636) 527-3155, (636) 527-4736
dfitzgerald@cosintl.com

CHINA BLUE INC. (PACIFIC CHOICE BRANDS)

NAPA Rosemary Brooks
10 Liberty Ship Way
Sausalito, Calif. 94087
(408) 832-0221/Fax (408) 736-9505
rbrooks@chinablue.com
NAPA Number: 0455

THE CITRUS GROUP INC.

NAPA Ruth Rice
5321 Cleveland Street, Suite 205
Virginia Beach, Va. 23462
(757) 499-5726/Fax (757) 499-4413
citrusm@aol.com
NAPA Number: 0181

CLABBER GIRL CORP.

NAPA Mark Rice
2257 Allegany Drive
Naperville, Ill. 60565
(630) 778-6372/Fax (630) 778-6412
markrice@clabbergirl.com
NAPA Number: 0309

CLEMENT PAPPAS CO. INC.

NAPA Su Shaffer
6320 Oakleas Ave.
Baltimore, Md. 21215
(410) 764-2324 ext. 7349 or 17
Fax (410) 646-4024
sshaffer@clementpappas.com
NAPA Number: 0249

AFNAF Same contact, mailing address:
10 N. Parsonage Road
Seabrook, N.J. 08302

JSPVP Su Shaffer
One Collins Drive, Suite 200
Carneys Point, N.J. 08069
(717) 359-0692/Cell (717) 521-8579
sshaffer@clementpappas.com

CLEMENT'S PASTRY SHOP INC.

NAPA Shannon Haley
3355 B 52nd Ave.
Hyattsville, Md. 20781

(804) 241-4518/Fax (301) 277-2897
shannonhaley2002@yahoo.com
NAPA Number: 0282

CLOVERVALE FOODS INC.

See *Pierre Foods Company*

THE COCA-COLA CO./MINUTE MAID

NAPA Doug McAlister
One Coca-Cola Plaza USA 1310
Atlanta, Ga. 30313
(404) 676-3260/Fax (404) 515-1997
dmcalister@na.ko.com
NAPA Number: 0102

JSPVP Darren "Jake" Jacobson
P.O. Box 173A USA 1616B
Atlanta, Ga. 30301
(404) 676-2911/Fax (404) 515-1997
Cell (404) 375-5995
djacobson@na.ko.com
www.minutemaids.com

CONAGRA FOODS CULINARY PRODUCTS

NAPA Scot Evans
AFNAF 3837 Damascus Road
JSPVP Baldwin, Ga. 30511
(706) 282-0844/Fax (706) 282-0845
Cell (706) 416-0008
scot.evans@conagrafoods.com
NAPA Number: 0024 (was 0010)

CONAGRA FROZEN FOODS

JSPVP Ryan Meeks
5 Conagra Drive
Omaha, Neb. 68102
(402) 595-7947
ryan.meeks@conagrafoods.com

CONAGRA REFRIGERATED FOODSERVICE (Formerly Armour-Eckrich Meats)

JSPVP Scot Evans
3837 Damascus Road
Baldwin, Ga. 30511
(706) 282-0844/Fax (706) 282-0845
Cell (706) 416-0008
scot.evans@conagrafoods.com
Diane Butler
diane.butler@conagrafoods.com

CONTINENTAL MILLS INC.

NAPA Dawn Dejarlais
AFNAF dawn.dejarlais@continentalmills.com
JSPVP 7851 S. 192nd Street
Kent, Wash. 98032
(610) 873-8550
NAPA Number: 0072



COOKIETREE INC.

NAPA Tyler Pearson
P.O. Box 57888
Salt Lake City, Utah 84157-0888
(801) 716-4108/Fax (801) 265-2727
tyler@cookietree.com
NAPA Number: 0469

CORFU FOODS

NAPA Anthony Taxakis
755 Thomas Drive
Bensenville, Ill. 60106
(630) 595-2510/Fax (630) 595-3884
ataxakis@corfufoods.com
NAPA Number: 0478

COSTA MACARONI CO. (PASTA)

JSPVP Buzz Weisman
4790 Valley Blvd.
Los Angeles, Calif. 90032
(800) 433-7785/Fax (323) 225-1667
Cell (818) 620-5888
buzz@pastabycosta.com
Steven Zoccoli
steven@costapasta.com

COUNTRY HOME BAKERS

(A Division of J&J Snack Foods)

NAPA Ted Johnson
JSPVP 5 Converse Street
Longmeadow, Mass. 01106
(413) 567-9315/Fax (413) 567-9316
Cell (978) 758-6558
tjohnson@jjsnack.com
NAPA Number: 0012
Cathy Innes
361 Benigno Blvd.
(800) 852-2253 ext. 589
cinn@jjsnack.com

COUNTRY PURE FOODS INC.

NAPA Paul Ponsot
510 Christopher Drive
North Barrington, Ill. 60010
(847) 842-6851/Fax (same as phone)
pponsot@juice4u.com
NAPA Number: 0125

CRABWORKS

NAPA Nick Crabtree
1936-201 Tara Court
Greenville, N.C. 27858
(919) 820-0338/Fax (888) 786-1552
nick@crabworksfoods.com
NAPA Number: 0436

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

CROWLEY FOODS INC.

JSPVP Jennifer Edmonds
6 Kimball Lane
Lynnfield, Mass. 01940
(617) 887-8377/Fax (617) 887-8504
jennifer.edmonds@hphood.com

CUISINE INNOVATIONS

NAPA Tom Engels
JSPVP 12 School House Road
Mt. Holly, N.J. 08060
(201) 705-6859/Fax (609) 261-1949
Cell (609) 922-4327
tengels@cuisinellc.com
NAPA Number: 0422



CUISINE SOLUTIONS INC.

NAPA Elizabeth Lauer
AFNAF 85 S. Bragg Street, Suite 600
JSPVP Alexandria, Va. 22312
(703) 270-2990, (571) 236-7288
Cell (571) 236-7288
(800) 856-8390 (customer service)
Fax (703) 750-1158, (703) 270-2994
elauer@cuisinesolutions.com
NAPA Number: 0271



CUSTOM CULINARY

5145 W. 123rd Street
Alsip, Ill. 60803-3105
NAPA Paula Brown
JSPVP 7118 Spada Road
AFNAF Snohomish, Wash. 98290
(360) 568-8673/Cell (425) 239-0596
(800) 624-5001 ext. 8202 (voice mail)
Fax (360) 563-2724
pbrown@customculinary.com
www.customculinary.com
NAPA Number: 0087

D D'ANDREA BROS. LLC - HOOAH Energy Bars

JSPVP Christian D'Andrea
6399 Wilshire Blvd., Penthouse 1
Los Angeles, Calif. 90048
(323) 653-4162/Fax (323) 653-2962
Cell (323) 841-1365
christian@hooah.com
NAPA Number: 0404

Paul D'Andrea
13010 Park Crescent Circle
Herndon, Va. 20171
Cell (703) 851-9203/Fax (703) 437-5274
paul@hooah.com

DANISH BAKING CO., INC./ BUBBLES BAKING CO.

JSPVP Torben Jensen
15215 Keswick Street
Van Nuys, Calif. 91405
(818) 786-1700, (800) 777-4970 ext. 29
Fax (818) 786-3617
bubblesbaking@aol.com

DANNON CO. INC.

NAPA Dennis Corwin
64 Wilson Ave.
Rutherford, N.J. 07070
(201) 438-4410/Fax (same as phone)
Cell (201) 280-9868
dennis.corwin@dannon.com
NAPA Number: 0026

AFNAF Scott Moore
1501 Knoll Ridge Circle
Chicago, Ill. 60632
(801) 282-6136
scott.moore@dannon.com

DAN'S PRIZE INC.

NAPA Rick Szabo
930 Interstate Ridge Drive, Suite A
Gainesville, Ga. 30501
(770) 503-1881 ext. 236/(800) 233-5845
Fax (770) 503-7714
rsszabo@dansprize.com
NAPA Number: 0347

DAWN FOOD PRODUCTS

NAPA Jim Miller
45 Spruce Street
Clifton Park, N.Y. 12065
(518) 877-5912/Fax (518) 877-7176
Cell (518) 847-7834
jfmiller@dawnfoods.com
NAPA Number: 0402

DEAN FOODS/MORNINGSTAR FOODS

857 School Place
Green Bay, Wis.
NAPA Anatole Voinoff
AFNAF 2249 Barret Drive
JSPVP Frisco, Texas 75034
(972) 668-9009/Fax (972) 668-9010
Cell (214) 417-1783
avoinoff@morningstarfoods.com
NAPA Number: 0133

DEL MONTE FOODS

NAPA Michael MacMurdo
JSPVP 123 Jenny Lynn Drive
Aliquippa, Pa. 15001
(724) 774-4328/Fax (724) 774-4329
(412) 222-4286
michael.macmurdo@delmonte.com
www.delmonte.com/foodservice
NAPA Number: 0114
Charlotte Gengenbach
charlotte.gengenbach@delmonte.com

AFNAF Glenn Durlfing
205 N. Wiget Lane
Walnut Creek, Calif.
(805) 260-2853
glenn.durlfing@delmonte.com

DEVAULT FOODS

NAPA Mark Pepe
One Devault Lane
Devault, Pa. 19432
(610) 644-2536/Fax (610) 644-2527
markp@devaultfoods.com
devault@devaultfoods.com
NAPA Number: 0091

DIANNE'S GOURMET DESSERTS/ MENU INSPIRATIONS (An H.J. Heinz Company)

JSPVP Kirk Evans
(985) 871-7491/Cell (985) 966-0655
Voice mail (800) 486-2778 ext. 460
kirk.evans@menuinspirations.com
Hector Rivera
255 N. Elston Ave.
Chicago, Ill. 60647-2003
(773) 524-3308, (800) 323-5427
Fax (773) 227-9583
hrivera@appetizersandinc.com

DOLE PACKAGED FOODS

NAPA George Rice
P.O. Box 307
Stone Harbor, N.J. 08247
(609) 368-3140/Fax (609) 368-3064
george_rice@na.dole.com
NAPA Number: 0284

AFNAF Gregg Ernst
West Lake Village, Calif. 91362
(770) 437-8021
gregg_ernst@na.dole.com
www.dolefoodservice.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

DON'S FOOD PRODUCTS

NAPA Joe Valenti
JSPVP 4461 Township Line Road
Schwenksville, Pa. 19473
(484) 991-1000/(888) 321-3667
Fax (484) 991-1011
Cell (215) 783-0880
jvalenti@donssalads.com
NAPA Number: 0328

DOUWE EGBERT (A division of Sara Lee)

AFNAP Robert Falconer
263 Fox Moor Rd.
Fox River Grove, Ill. 60021
(847) 687-5432
rfalconer@saraleecoffee.com

DRINKMORE CUSTOM WATER

JSPVP John Walsh
19200-N Chennault Way
Gaithersburg, Md. 20879
(301) 591-9381 ext. 1539
Fax (301) 977-1539
Cell (301) 346-1204
johnwalsh@dmcwater.com (best e-mail)
johnwalsh@drinkmorewater.com

EAST COAST OLIVE OIL

NAPA David Harris
75 Wurz Ave.
Utica, N.Y. 13502
(315) 797-7070 ext. 245
Fax (315) 797-6981
dharris@gem-ecoo.com
NAPA Number: 0431

ECOLAB

JSPVP Lynette Dempsey
370 Wabash Street North
St. Paul, Minn. 55102
(651) 293-2570/Fax (651) 293-2682
lynette.dempsey@ecolab.com
Michelle Kennedy
(651) 293-2372
michelle.kennedy@ecolab.com

EL CID MEXICAN FOOD PRODUCTS INC.

NAPA Christina E. Terusa
731 E. Angeleno Ave.
Burbank, Calif. 91501
(818) 841-0255/Fax (208) 474-2744
cterusa@elcidproducts.com
NAPA Number: 0315

ELI'S CHEESECAKE CO.

JSPVP Patti Carroll
6701 W. Forest Preserve Drive
Chicago, Ill. 60634-1470
(800) 999-8300, (773) 308-7011
Fax (773) 205-3801

Cell (773) 908-6427
pcarroll@elicheesecake.com
Lisa Ripka
(773) 736-3417
lripka@elicheesecake.com

EMBER FARMS/NORTH SIDE FOODS (See Smithfield Foods Company)

ENSI Group

NAPA Jose Flores
445 South Figueroa Street, Suite 3525
Los Angeles, Calif. 90071
(213) 347-0012 ext. 3/Fax (213) 347-0018
joseflores@sbcglobal.net
NAPA Number: 0451

EVERGOOD FINE FOODS

JSPVP Matt Gibbs
1699 El Camino Real #210
Millbrae, Calif. 94030
(800) 871-4446/Fax (650) 866-3918
rgibbs4292@aol.com

FARMLAND FOODS (A Smithfield Foods Company)

AFNAP Jerry Lamb
11500 NW Ambassador Drive, Suite 500
Kansas City, Mo. 64153
(816) 835-7542
jalamb@farmland.com

JSPVP David Welch
7501 NW Tiffany Springs Parkway
Kansas City, Mo. 64153
(816) 801-1908, (800) 843-6603 ext. 1908
Fax (816) 801-1943
dswelch@farmland.com
Tara Jackson
(816) 801-4394/Fax (816) 801-1943
tjackson@farmland.com
Roger Walker
Cell (229) 485-8881
rcwalker@farmland.com
Keith Lawrence
Cell (404) 822-7295
kalawrence@farmland.com
Charlie Moxley
858 North Wilson Road
Arnold, Md. 21012
(410) 315-9639/Fax (410) 315-9359
cwmoxley@farmland.com

FERRANTE BROS. INC./ NICK'S SAUSAGE CO.

NAPA Barbara Walls
4132 Old Town Road
Huntingtown, Md. 20639
(410) 414-5399/Fax (410) 414-5542
bwalls@nickssausage.com
NAPA Number: 0047

JSPVP Susan Kaminsky
P.O. Box 368/5226 Monroe Place
Hyattsville, Md. 20781
(301) 927-5388 ext. 21
Fax (301) 927-8750
skaminsky00@aol.com
www.nickssausage.com
Wendy Henson
(301) 927-5388
wendyhenson@nickssausage.com

FIABELLA FOODS

NAPA Pierre Balentine
5162 Onion Road
Killeen, Texas 76542
(254) 549-2778/Fax (same as phone)
Cell (804) 248-8462
pbalentine@foodnetbrands.com
NAPA Number: 0364

FIRST FOOD COMPANY

NAPA Dial Hogan
4561 Leston Street
Dallas, Texas 75247
(800) 527-1866/Fax (214) 905-0605
dhogan@fgfoods.com
NAPA Number 0130

FISHERY PRODUCTS INTERNATIONAL (FORMERLY OCEAN CUISINE)

NAPA Ned Hawkins
AFNAP 18 Electronics Ave.
JSPVP Danvers, Mass. 01923
ned.hawkins@fisheryproducts.com
NAPA Number: 338

FLOWERS FOODS SPECIALTY GROCERIES

JSPVP Keith Aldredge
5087 S. Royal Atlanta Drive
Tucker, Ga. 30084
(770) 723-8148/Cell (770) 468-1496
keith_aldredge@flocorp.com
Janet Lemon
(229) 558-6461
janet_lemon@flocorp.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

FONTANINI ITALIAN MEATS & SAUSAGES

(A Division of Capital
Wholesale Meats Company)



NAPA John Bono
AFNAF 911 West 37th Street
JSPVP Chicago, Ill. 60609 or
8751 W. 50th Street
McCook, Ill. 60525
(800) 331-6328, (708) 485-4800
Fax (708) 401-0316
Cell (616) 292-4410
johnb@fontanini.com
www.fontanini.com
NAPA Number: 0169

FOODNET BRANDED PRODUCTS

(See *Fiabella Foods*)

FORT JAMES/GEORGIA PACIFIC

JSPVP Norm Romney
(702) 367-2651
norman.romney@gapac.com
Carol Rybka
(920) 438-4174

FOUR IN ONE COMPANY

NAPA Sheri Alvandian
P.O. Box 241779
Los Angeles, Calif. 90024
(800) 830-8827/Fax (310) 838-8572
sheri@sourcepromotions.net
NAPA Number: 0461

FPL FOOD LLC

NAPA Bill Fielding
1301 New Savannah Road
Augusta, Ga. 30901
(706) 922-5505/Fax (706) 722-2259
bill.fielding@fplfood.com
NAPA Number: 0416

FRENCH'S FOODSERVICE/ RECKITT BENCKISER

NAPA Sharon Tortora
AFNAF 44 Highwoods Drive
JSPVP Guilford, Conn. 06437
(203) 458-2882/Fax (203) 458-1040
Cell (203) 887-2352
sharon.tortora@reckittbenckiser.com
NAPA Number: 0049
Dan Marino
(800) 333-3899 ext. 2456, (973) 404-2456
dante.marino@reckittbenckiser.com

FRITO-LAY

See *PepsiCo Foodservice*

FURMAN FOODS INC.

NAPA Joel Furman
700 Cannery Road
Northumberland, Pa. 17857
(570) 473-3516/Fax (570) 473-7367
joel.furman@furmans.com
NAPA Number: 0305

G

GA FOOD SERVICE INC.

NAPA John Mitchell
5021 Old York Course
Hollywood, S.C. 29449
(843) 556-8686/Fax (843) 556-8219
Cell (843) 345-2637
johncmitchelljr@att.net
NAPA Number: 0058

GARDENBURGER

NAPA Lisa Jarrell
50 Hildurcrest Drive
Simsbury, Conn. 06070
(860) 651-0124/Fax (860) 651-0136
ljarrell@gardenburger.com
NAPA Number: 0307

GATORADE

(See *PepsiCo Foodservice*)

GEHL'S GUERNSEY FARMS

JSPVP Steve Ward
P.O. Box 1004, Germantown, Wis. 53022
(407) 971-1163/Fax (262) 250-6857
Cell (262) 203-2347
sward@gehls.com
Jackie Wuhrmann
jwurmann@gehls.com
Ann Kocher (800) 434-5713 ext. 186

GENERAL MILLS FOOD SERVICE

NAPA Greg Peters
AFNAF 42 Chase Hill Drive
JSPVP Westbrook, Maine 04092
(207) 797-0961/Fax (207) 797-0962
or (207) 428-3105
Cell (207) 776-0468
greg.peters@genmills.com
www.generalmillsfoodservice.com
NAPA Number: 0011

GFF INC. (GIRARD'S FOOD SERVICE)

NAPA Brent Fraser
145 Willow Ave.
City of Industry, Calif. 91746
(323) 724-2519/Fax (323) 726-0934
Cell (909) 731-9335
brentfraser@girardsdressings.com
NAPA Number: 0210

AFNAF Vince Hungerford
JSPVP (323) 724-2519/Fax (323) 726-0934
Cell (714) 595-6277
vinceh@girardsdressings.com

GIORGIO FOODS

NAPA Dale Landis
P.O. Box 96 Blandon Road
Temple, Pa. 19650
(610) 916-8347/Fax (610) 926-7012
dlandis@giorgiofoods.com
NAPA Number: 0379

GOLDEN CREST

NAPA Ophelia Schlund
2806 Capital Street
Wylie, Texas 75098
(972) 941-9588/Fax (972) 941-9589
ophelia@golden-crest.com
NAPA Number: 0483

GOLDEN WEST

JSPVP Josh Solovy
8453 Stellar Drive
Culver City, Calif. 90232
(310) 838-3663/Fax (310) 838-2530
josh@gwtinc.com

GOLDKIST POULTRY

See *Lamb Weston (ConAgra)*
James Kennedy

GONZALEZ PRODUCTOS INTERNACIONALES INC.

NAPA Adam Gonzalez
8501 Bash Street, Suite 600
Indianapolis, Ind. 46250
(317) 558-3700/Fax (317) 578-2319
agonzalez@gpi-inc.com
NAPA Number: 0428

GOOD HARBOR FILLET CO.

NAPA Ned Hawkins
21 Great Republic Drive
Gloucester, Mass. 01930
(978) 675-9125, (800) 253-8647/
Fax (978) 675-9190
nhawkins@goodharborfillet.com
NAPA Number: 0346

GOOD HEART BRAND SPECIALTY MEATS

NAPA Jay Jaquess
11122 Nacogdoches Street
San Antonio, Texas 78217
(210) 379-9215/Fax (210) 210-637-1391
jayjaquess@sbcglobal.net
NAPA Number: 0477

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

GOOD HUMOR/BREYERS ICE CREAM

(A Division of Unilever)

NAPA Martha Lindow
P.O. Box 19007
Green Bay, Wis. 54307-9007
(920) 497-2709/Fax (920) 497-6582
martha.lindow@unilever.com
NAPA Number: 0299

JSPVP Erle C. Hug
4605 S. Delphine Drive
New Berlin, Wis. 53151
(800) 377-4342 ext. 8683, 262-789-5233
Fax (262) 789-5239
erle.hug@unilever.com
Audrey Shapiro
700 Sylvan Avenue, C3
Englewood Cliffs, N.J. 07632
(201) 894-4062/Fax (201) 894-2962

GREAT WESTERN FOOD COMPANY

(formerly MNM FOODS INC.)

NAPA Paul Bissman
229 West Main Street, Suite 2-100
Salisbury, Md. 21801
(410) 572-5933/Fax (817) 887-1225
Cell (410) 430-6552
gwf@comcast.net
NAPA Number: 0406

GRECIAN DELIGHT FOODS

NAPA Matthew Sinde
1201 Tonne Road
Elk Grove Village, Ill. 60007
(847) 364-2779/Fax (847) 364-1077
msinde@greциandelight.com
NAPA Number: 0356

AFNAF Gregg Graber
(817) 791-4882
ggraber@greциandelight.com
Amy Fattori
(817) 791-4882
afattori@greциandelight.com

H GWALTNEY FOODSERVICE

(See Smithfield Foodservice Group)

HARVEST SELECT CATFISH

JSPVP Christie Wilborn
P.O. Box 769
Uniontown, Ala. 36786
(334) 628-3474/Fax (334) 628-2122
christie@harvestselect.com

HEBREW NATIONAL

(A Division of ConAgra Foods)

AFNAF Scot Evans
JSPVP 8 Halliday Court
Purchase, N.Y. 10577
(917) 882-5225
scot.evans@conagrafoods.com

H.J. HEINZ

NAPA Steve Saunders
MPA Heinz 57 Center
JSPVP P.O. Box 57
357 Sixth Ave.
Pittsburgh, Pa. 15222-2530
(412) 237-5732/Fax (412) 237-5785/5630
steve.saunders@us.hjheinz.com
NAPA/MPA Number: 0032

AFNAF Robert Ripp
4325 Snider Road
Mason, Ohio 45040-9193
(513) 459-5287/Fax (513) 459-5317
bob.ripp@us.hjheinz.com

HEATER MEALS

NAPA Tim Hartlage
311 Northland Blvd.
Cincinnati, Ohio 45246
513-772-3071/Fax 513-772-3269
thartlage@heatermeals.com
NAPA Number: 0490

HERITAGE BAG CO.

JSPVP Tim Rechner
7161 Darcie Drive
Liberty Twp, Ohio 45011
Cell (224) 558-1841
tim.rechner@heritage-bag.com

HERSHEY CHOCOLATE

NAPA Bill Taylor
Overseas Service Suite 200
West Palm Beach, Fla. 33407
(561) 683-4090/Fax (561) 683-4031
bill.taylor@overseasservice.com
NAPA Number: 0209

HERSHEY'S FOOD SERVICE

AFNAF Ron Watson
1946 South Browns Park Drive
Bountiful, Utah 84010
(801) 299-8766
rwatson@hersheys.com
www.hersheysfoodservice.com

HERR FOODS INC.

NAPA Aurelio Romero
20 Herr Drive
Nottingham, Pa. 19362
(610) 908-2921/Fax (610) 932-6746
aurelio.romero@herr.com
NAPA Number: 0493

HIP HOP BEVERAGE CORP.

NAPA Deanna Michaux
10316 Norris Ave., Unit A
Pacoima, Calif. 91331
(323) 962-5020
Fax (323) 962-5022
Cell (310) 600-9729
publicity@hiphopbev.com
NAPA Number: 0420



HOOAH

(See D'Andrea Bros.)

HOPE'S COUNTRY FRESH COOKIES

NAPA Roya Horrell
JSPVP 221 King Manor Drive
King of Prussia, Pa. 19406
(615) 541-0133/Fax (615) 541-0134
Cell (610) 256-4268
roya@hopescookies.com
NAPA Number: 0248



HORMEL FOODS

NAPA Regan Schultz
1 Hormel Place
Austin, Minn. 55912
(507) 437-5443
Fax (507) 437-9829
rjschultz@hormel.com
www.hormelfoodservice.com
NAPA Number: 0233

JSPVP William J. Tasler
275 Wye Knot Court
Queenstown, Md. 21658-1535
(800) 533-2000 ext. 7158
(410) 827-0752
Fax (410) 827-0753/Cell (443) 622-6504
wjtasler@hormel.com
Tom Martin
tlmartin@hormel.com

AFNAF Regan Schultz
(507) 437-5443
rischultz@hormel.com

HOUSE OF RAEFORD FARMS

JSPVP Skip Cothran
122 Meredith Street
Hampton, Va. 23669
(800) 888-7539, (757) 589-5184
skipcothran@gmail.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

ICELANDIC USA INC.

NAPA Dennis Bradshaw
JSPVP 190 Enterprise Drive
Newport News, Va. 23603
(757) 303-3736/Fax (757) 888-3066
Home (757) 820-4038, Cell (757) 303-3736
dbradshaw@icelandseafood.com
NAPA Number: 0104
Susan Blevins
sblevins@icelandic.com
Sandy Couch
scouch@icelandic.com

ICON MARKETING

NAPA Paul Quitavalla
2215 Anthony Ave.
Broomall, Pa. 19008
(610) 356-4050/Fax (610) 356-5002
iconfirst@aol.com
NAPA Number: 0482

IMPERIAL SALES CO.

NAPA Richard Dwyer
P.O. Box 966
Watsonville, Calif. 95077
(831) 728-1787/Fax (831) 728-2328
rdwyer@imperialsalescompany.com
NAPA Number: 0340

INDIAN HARVEST SPECIALTY FOODS

NAPA Julie Marino
P.O. Box 428
Bemidji, Minn. 56619-0428
(800) 346-7032 ext. 420
Fax (218) 751-8519
juliem@indianharvest.com
NAPA Number: 0464

INNOVASIAN CUISINE ENTERPRISES LLC

NAPA Joseph Zalke
7611 S. 180th Street
Kent, Wash. 98032
(425) 251-3706/Fax (425) 251-1565
menusfd@aol.com
NAPA Number: 0192

J&J SNACK FOODS

NAPA Steve Taylor
6000 Central Highway
Pennsauken, N.J. 08109
(856) 665-9533 ext. 224
Fax (856) 665-6718
staylor@jjsnack.com
www.jjsnackfoodservice.com
NAPA Number: 0075

JSPVP Barbara Dassatti
Agawam, Mass. 01001
(413) 789-7440/Fax (413) 789-8990
Cell (617) 694-7538, (800) 989-9534
bdassatti@jjsnack.com

Steven Taylor
6000 Central Highway
Pennsauken, N.J. 08109
(856) 665-9533 ext. 224, (800) 486-9533
Fax (856) 665-6718
staylor@jjsnack.com

AFNAF Bill Robilio
6000 Central Highway
Pennsauken, N.J. 08109
(901) 409-4726
brobilio@jjsnack.com

JACK LINK'S BEEF JERKY

NAPA Terry Jones
717 South 1850 East
Spanish Fork, Utah 84660
(801) 368-5842/Fax (801) 794-0243
terryj@linksnacks.com
NAPA Number: 0384

JENNIE-O TURKEY STORE

NAPA Scott Smith
JSPVP 2505 Willmar Ave., SW
or P.O. Box 778
Willmar, Minn. 56201
(320) 231-7123/Fax (320) 231-7100
smsmith@j-ots.com
www.jennieofoodservice.com
NAPA Number: 0375
Terri Scott
(800) 846-5043 ext. 2866
tmscott@j-ots.com

AFNAF Mark Case
(972) 484-0369
mcase@j-ots.com

JIMMY DEAN FOODS/BRYAN FOODS

(See Sara Lee Foods)



THE J.M. SMUCKER COMPANY

NAPA Steven Ross
JSPVP 2008 Milta Hill Road
Romansville, Pa. 19320
(610) 466-7108, (330) 682-3000
Fax (610) 466-7108
Cell (610) 662-3448
steven.ross@jmsmucker.com
www.smuckers.com
NAPA Number: 0034

AFNAF Jason Owen
1 Strawberry Lane
Orville, Ohio 44667-0280
(636) 272-0101
jason.owen@jmsmucker.com

JOHN MORRELL & CO.

(A Smithfield Foods Company)

JSPVP Al Smith
P.O. Box 944
Manchester, Tenn. 37349
(800) 811-7580/Fax (same as phone)
Cell (931) 315-9054
asmith2@johnmorrell.com
Lori Illy
(513) 346-3545
lilly@johnmorrell.com

JOHNSONVILLE SAUSAGE

NAPA John McCue
JSPVP P.O. Box 906
AFNAF Sheboygan Falls, Wis. 53085
(916) 788-0107
jmccue@johnsonville.com
www.johnsonville.com
NAPA Number: 0285
Frank Galvin
(303) 796-8899
frank@highplains-marketing.com

JONES DAIRY FARM

JSPVP Bryon Coleman
800 Jones Avenue
Fort Atkinson, Wis. 53538-0808
(920) 563-2431, (800) 762-6524 ext. 250
Fax (920) 563-8819
bryonec@jonesdairyfarm.com
Peggy Schoenleber
peggy@jonesdairyfarm.com

J.O.Y. FOODS INC.

NAPA Paula Brown
6940 Marvin D. Love Freeway
Dallas, Texas 75237
(972) 296-8575/Fax (972) 296-8618
pbrown@joyfoodsinc.com
www.joyfoodsinc.com
NAPA Number: 0204

J.R. SIMPLOT CO.

NAPA Meghan Watters
6360 S. Federal Way
Boise, Idaho 83707
(208) 384-8444 ext. 8275
Fax (208) 384-8120
wattersm@simplot.com
NAPA Number: 0007

AFNAF Betsi Selsset
JSPVP 6360 S. Federal Way
Boise, Idaho 83707
(208) 585-6492/Cell (206) 697-0167
betsi.selsset@simplot.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

J.T.M. FOOD GROUP

200 Sales Drive
Harrison, Ohio 45030
(800) 626-2308 ext. 124
Fax (513) 367-3519
Cell (513) 503-6081
dianadupont@jtmfoodgroup.com
NAPA Number: 0175



JUSTICE GOVERNMENT SUPPLY

NAPA Steve Pietro
8261 NW 15th Street
Pembroke Pines, Fla. 33024
(954) 435-3038/Fax (954) 442-3313
stpietro@bellsouth.net
NAPA Number: 0474

K

KELLOGG SALES COMPANY

NAPA David Ashby
MPA 2839 Osborne Road
AFNAF Atlanta, Ga. 30319
JSPVP (404) 261-1689 ext. 8377
Fax (404) 759-2033 or (404) 266-3433
Cell (404) 281-4757
(800) 654-9398 ext. 8377
david.ashby@kellogg.com
www.kellogg.com
NAPA/MPA Number: 0002
Brenda Spradling
(630) 956-9752
kellogs_processing@keebler.com



KEN'S FOODS INC.

NAPA Tom Deegan
JSPVP 234 Greenbriar Drive
West Chester, Pa. 19382
(610) 399-4949, (800) 633-5800 ext. 1113
Fax (610) 399-4997
Cell (610) 324-4963
thomasdeegan@comcast.net
NAPA Number: 0122

AFNAF Scott Millican
1 D'Angelo Drive
Marlborough, Mass. 01752
(817) 561-4536
smillican_kenfoods@hotmail.com

KERRY FOOD & BEVERAGE

NAPA Tanya Belcher
9522 Deerfoot Way
Columbia, Md. 21046
(301) 953-2053/Fax (301) 953-2340
Cell (240) 463-6522
tbelcher@kerrygroup.com
NAPA Number: 0391

KETTLE FOODS

JSPVP Sara Burnett
P.O. Box 664
Salem, Ore. 97301
(503) 364-0399 ext. 3028
Fax (503) 371-1447
ysablan@kettlefoods.com

kikkoman® KIKKOMAN INTERNATIONAL

NAPA Debbie Carpenter
JSPVP 50 California Street, Suite 3600
San Francisco, Calif. 94111
(415) 956-7750 ext. 250
Fax (415) 391-1842
dac@kikkoman.com
NAPA Number: 0297

KING & PRINCE SEAFOOD CORP.

JSPVP John Klein
2226 Spring Lake Drive
Timonium, Md. 21093
(410) 308-2292/Fax (410) 308-2293
Cell (410) 308-2292
jklein@kpseafood.com
www.kpseafood.com
Sue Brown
(912) 261-7039/Fax (912) 265-3384
ardept@kpseafood.com

AFNAF Tom Domer
1 King & Prince Blvd.
Brunswick, Ga. 31522
(832) 795-2892
tdomer@kpseafood.com

KING'S COMMAND FOODS

NAPA Dave Missy
710 Ross Road
Tobyhanna, Pa. 18466-8916
(570) 894-5900/Fax (570) 894-5901
Cell (215) 688-6416
davem@kingscommand.com
NAPA Number: 0168

KINGS DELIGHT

NAPA Chip Conner
2063 Memorial Park Road
Gainesville, Ga. 30504
(800) 849-5464 ext. 137/Fax (770) 783-6528
chip.conner@colemannatural.com
NAPA Number: 0276

KLEMENT'S FOODSERVICE

NAPA Dan Lipke
MPA 207 E. Lincoln Ave.
Milwaukee, Wis. 53207
(414) 481-4840 ext. 241/Fax (414) 744-2438
lipdan@klements.com
NAPA/MPA Number: 0294

KNOUSE FOODS

JSPVP Tawnie Dardano
76 Inglegid Lane
Liverpool, N.Y. 13090
(315) 451-4234
tdardano@knouse.com
Dennis Hurley
800 Peach Glen – Idaville Road
Peach Glen, Pa. 17375-001
(717) 677-8181/Fax (717) 677-7069

KOCH FOODS INC.

NAPA Fred Koch
AFNAF 4404 West Berteau
Chicago, Ill. 60641
(800) 252-5438 ext. 215
Fax (847) 384-5965
frekocjr@kochfoods.com
NAPA Number: 0318

KRAFT FOODS/ NABISCO INC.

NAPA Dan McDermott
One Kraft Court
Glenview, Ill. 60025
(847) 646-4875
Fax (847) 646-6838
dan.mcdermott1@kraft.com
NAPA Number: 0001
JSPVP Joe Kruszewski
601 Ivanhow Court
Chesapeake, Va. 23322
(757) 410-4201, Cell (847) 924-2451
joseph.kruszewski@kraft.com
www.kraftfoodservice.com

AFNAF Don Freese
One Kraft Court
Glenview, Ill. 60025
(425) 892-6464
don.freese@kraft.com



KRONOS PRODUCTS INC.

NAPA Jillian Hermanawitz
AFNAF jhermanawitz@kronosproducts.com
JSPVP (773) 579-6870, (800) 621-0099 ext. 246
(773) 847-2250 ext. 246
Fax (773) 847-1019
NAPA Number: 0113
Mike Wiabel ext. 250
mwiabel@kronosproducts.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

KUNZLER & COMPANY

NAPA Greg Lutes
652 Manor Street, P.O. Box 4747
Lancaster, Pa. 17604
(717) 299-6301/Fax (717) 390-2171
Cell (540) 272-0409
glutes@kunzler.com
NAPA Number: 0215

LA BREA BAKERY

NAPA Lili Economakis
AFNAF 11301 S. Glen Road
JSPVP Potomac, Md. 20854
(301) 765-7004, (301) 339-3696
Cell (301) 339-3696
Fax (301) 765-7005 or (301) 518-3651
leconomakis@labreabakery.com
NAPA Number: 0480



LACTALIS FOODSERVICE

NAPA Jeffrey Pugliese
AFNAF 316 Bay Ave.
JSPVP Huntington, N.Y. 11743
(631) 421-8902/Cell (516) 527-6466
Fax (631) 421-4911
jpugliese@lactalisfs.com
NAPA Number: 0496

LA NOVA WINGS

NAPA Larry La Duca
JSPVP 371 West Ferry Street
Buffalo, N.Y. 14213
(716) 765-7004/Fax (716) 881-3366
larryl@lanova.com
NAPA Number: 0407

LAMB WESTON INC.

(A Division of ConAgra)

NAPA James Kennedy
MPA 4529 Mattox Crossing Court
AFNAF Powhatan, Va. 23139
JSPVP (804) 598-9537
Fax (804) 598-5938
Cell (804) 241-6836
james.kennedy@conagrafoods.com
www.lambweston.com
NAPA/MPA Number: 0109
Tiffani Williams
(509) 736-0305/Fax (509) 736-0395
tiffani.williams@conagra.com



LAND O' LAKES

NAPA Dan Plunkett
AFNAF 2830 Coventry Green
JSPVP Hamburg, N.Y. 14075
(716) 312-0644
Cell (716) 913-7516
djplunkett@landolakes.com
NAPA Number: 0045



LASCO FOODS

NAPA Tom Polito
3143 Ardmore Court
Powell, Ohio 43065
(614) 792-8033/Fax (614) 792-7333
tpolito@lascofoods.com
NAPA Number: 0470

LEMON X

NAPA Scott Ross
168 Railroad Station
Huntington Station, N.Y. 11746
(800) 220-1061/Fax (631) 424-2851
sross@lemon-x.com
NAPA Number: 0154

LIBERTY CUSTOM SOLUTIONS

NAPA John Cleveland Hamilton
4344 Alabama Highway 41 South
Selma, Ala. 36701
(334) 874-9116/Fax (334) 874-1123
freedomgroup1776@aol.com
NAPA Number: 0337

LONGHORN BARBECUE

JSPVP Jeff Eickerman
10420 E. Montgomery Drive
Spokane, Wash. 99206
(509) 922-0702/Fax (509) 928-3943
Cell (509) 995-3629
jeffeickerman@hotmail.com
Gene Eikerman
(509) 922-0702/Cell (509) 999-8894
Fax (509) 928-3943
geickerman@hotmail.com

LOGGINS CULINARY

NAPA Steven Boehmfeldt
1908 East Erwin Street
Tyler, Texas 75702
(616) 667-2183/Fax (616) 667-2184
chefstevenb@logginsmeat.com
NAPA Number: 0485

LOVE & QUICHES

NAPA Howard Langner
83-18 250 Street
Bellerose, N.Y. 11426
(718) 614-4900/Fax (516) 623-8817
hlangner@loveandquiches.com
NAPA Number: 0342

LYONS MAGNUS

1630 S. Second Street
Fresno, Calif. 93702
NAPA Kelly McDonald
AFNAF 3751 NE Bahia Vista Drive
JSPVP Bremerton, Wash. 98310
or 1100 Perry Ave., Suite D
Bremerton, Wash. 98310
(360) 405-0677/Fax (360) 405-0752
Cell (360) 440-1740
kmcDonald@lyonsmagnus.com
www.lyonsmagnus.com
NAPA Number: 0056

Lisa Avinelis
(800) 344-7130/Fax (559) 233-8933
lavinelis@lyonsmagnus.com

M&M MARS

(See Mars MasterFoodServices)

MAID-RITE STEAK CO. INC.

NAPA Mark Golden
105 Keystone Industrial Park
Dunmore, Pa. 18512
(570) 343-4748/Fax (570) 343-1979
mgolden@maidritesteak.com
NAPA Number: 0079
JSPVP Mark Golden
(800) 233-4259 ext. 187/Fax (570) 743-7836
Cell (570) 313-1850
msg@maidritesteak.com
Kathie Delguercio
(800) 233-2259 ext. 550
sales@maidritesteak.com

MAJOR PRODUCTS

NAPA Daniel De Rose
66 Industrial Ave.
Little Ferry, N.J. 07643
(201) 641-5555/Fax (201) 329-6175
major@majorproducts.com
NAPA Number: 0372

MALT-O-MEAL

NAPA Wes Witmer
JSPVP 2649 Stone Ridge Court #20120
Jasper, Ga. 30143
(770) 893-1189/Fax (same as phone)
Cell (770) 355-9241
wes_witmer@malt-o-meal.com
NAPA Number: 0228

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

MAPLE LEAF BAKERY

NAPA Brad Stephenson
7706 Jagboe Street
Kansas City, Mo. 64114
(816) 942-1556/Fax (816) 478-6920
stephebd@mapleleaf.ca
NAPA Number: 0421

AFNAF Bob Omarra
2111 Wellington Woods Drive
Littlerock, Ark. 72211
(501) 821-5501
omarrart@mapleleaf.ca

MARS FOODSERVICE

800 High Street
Hackettstown, N.J. 07840
(908) 850-2633/Fax (908) 852-6844

NAPA Barbara Apt
JSPVP 9080 Witt Lane
Lantana, Texas 76226
(972) 786-6151
barbara.apt@effem.com
NAPA Number: 0020
Susan Briggs
501 W. Valley Ridge Blvd., Bldg. #2
Lewisville, Texas 75057
(972) 219-6715/Fax (972) 434-9042
sbriggs@foodservicesolutions.net

McCAIN FOODS USA INC.

NAPA Christopher Pomeroy
JSPVP 4648 Kellys Trail
Winston-Salem, N.C. 27101
(336) 734-1615/Fax (336) 734-1717
(800) 938-7799 ext. 4453 (voice mail)
Cell (336) 414-7601
chris.pomeroy@mccain.com
www.mccainusa.com
NAPA Number: 0043
Leslie Fisher
leslie.fisher@mccain.com

AFNAF Thomas "Hoppy" Hopkins
22027 N. Arrellaga
Sun City West, Ariz. 85375
(210) 599-7217

McCORMICK & COMPANY

NAPA Sherri Tota
AFNAF 226 Schilling Circle
JSPVP Hunt Valley, Md. 21031
(410) 771-7503/Fax (410) 771-7512
sherri_tota@mccormick.com
NAPA Number: 0038
Alan Hiller
(973) 835-1575, Cell (291) 819-2624
alanh501@gmail.com
Thomas Blaskowski
21 Madison Lane
West Simsbury, Conn. 06092
(860) 651-9302
thomas_blaskowski@mccormick.com

McGreevy's Mid-West Meat Co.

NAPA Tim McGreevy
230 N. West Street
Wichita, Kan. 67203-1203
(316) 946-5522/Fax (316) 946-5532
tim@mcgreevys.com
NAPA Number: 0396

M.C.I. FOODS

NAPA Dan Southard
12835 Atlantic Ave.
Compton, Calif. 90221
(310) 635-5664 ext. 306
Fax (310) 635-0916
dan@mcifoods.com
NAPA Number: 0368

McLHENNY INC.

NAPA Anthony Panichelli
AFNAF 108 Waterwillow Road
JSPVP West Chester, Pa. 19380
(610) 738-8564/Fax (610) 738-8574
apanichelli@tabasco.com
www.tabascofoodservice.com
NAPA Number: 0014

McKEE FOODS CORP.

NAPA Kelley Vande Lune
10260 McKee Road
Collegedale, Tenn. 37315
(423) 238-7111 ext. 24228/
Fax (423) 238-7128
kelley_vandelune@mckee.com
NAPA Number: 0435

MEDALLION PASTA

JSPVP Donald Rittenhouse
18420-50th Ave.
East Tacoma, Wash. 98446
(800) 472-4929/Fax (253) 846-7191
Cell (775) 240-0500
drittmedallion@aol.com
Cheryl Yanko
cheryl@medallionpasta.com

MENU INSPIRATIONS

AFNAF Robert Ripp
4325 Snider Road
Mason, Ohio 45040-9193
(513) 459-5287
bob.ripp@us.hjheinz.com
www.menuinspirations.com

METROPOLITAN TEA

JSPVP John Chaffey
41A Butterick Road
Toronto, Ontario, Canada M8W 4W4
(416) 588-0089/Fax (416) 588-7040
sales@metrotea.com

790 Aero Drive, Suite 200
Cheektowaga, N.Y. 14225
(800) 388-0351/Fax (800) 319-8327
john@metrotea.com
www.metrotea.com

MEX AMERICA FOODS

NAPA Michael Renaud
1037 Trout Run Road
St. Mary's, Pa. 15857
(814) 781-1447/Fax (814) 834-9042
mrenaud@mexamericafoods.com
NAPA Number: 0494

MICHAEL ANGELO'S ITALIAN GOURMET

NAPA Randall P. Mendoza
JSPVP 200 Michael Angelo Way
Austin, Texas 78728
(800) 526-4818 ext. 3582
(512) 218-3582/Fax (512) 218-3600
Cell (512) 970-1723
rmendoza@michaelangelos.com
www.michaelangelos.com
NAPA Number: 0184

AFNAF Cecily Cano
(512) 218-3563
ccano@michaelangelos.com

MICHAEL FOODS

NAPA Kim Bird
MPA 1 Grand Avenue
South River, N.J. 08882
(732) 967-8586
Fax (732) 967-8587
kim.bird@michaelfoods.com
www.michaelfoods.com
NAPA/MPA Number: 0057

AFNAF John Padula
301 Carlson Pkwy #400
Minnetonka, Minn. 55305
(315) 491-0161

JSPVP and
4266 Virgo Course
Liverpool, N.Y. 13090
(315) 652-1594/Cell (352) 205-3250
john.padula@michaelfoods.com
and padulelv@aol.com

MICHAEL
FOODSSM

MICHAEL'S COOKIES

NAPA Curtis Gordon
121 1st Street East #110
Tierra Verde, Fla. 33715
(727) 459-4039/Fax (727) 867-7977
cgordon@michaelscookies.com
NAPA Number: 0387

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

MILITARY FOOD & BEVERAGE SPECIALIST

NAPA John Nykaza
P.O. Box 36
Orland Park, Ill. 60462
(708) 460-2580/Fax (708) 460-3980
Cell (708) 267-6267
ati4food@aol.com
NAPA Number: 0027

MISSION FOODS

NAPA Sharon Capitani
AFNAF 2305 Audrey Manor Court
Waldorf, Md. 20603
(301) 396-9280/Fax (301) 396-9281
sharon-capitani@missionfoods.com
NAPA Number: 0476

MISSION FOODSERVICE

JSPVP Carrie Simmons
4688 Monticello Circle
Marietta, Ga. 30066
(770) 992-0633/Fax (770) 992-0696
Cell (678) 488-1163
carrie_simmons@missionfoods.com
www.missionfoodsfc.com

MOUNTAIN CITY MEAT CO.

NAPA Tony Del Nano
MPA 8200 Van Buren Drive
Pittsburgh, Pa. 15237
(412) 367-7879/Fax (412) 367-7809
tdelnano@mountaincitymeat.com
NAPA/MPA Number: 0430



MONTEREY MUSHROOMS INC.

NAPA Carl Bennett
2 Hazel Street
P.O. Box 250
Bonne Terre, Mo. 63628-0250
(573) 358-4527/Fax (573) 358-2209
cbennett@montmush.com
www.montereymushrooms.com
NAPA Number: 0268

AFNAF Terry Armstrong
(972) 731-6735/Fax (972) 731-6736
tarmstrong@montmush.com

MOO TECHNOLOGIES

NAPA Adrian Simmons
2331 16th Street W.
Palmetto, Fla. 34221
(941) 723-7867/Fax (941) 723-7833
adrian@adriansimmons.com
NAPA Number: 0459

MOTT'S INC.

JSPVP Howard Hammersley
2400 Saranac Lane
Glenview, Ill. 60025
(847) 559-0146/Fax (847) 599-0190
howard.hammersley@cs-americas.com
Amy Reynolds
amy.reynolds@cs-americas.com

MRS. T'S PIEROGIES



NAPA Michael Truax
JSPVP 595 Brandywine Drive
Cranberry Township, Pa. 16066
(724) 742-0475/Fax (724) 742-0477
mtruax@pierogies.com
www.pierogies.com
NAPA Number: 0126

N'GENUITY ENTERPRISES

NAPA Bub Bowen
MPA 15333 North Pima Road, Suite 120
Scottsdale, Ariz. 85260
(480) 595-6872/Fax (480) 595-6873
bub@ngenuity.com
www.ngenuity.com
NAPA/MPA Number: 0344

NANA SERVICES

NAPA Michael Scott
1010 S. 336th Street, Suite 205
Federal Way, Wash. 98003
(253) 661-9608/Fax (253) 661-7189
michael.scott@nanaservices.com
NAPA Number: 0401

NATIONAL PASTURIZED EGGS

NAPA Jay Berglind
2963 Bernice Road
Lansing, Ill. 60438
(708) 945-1811/Fax (708) 671-1712
jbrglind@safeeggs.com
NAPA Number: 0352

NATIONAL PROVISIONS

NAPA Richie Fives
1630 NW 70th Ave.
Miami, Fla. 33126
(800) 683-9292/Fax (305) 477-4068
Cell (954) 684-5295
richie@nationaldeli.com
NAPA Number: 0415

NATIONAL STEAK & POULTRY

NAPA Jill Klanfer
8834 NE Russell Place
Portland, Ore. 97220
(800) 318-1103/Fax (918) 512-4390
Cell (503) 970-5034
jklanfer@comcast.net

NATHAN'S FAMOUS HOT DOGS

AFNAF Jeff Kaufman
JSPVP 2109 Southwood Road
Birmingham, Ala. 35216
(205) 266-7083, (205) 822-8300
Cell (205) 266-7083
jvkaufman@bellsouth.net
Tom Reid
1616 41st Ave. East #101
Seattle, Wash. 98112
(206) 734-5596
tomreidmp@gmail.com

NEEDHAM INC.

NAPA Joyce Abariotes
1204 Jones Street
Omaha, Neb. 68102
(402) 344-3820/Fax (402) 342-5567
Cell (402) 990-8119
joyce5280@earthlink.com
NAPA Number: 0308

NESTLÉ BRANDS FOODSERVICE CO.



NAPA Christopher Gallivan
AFNAF 607 William Street #205
JSPVP Fredericksburg, Va. 22401
(540) 371-8656
Fax (540) 373-0983
(800) 633-2330 ext. 3408 (voice mail)
Cell (540) 842-7012
chris.gallivan@us.nestle.com
www.nestlefoodservices.com
NAPA Number: 0015

NESTLÉ CHILLED BEVERAGE

NAPA BJ McKinney
AFNAF 6115 Peachtree Place NE
Albuquerque, N.M. 87111
(505) 922-0063, (505) 453-0448
Fax (480) 379-4441
bj.mckinney@us.nestle.com
NAPA Number: 0462

NESTLÉ/POWERBAR

NAPA Billy Mahanes
628 Madera Road
Chesapeake, Va. 23322
(757) 547-8589/Fax (757) 547-0801
billy.mahanes@us.nestle.com
NAPA Number: 0395

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

NESTLÉ WATERS OF AMERICA

(The Perrier Group)

AFNAF Pam McCrummen
722 Highview Lane
Grapevine, Texas 76051
(214) 724-6429
pam.mccrummen@waters.nestle.com

JSPVP Ellen M. Babb
511 Greenwich Street
H Retail, Philadelphia, Pa. 19147
(215) 627-5770/Cell (267) 978-0125
ellen.babb@waters.nestle.com

NONG SHIM AMERICA INC.

NAPA Sunny Kim
12155 Sixth Street
Rancho Cucamonga, Calif. 91730
(909) 481-3698 ext. 3202
Fax (909) 481-3693
sunny@nongshim-american.com
NAPA Number: 0399

NORDIC GROUP INC.

JSPVP Lisa King
3169 Old State Road
Beaufort, Mo. 63013
(573) 484-3265, (800) 394-4022
Fax (573) 484-3279
Cell (314) 540-0879
lking@nordic-groupusa.com

NORPAC FOOD INC.

JSPVP Bill Sacks
215 Ormwood Drive
Ormwood Beach, Fla. 32176
(386) 441-9510/Cell (703) 615-6147
isacks8010@aol.com

NORTHWEST PACKING CO.

NAPA Mark Mahoney
1701 W. 16th Street
Vancouver, Wash. 98660
(360) 696-4356 ext. 181
Fax (360) 696-3411
markm@nwpacking.com
NAPA Number: 0332

NuCHOICE FOODS INC.

NAPA George Carter
MPA 4553A S. Westmoreland Road
Dallas, Texas 75237
(214) 339-7238/Fax (214) 339-7243
Cell (214) 914-9307
gcarter@nuchoicefoods.com
NAPA/MPA Number: 0405

NUTRIOM LLC

NAPA Raul Gonzalez
3145 Hogum Bay Rd., NE
Lacey, Wash. 98516
(360) 413-7269, ext. 109
Fax (360) 413-7288
rgonzalez@nutriom.com
www.nutriom.com
NAPA Number: 0334

O

OCEAN BEAUTY SEAFOOD

JSPVP Brian Hodgen
P.O. Box 70739
Seattle, Wash. 98127
(206) 281-0827/Fax (206) 374-2484
Cell (206) 769-1782
brian.hodgen@oceanbeauty.com
Rob Gibbs
1699 El Camino Real, Suite 210
Millbrae, Calif. 94030
(650) 866-3624, office;
(925) 461-9306, home/Cell (415) 810-4162
Fax (650) 866-3918, (925) 484-6461
rgibbs4292@aol.com
gibbsresources@comcast.net

OCEAN DIRECT

NAPA Pat Melendy 
12624 Daphne Ave.
Hawthorne, Calif. 90250
(323) 418-1200
Fax (323) 927-1600
Cell (323) 972-1065
pmelendy@oceandirect.com
NAPA Number: 0300

OCEAN SPRAY CRANBERRIES INC.

1 Ocean Spray Drive
Lakeville, Mass. 02349

NAPA Shirley Cordry
AFNAF 5135 Hunter Chase
Las Cruces, N.M. 88011
(505) 532-0977/Fax (505) 532-5609
scordry@oceanspray.com
NAPA Number: 0139

JSPVP Howard Williams
5406 Garden Arbor Dr.
Lutz, Fla. 33558
(813) 926-3172/Fax (813) 926-5062
Cell (813) 926-5062
hwilliams@oceanspray.com



OMNI CUSTOM MEATS, INC.

OMNI CUSTOM MEATS INC.

NAPA Curtis Sullivan
151 Vanderbilt Court
Bowling Green, Ky. 42103
(270) 796-6664 ext. 11
Fax (270) 796-5977
curt@omnimeats.com
NAPA Number: 0390

OREGON FREEZE DRY INC.

NAPA John Ostrin
525 SW 25th
Albany, Ore. 97321
(541) 967-6510/Fax (541) 812-6601
john.ostrin@ofd.com
NAPA Number: 0410

OSCAR ROBERTSON FOODS

NAPA Kenneth Mulhern
110 Hands Mill Road
Belleplaine, N.J. 08270
(856) 339-1564/Fax (856) 339-1991
Cell (856) 693-0738
kjm0844@netzero.com
NAPA Number: 0331

OTIS SPUNKMEYER

NAPA Judy ChereI
JSPVP 118 Tabb Lane
Yorktown, Va. 23693
(757) 867-7742, home/Fax (757) 867-7753
Cell (757) 373-6562
Voice mail (800) 506-3191 ext. 7692 and
(510) 667-6184 ext. 7692
jcherel@spunkmeyer.com
www.spunkmeyer.com
NAPA Number: 0029

AFNAF Phillip Kirk
(407) 851-4044 ext. 303
Cell (407) 489-3218
pkirk@spunkmeyer.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

P

PAR-WAY TRYSON CO.

NAPA Ginny Bales
107 Bolte Lane
St. Clair, Mo. 63077
(636) 629-4545/Fax (636) 629-1330
ginnyb@parway.com
NAPA Number: 0107

JSPVP Rick Curtis
2230 Plantation Road, SW
Lawrenceville, Ga. 30041
(770) 736-5019/Fax (same as phone)
Voice Mail (800) 844-4554 ext.252
parwayrc@comcast.net
Jerry Wilson
1522 Ashley Ave.
Woodland, Calif. 95695
(800) 844-4554 ext. 259
Fax (530) 662-6164
parwayjw@sbcglobal.net

PENOBSCOT MCCRUM

NAPA Barry McCrum
P.O. Box 503
Mars Hill, Maine 04758
(207) 227-3291/Fax (207) 227-3291
bdmccrum@hotmail.com
NAPA Number: 0453



PEPSICO FOODSERVICE & VENDING SALES

NAPA Phil Grant, Valari Szall
100 Summit Lake Drive
Valhalla, N.Y. 10595
(717) 334-2916/Fax (717) 334-2918
philgrant@pepsico.com
Szall (303) 898-7383
valari.l.szall@fritolay.com
www.fritolay.com
NAPA Number: 0070

JSPVP Valari Szall
6551 W. Brittany Place
Littleton, Colo. 80123
Cell (303) 898-7383/Fax (719) 748-1089
valari.l.szall@fritolay.com

AFNAF Tim Berchtold
2706 E. 28th Court
Davenport, Iowa 52803
(563) 355-1033/Fax (845) 942-1815
tim.m.berchtold@fritolay.com



PERDUE FARMS INC.

NAPA Mitch Boswell
31149 Old Ocean City Road
Salisbury, Md. 21804
(410) 543-3642/Fax (410) 543-3532
mitch.boswell@perdue.com
www.perdue.com
NAPA Number: 0060

AFNAF Bill Masden
(770) 530-0190
william.masden@perdue.com

PHILLIPS FOODS INC.

AFNAF Vacant
JSPVP 1215 East Fort Ave.
Baltimore, Md. 21230
(443) 928-4718
Matt Beech
(443) 263-1302, (888) 234-2722
Fax (410) 837-8526
Cell (443) 928-7770
mbeech@phillipsfoods.com

PIERRE FOODS

NAPA Tim Denning
JSPVP 9990 Princeton Road
Cincinnati, Ohio 45246
(800) 553-0282 ext. 315
Fax (513) 874-1756
Cell (513) 235-2506
tim.denning@pierrefoods.com
NAPA Number: 0112

AFNAF Staci Adams
(513) 502-4620/Fax (706) 378-0320
staci.adams@pierrefoods.com

PILGRIM'S PRIDE

NAPA Steve Nickolas
MPA 244 Perimeter Center Parkway NE
AFNAF Atlanta, Ga. 30346-2302
JSPVP (770) 393-5240/Fax (770) 393-5148
steve.nickolas@pilgrimspride.com
NAPA/MPA Number: 0096
www.poultry.com

PINNACLE FOODS GROUP

NAPA Joe Saporato
6 Executive Campus
Cherry Hill, N.J. 08002
(856) 969-7291/Fax (856) 969-7266
joseph.saporato@pinnaclefoodscorp.com
NAPA Number: 0048

AFNAF Sheri Petrich
JSPVP 11432 Lackland Road
St. Louis, Mo. 63146
(484) 472-7397, (856) 969-7221
sheri.petrich@pinnaclefoodscorp.com
www.pinnaclefoodscorp.com

PIONEER WATER BOTTLING CO.

JSPVP Alan Silverstein
150 East 55th Street, 5th Floor
New York, N.Y. 10022
(917) 796-1100/Fax (212) 872-1732
bevrageman@aol.com

PLUMROSE USA

NAPA Dan Kelly
MPA 7 Lexington Ave.
East Brunswick, N.J. 08816
(732) 629-1862/Fax (732) 257-6644
dkelly@plumroseusa.com
NAPA/MPA Number: 0425

POPPI AL'S

JSPVP Frank Szojka
1217 Walnut Street
Lansdale, Pa. 19446
(215) 412-4006/Fax (215) 412-7758
Cell (610) 636-0434
bfranklinfood@verizon.net

PORTION PAC INC.

(A division of H.J. Heinz)

PRECISION FOODS INC.

NAPA Janet Brooks
11457 Olde Cabin Road
St. Louis, Mo. 63141
(314) 567-7400 ext. 221
Fax (314) 567-7421
j_brooks@precisionfoods.com
www.precisionfoods.com
NAPA Number: 0108

PREMIUM PROTEIN PRODUCTS

NAPA Steve Carstensen
4611 West Adams
Lincoln, Neb. 68524
(402) 470-4300 ext. 30
Fax (402) 470-4380
Cell (402) 730-3127
scarstensen@premiumprotein.com
NAPA Number: 0341

PREMIUM QUALITY FOODS

NAPA Jim Pellett
P.O. Box 511
Atlantic, Iowa 50022
(712) 249-6708/Fax (712) 243-3307
jpel@metc.net
NAPA Number: 0313

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE



PROCTER & GAMBLE

(A Cleaners and Folger's Coffee Division)

JSPVP Peter M. Moulder
2 P&G Plaza, TN-6
Cincinnati, Ohio 45202
(410) 494-0664/Fax (513) 945-2484
Cell (410) 456-1256
Voice mail (800) 436-4154
moulder.pm@pg.com
Kim Petrick
8500 Governor's Hill Drive
Cincinnati, Ohio 45249
(513) 774-1498
petrick.kw@pg.com

Q

QUAKER FOODSERVICE

(See PepsiCo Foodservice)



QUANTUM FOODS LLC

NAPA Joe Mancini
MPA 750 South Schmidt Road
JSPVP Bolingbrook, Ill. 60440
(800) 334-6328, (630) 679-2305, -2302
Cell (630) 935-0984
Fax (630) 679-1257 and -2405
jmancini@quantumfoods.com
NAPA Number: 0261
MPA Number: 0179

R

GORGES/QUIK-TO-FIX FOODS INC.

(A Smithfield Foods Company)

RALCORP FROZEN BAKERY PRODUCTS



NAPA Dean D'Amico
JSPVP 1314 Hunter Ace Way
Austin, Texas 78613
(512) 250-0300/
Fax (512) 250-1885 or (865) 927-8921
Cell (512) 608-8400
ddamico@ralcorp frozen.com
NAPA Number: 0216
Dan Barzanti
(850) 682-8832/(850) 689-0301
Cell (850) 758-9452
dbarzanti@ralcorp frozen.com

RASTELLI FINE FOODS



NAPA Anthony Rastelli
JSPVP 300 Heron Drive
Swedesboro, N.J. 08085
(856) 803-1100 ext. 102
(856) 803-589-5692
Fax (856) 803-1117
Cell (856) 981-6510
arastelli@rastellis.com
NAPA Number: 0252
Michael Kelly
(856) 803-1100 ext. 104
mkelly@rastellis.com

RDV VENTURES INC.

NAPA Tedd Vaughan
P.O. Box 7
Watkinsville, Ga. 30677
(706) 310-9900/Fax (706) 310-0914
ceo@ramblinroostr.com
NAPA Number: 0274

REAL MEX FOODS

NAPA Darryl Jones
2194 Signal Place
San Pedro, Calif. 91732
(310) 832-2633 ext. 115
Fax (310) 831-2420
darryl.jones@statefish.com
NAPA Number: 0489

RED CLOUD FOOD SERVICE

NAPA Don Vtipil
4307 Fox Hill Place
Prince George, Va. 23875
(804) 691-5237/Fax (804) 452-1774
vtipilwork@aol.com
NAPA Number: 0417

REILY FOODS COMPANY (Luzianne)

NAPA Greg Vandergriff
383 Nash Ave.
Cookeville, Tenn. 38501
(931) 267-4209/Fax (931) 526-1175
gvandergriff@rfoods.com
www.luzianne.com
NAPA Number: 0159
AFNAF Mike Joseph
(800) 785-0070 ext. 5677, (214) 932-6224
mjoseph@rfoods.com

RESER'S FINE FOODS

NAPA Jack Cook
JSPVP 341 W. Mountain View Road
Camano Island, Wash. 98292
(800) 677-5852/Fax (352) 588-3704
Cell (813) 220-1758
jackc@resers.com
www.resers.com

NAPA Number: 0145

AFNAF Kenneth Rutalis
15570 SW Jenkins Road
Beaverton, Ore. 97006
(570) 762-5483
kenr@resers.com

RICH PRODUCTS CORP.

NAPA Tony Murphy
MPA 6211 Bold Springs Road
AFNAF Commerce, Ga. 30530
JSPVP (706) 336-0001/Fax (706) 336-0095
Cell (706) 380-6528
tmurphy@rich.com
NAPA Number: 0262
MPA Number: 0142

RICH-SEAPAK GROUP

NAPA Jim Bankston
127 Airport Road
St. Simons Island, Ga. 31522-0270
(912) 634-3115/Fax (912) 634-3105
jbankston@rich.com
NAPA Number: 0142

AFNAF Tony Murphy
6211 Bold Springs Road
Commerce, Ga. 30530
(706) 336-0001
tmurphy@rich.com

JSPVP Julia Bailey
530 Kerfoot Farm Road
Wilmington, Del. 19803
(302) 661-1547/Fax (302) 661-1496
Cell (856) 364-4759
jbailey@rich-seapak.com
www.farmrichfun.com
www.casadibertacchi.com
www.seapak.com

RICHMOND PEAK QUALITY



NAPA Carl Doellstedt
JSPVP 2920 Regatta Blvd.
Richmond, Calif. 94804-0013
(510) 233-5111 ext. 1094
Fax (510) 233-7113
Cell (510) 306-6074
carld@rpq.biz
NAPA Number: 0191

ROCHESTER MEAT COMPANY

AFNAF Butch Steakley
1825 7th Street NW
Rochester, Minn. 55901
(901) 634-4006
butch.steakley@rochestermeat.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE



ROSE PACKING CO. INC.

NAPA Nick Ledanski
AFNAP 65 S. Barrington Road
JSPVP Barrington, Ill. 60010
(847) 381-5700, (800) 323-7363
Fax (847) 382-7756
Cell (847) 977-5455, (828) 234-5290
nickledanski@rosepacking.com
www.rosepacking.com
NAPA Number: 0077

ROSINA FOOD PRODUCTS INC.

NAPA Steve Walters
5005 Falling Leaf Trail
N. Syracuse, N.Y. 13212
(716) 668-0123 ext. 8308
Fax (315) 458-6536
swalters@rosina.com
NAPA Number: 0085

ROTELLA'S ITALIAN BAKERY INC.

NAPA Earl Lavelle
6949 S. 108th Street
LaVista, Neb. 68128
(800) 759-0360 ext. 139
Fax (402) 331-0245
Cell (402) 651-2433
elavelle@rotellabakery.com
NAPA Number: 0324

AFNAP Doug Harding
108 Parkridge Circle
Sequin, Texas 78155-7157
(830) 379-6806
deharding@gvec.net
www.rotellabakery.com

JSPVP Gary Shives
6949 S 108th Street
Lavista, Neb. 68128
(402) 592-6600, Cell (402) 253-5032
gshives@rotellabakery.com

ROXANE/CRYSTAL-GEYSER ALPINE SPRING WATER

JSPVP Bill Marshall
6900 Koll Center Parkway, Suite 406
Pleasanton, Calif. 94566
(925) 846-6237 ext. 202
Fax (925) 846-4465
bmarshall@marketsmartinc.com



RUIZ FOOD PRODUCTS INC.

NAPA Edward Shabaz
AFNAP 1211 Sheffield Lane
JSPVP Glenview, Ill. 60025
(847) 486-0899/Fax (847) 512-0935
Cell (312) 560-6256
eds@ruizfoods.com
www.ruizfoodservice.com
NAPA Number: 0259

RW FOODS

NAPA Rebecca Wilson
8 East Shore Trail
Sparta, N.J. 07871
(973) 598-1113/Fax (973) 598-1818
rwilson@rwfood.com
NAPA Number: 0426



S&D COFFEE INC.

NAPA Jim Edmondson
6103 Brook Shadow Court
Greensboro, N.C. 27410
(336) 664-0064/Fax (336) 664-0009
Cell (704) 490-3905
edmondsonj@sndcoffee.com
NAPA Number: 0289

S&K INDUSTRIES/ABUELITA MEXICAN FOOD PRODUCTS

NAPA Eugene F. Suarez Sr.
MPA 9209 Enterprise Court
JSPVP Manassas Park, Va. 20111
(703) 369-0232/Fax (703) 369-0875
abuelitask@aol.com
NAPA/MPA Number: 0214

SAAG'S MEAT SPECIALTIES

JSPVP Tim Dam
1799 Factor Ave.
San Leandro, Calif. 94577
(800) 352-7224 ext. 450/
Fax (510) 352-4100
Cell (510) 703-0024
tdam@saags.com

SAMBAND OF ICELAND (See Icelandic USA Inc.)

SAN RALLO PASTA CO.

JSPVP Janice Cacchio
50 Richboynton Road
Dover, N.J. 07801
(973) 659-9900 ext. 15/Fax (973) 659-0939
jacchio@sanrallo.com

SARA LEE BAKERY (See Sara Lee Foods)

SARA LEE FOODS

NAPA Paul Simmons
JSPVP 13 Buckhorn Road
Foxfire Village, N.C. 27281
(910) 673-2008/Fax (910) 673-1009
Cell (919) 280-6608
paul.simmons@saralee.com
www.saralee.com
NAPA/MPA Number: 0004

SARA LEE COFFEE AND TEA

AFNAP Bob Falconer
JSPVP 263 Fox Moor Road
Fox River Grove, Ill. 60021
(847) 687-5432, (847) 516-5489
Cell (847) 687-5432
rfalconer@saraleecoffee.com
falster@aol.com

SARA LEE REFRIGERATED FOODS (See Sara Lee Foods)

SAVORY CREATIONS

NAPA Richard Ennis
MPA 400 Oyster Point Blvd. Suite 301
South San Francisco, Calif. 94080
(925) 323-8874/Fax (650) 873-0212
rich@savory-creations.com
NAPA/MPA Number: 0452

SCA TISSUE NORTH AMERICA LLC

JSPVP Cameron Rutherford
3553 Handman Ave., Apt. 210
Cincinnati, Ohio 45226
(513) 871-0662, (866) 722-6659 ext. 1043
Fax (513) 871-0667
Cell (513) 382-8095
cameron.rutherford@sca.com
Kristen Duperre
66 Wildwood Road
Pembroke, Mass. 02359
(866) 722-6659 ext. 1037 (voice mail)
(781) 293-2573/Fax (781) 293-7268
Cell (617) 784-7822
kristen.duperre@sca.com

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

SCHREIBER FOODS INC.

NAPA Larry Skagen
3083 Dos Lomas
Fallbrook, Calif. 92028
(760) 723-0957/Fax (760) 723-3843
Cell (949) 842-6973
larry.skagen@schreiberfoods.com
www.schreiberfoods.com

NAPA Number: 0403

AFNAF Erica Bishop
JSPVP 45 Pine Street
Green Bay, Wis. 54307-1901
or, 4706 Saloma Place
Austin, Texas 78749
(512) 291-9388/Fax (512) 291-9389
Cell (512) 423-4325
erica.bishop@schreiberfoods.com

SEABOARD FOODS/DAILY FOODS INC.

NAPA Larry Pederson
678 E. Old Mill Road
Mesquite, Nev. 89027
(702) 346-7506/Fax (702) 346-7603
Cell (801) 209-2418
larry@eurekainc.net
NAPA Number: 0098

SEA SUPREME

NAPA John Weiler
830 Haverford Ave. #5
Pacific Palisades, Calif. 90272
(310) 230-2866/Fax (310) 454-3734
jlweiler@roadrunner.com
NAPA Number: 0479

THE SCHWAN FOOD CO.

NAPA Melinda Gerlach
JSPVP 115 W. College Drive
AFNAF Marshall, Minn. 56258
(800) 533-5290 ext. 7120/
Fax (507) 537-5220
melinda.gerlach@schwans.com
NAPA Number: 0006

SELECTIVE ENTRÉES

NAPA Vinny Doria
40 Dillmont Drive
Smithtown, N.Y. 11787
(919) 771-6416/Fax (631) 656-0129
vinnyccc@nc.rr.com
NAPA Number: 0440

SHASTA SALES INC.

NAPA Joe Salonia
JSPVP 6156 St. Andrews Road
AFNAF Suite 105
Columbia, S.C. 29212
(860) 429-8981/Fax (860) 487-2693
jsalonia@nationalbeverage.com
www.nationalbeverage.com
NAPA Number: 0288
Heather Robertson
hrobertson@nationalbeverage.com
Dusty Shuman
dshuman@nationalbeverage.com



SIMPLY FRESH FRUIT

NAPA Bruce Spiro
472 Ridge Meade Drive
Lewisville, Texas 75067
(972) 459-9912/Fax (972) 459-4983
Cell (972) 839-5450
bjspi@prodigy.net
NAPA Number: 0055

SIGNATURE BREAD

NAPA Beth Murszewski
AFNAF 100 Justin Drive
Chelsea, Mass. 02150
(617) 819-3050
bethm@signaturebreads.com
NAPA Number: 0037

SIX POINTS INC.

NAPA Dirk Johnson
1227 Lincoln Mall
Lincoln, Neb. 68508
(402) 476-9191/Fax (402) 476-9911
Cell (402) 499-0015
djohnson@sixpoints.com
NAPA Number: 0348

SMITHFIELD FOODSERVICE GROUP

NAPA Roger L. Walker
5028 Hammock Trail
Lake Park, Ga. 31636
(229) 599-6144/Fax (229) 559-6188
rlwalker@farmland.com
NAPA Number: 0025

AFNAF Don Childers
501 N. Church Street
Smithfield, Va. 23431
(904) 298-0234
donaldchilders@smithfieldfoods.com

JSPVP Paul Amundson
P.O. Box 9002
111 Commerce Street
Smithfield, Va. 23431-9002
(800) 876-0986 ext. 1930
paulamundson@smithfieldfoods.com

SMITHFIELD PACKING

NAPA Don Childers
P.O. Box 1393
Orange Park, Fla. 32067
(904) 298-0234/Fax (904) 298-0734
donaldchilders@smithfield.com
NAPA Number: 0454

SNACKWORKS, INC./ BAVARIAN BROS. PRETZELS

JSPVP Zack Ahmed
9238 Bally Court
Rancho Cucamonga Calif. 91730
Cell (949) 378-9269/Fax (909) 987-9292
zacksnackworks@aol.com

SNYDER'S OF HANOVER

NAPA Mark Budd
631 Hickory Lane
Berwyn, Pa. 19312
(610) 640-4312/Fax (same as phone)
Cell (484) 431-6915
mbudd@snyders-han.com
NAPA Number: 0270

SOLO CUP CO.

JSPVP Nicole Bloomquist
1 Lock Ridge Court
Greensboro, N.C. 27408
(336) 288-8660
nicole.bloomquist@solocup.com
Jennifer Holewinski
(800) 800-0300
jennifer.holewinski@solocup.com
Leslie Haifley
leslie.haifley@solocup.com
Kevin Stewart
213 Beech Lane
Perkasie, Pa. 18944
(800) 541-2877 ext. 13111
kevin.stewart@solocup.com

SOUTHERN FOODS GROUP

NAPA Sue James
3500 Old Battleground Road
Greensboro, N.C. 27410
(336) 545-3850/Fax (336) 545-5282
sjames@southernfoods.com
NAPA Number: 0488

SOUTHSTREAM SEAFOODS

NAPA Mark Soderstrom
100 Metro Center Blvd.
Warwick, R.I. 02887
(800) 600-2300; (401) 737-2300
Fax (401) 737-2350
marks@southstream.com
NAPA Number: 0281

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

SOUTH TEXAS LIGHTHOUSE

NAPA Frank Dessereau
4421 Agnes
Corpus Christi, Texas 78405
(646) 483-6990/Fax (361) 883-1041
frankd@stlb.net
NAPA Number: 0457

SPARTANBURG MEAT PROCESSING CO. INC.

NAPA Joanne LaBounty
3003 N. Blackstock
P.O. Box 170069
Spartanburg, S.C. 29301
(800) 315-5159/Fax (864) 574-2208
eatbbqribs@aol.com
NAPA Number: 0376

SQWINCHER CORP.

NAPA Ted Clark
2218 Shannon Lane
Richardson, Texas 75082
(800) 654-1920/Fax (972) 437-5660
Cell (608) 790-0450
ted@sqwincher.com
NAPA Number: 0444

STAMPEDE MEAT INC.

NAPA Angela Jackson
7351 South 78th Ave.
Bridgeview, Ill. 60455
(800) 353-0933/Fax (708) 552-8385
angela.jackson@stampedemeat.com
NAPA Number: 0458

STARBUCKS COFFEE CO.

NAPA Paul Clark
AFNAF 10300 B Gas House Pike
JSPVP New Market, Md. 21774
(301) 898-0816/Cell (240) 888-9376
pclark@starbucks.com
NAPA Number: 0295

STAR FOODSERVICE INC.

NAPA (See GA Food Service Inc.)
MPA NAPA/MPA Number: 0427

STEFANO FOODS INC.

(A Smithfield Foods Company)
JSPVP Phillip Clark
4825 Horis Road
Charlotte, N.C. 28208
(704) 399-3935/Fax (704) 399-3930
Cell (770) 289-0968
phillipc@stefanofoods.com

STERLING FOODS LTD.

NAPA Brad Hockman
1075 Arion Parkway
San Antonio, Texas 78216
(210) 490-1669/Fax (210) 490-7964
Cell (210) 669-0993
bhockman@sterlingfoodsusa.com
NAPA Number: 0408

STERNO GROUP

AFNAF Catherine Bach
47 Country Meadow Drive
Mansfield, Texas 76063
(817) 789-1497
cbach@sterno.com
JSPVP Thaddaeus Smith
999 E. Touhy Ave., Suite 550
Des Plaines, Ill. 60018
(847) 795-1241/Cell (847) 814-2411
tsmith@sterno.com

STEBEN FOODS INC.

NAPA Mike Brown
1150 Maple Road
Elma, N.Y. 14059
(716) 668-6125 ext. 16/Fax (716) 668-7941
Cell (716) 380-4889
mbrown@steubenfoods.com
NAPA Number: 0392

STOCK POT

(See Campbell Soup Co.)

STRATAS FOODS

NAPA Kevin Mitchell
1610 Century Center Parkway, Suite 105
Memphis, Tenn. 38134
(901) 387-2248/Fax (901) 387-4757
kmitchell@stratasfoods.com
NAPA Number: 0486

AFNAF Bill Egger
7171 Goodlett Farms Pkwy
Memphis, Tenn. 38016
(817) 927-2895
begger@stratasfoods.com

JSPVP Gary Harper
3516 Glenoak Drive
Jarrettsville, Md. 21084
(410) 557-7912
voice mail (800) 527-3026 ext. 2956
Cell (443) 807-3741
Fax (410) 692-0350
gharper@achfood.com

STURM FOODS

NAPA Mark Matlock
MPA 11501 Mill Cove Lane
JSPVP Knoxville, Tenn. 37931
(865) 927-8920/Fax (865) 927-8921
Cell (865) 386-4949
mmatlock@sturminc.com
NAPA/MPA Number: 0412

SUGAR FOODS CORP.

142 Brookside Road
NAPA Michael Hannigan
Newtown Square, Pa. 19073
(610) 325-0350/Fax (610) 325-0360
Cell (610) 517-8968
mhannigan@sugarfoods.com
NAPA Number: 0105

SUNNY FRESH FOOD PRODUCTS

(See Cargill Foods Company)

SUN RICH FRESH FOODS INC.

NAPA Margot Swindall
35 Bramtree Court
Brampton, Ontario, Canada L6S 6G2
(905) 789-0200 ext. 118
Fax (905) 789-1335
margots@sun-rich.com
NAPA Number: 0492

JSPVP Theresa Makelki
22151 Fraserwood Way
Richmond, B.C., Canada V6W 1J5
(604) 244-8800 ext. 314
Fax (604) 244-8811
Cell (604) 250-5515
theresam@sun-rich.com

SUNRISE FOODS INC.

NAPA Paul Quintavalla
2215 Anthony Ave.
Broomall, Pa. 19008
(610) 356-4050/Fax (610) 356-5002
Cell (484) 343-8560
iconfirst@aol.com
NAPA Number: 0345

SUPER BAKERY INC.

NAPA Giuseppe Harris
866 Woodlane Road
Mount Holly, N.J. 08060
(609) 267-5741/Fax (609) 261-7530
Cell (609) 668-4418
whizz@worldnet.att.net
NAPA Number: 0218

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

SWEET STREET DESSERTS INC.

722 Hiesters Lane
Reading, Pa. 19605

NAPA Richard Rubel Jr.
AFNAF 1300 Green Willow Lane
JSPVP Greenwood Village, Colo. 80121
(303) 794-8400, (303) 898-7383
Fax (303) 794-5299
rich.rubel@sweetstreet.com
rwrubel@pcisys.net
NAPA Number: 0253

SWEET LEAF TEA

AFNAF Scott Witucki
515 S. Congress Ave., Suite 700
Austin, Texas 78704
(949) 351-9447
scott@sweetleaftea.com
www.sweetleaftea.com

TAMPA MAID FOODS

AFNAF Dale Johnson
JSPVP P.O. Box 3709
Lakeland, Fla. 33802-3709
(800) 237-7637 ext. 1264 or ext. 13
Fax (863) 683-8713
djohnson@tampamaid.com
www.tampamaid.com
NAPA Number: 0239

THE CHEESECAKE FACTORY BAKERY

NAPA Sandi Bland
AFNAF 21 Fremont Street
Newport Beach, Calif. 92663
(949) 929-5030/Fax (949) 566-0389
sbland@thecheesecakefactory.com
NAPA Number: 0463

THE NEIL JONES FOOD COMPANY

NAPA Bernie Cook
AFNAF 1701 West 16th Street
Vancouver, Wash. 98660
(800) 543-4356/Fax (360) 696-3411
bcook@nwpacking.com
NAPA Number: 0332

TOMICH BROS. SEAFOODS

JSPVP Steve Karo
2196 Signal Place
San Pedro, Calif. 90731
(310) 832-5363/Fax (310) 832-9578
Cell (310) 350-2712
skaro@tomichbros.com

TONE BROTHERS INC.

NAPA Lisa Russell
AFNAF 509 N.W. Boulder Brook Drive
Ankeny, Iowa 50021
(515) 964-9590 ext. 5260
Fax (515) 964-9540/Cell (515) 229-2875

lisa_russell@tones.com
www.durkee.com

NAPA Number: 0036

JSPVP Jim Nealon
101 Whitestone Drive
Syracuse, N.Y. 13215
(315) 345-6209/Fax (315) 474-0006
jnealon@achfood.com

TOWNSENDS INC.

NAPA Charles Brennan
401 S. Dupont Highway
Georgetown, Del. 19947
(302) 382-0289/Fax (609) 265-0495
cbrennan@townsends.com
NAPA Number: 0413

TRIDENT SEAFOODS CORP.



NAPA Mike Kater
JSPVP P.O. Box 69
4 Raymond Ave., Suite 4
Salem, N.H. 03079
(603) 893-3368, (800) 321-3656
Fax (603) 893-7757/Cell (617) 803-7755
mikekater@tridentseafoods.com
www.tridentseafoods.com
NAPA Number: 0100

AFNAF Same contact, mailing address:
5202 Shilshole Ave. NW
Seattle, Wash. 98107

T.W. GARNER FOODS CO. (Texas Pete)

NAPA Frank Sherrill
JSPVP P.O. Box 4329
Winston-Salem, N.C. 27115-4329
(336) 661-1550/Fax (336) 714-2090
fsherrill@twgarner.com
NAPA Number: 0378

AFNAF William Mistr
JSPVP 1810 Twin Lakes Drive
Jarrettsville, Md. 21084
(410) 557-0991 ext. 2006
Fax (410) 557-0992/Cell (410) 925-7122
bmistr@twgarner.com
www.texaspete.com

TWIST & SHAKE

NAPA Alan Kurland
950 Cove Road, Unit A1
Stamford, Conn. 06902-5445
(203) 353-1285/Fax (203) 961-6958
akurland@optonline.net
NAPA Number: 0495

TYSON FOODS INC.



NAPA John Vaillancourt
JSPVP P.O. Box 2020
AFNAF Springdale, Ark. 72765-2020
(479) 290-7124
Fax (479) 757-6614
Cell (479) 841-1453
(800) 643-3410
john.vaillancourt@tyson.com
www.tyson.com
NAPA Number: 0013

UNILEVER BESTFOODS FOODSERVICE



NAPA Joe Renta
JSPVP 195 Fox Grape Lane
AFNAF Alpharetta, Ga. 30022
(770) 993-2242
Fax (770) 552-1466
Cell (678) 360-2981
joe.renta@unilever.com
www.unileverfoodsolutions.com
NAPA Number: 0095

UNILEVER ICE CREAM

AFNAF Jim Nicely
P.O. Box 19007
Green Bay, Wis. 54307-9007
(913) 962-1525
jim.nicely@unilever.com

UNCLE BEN'S

(See Mars Foodservice)

UNCLE RAY'S

NAPA Jennifer Ingle
14245 Birwood Street
Detroit, Mich. 48238
(313) 999-6006/Fax (313) 931-6945
jennifer@uncle-rays.com
NAPA Number: 0445

NISH (UNISTEL)

NAPA Nick Galante
650 Blossom Road
Rochester, N.Y. 14610
(585) 341-4716/Fax (585) 341-4881/82
ngalante@cdsunistel.org
NAPA Number: 0326

UNITED STATES NUTRITION

NAPA Dennis Thompson
P.O. Box 13909
San Antonio, Texas 78217
(210) 872-8612/Fax (210) 545-2661
dthompson@consumerfriends.com
NAPA Number: 0456

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z

ALLOWANCE DIRECTORY

CLICK ON COMPANY LOGO TO LINK TO ITS WEBSITE

UPSTATE FARMS COOP INC.

JSPVP Karen Sparks
25 Anderson Road
Buffalo, N.Y. 14335
(716) 892-3156, (866) 874-MILK
Fax (716) 892-3157
ksparks@upstatefarms.com

URBAN FOOD CONCEPT/SIMPLICITY SOUTHERN SIDES

NAPA Claude Booker
P.O. Box 361, Northfield, Ohio 44067
(330) 908-0493/Fax (330) 908-0671
cbooker3@windstream.net
NAPA Number: 0472

VALLEY FOODS INC.

NAPA Jim Stizza
335 E. Boardman Street
Youngstown, Ohio 44503
(330) 746-4555/Fax (330) 746-7016
jstizza@valleyfoods.com
NAPA Number: 0362

VANEE FOODS CO.

NAPA Mike Vanee
5418 McDermott Drive
Berkeley, Ill. 60163
(708) 449-7300/Fax (708) 449-2558
mikevanee@vaneefoods.com
NAPA Number: 0197

VENTURA FOODS

NAPA Steve Geske
318 Clear Lakes Road
Clear Lakes Shores, Texas 77565
(281) 334-0405/Fax (281) 334-0845
sgeske@venturafoods.com
NAPA Number: 0442

JSPVP Larry Kapp
Cell (858) 692-1878
lkapp@venturafoods.com

AFNAF Jessie Leonard
2706 Pebble Park
San Antonio, Texas 78232
(210) 403-2282
jleonard@venturafoods.com

VIE DE FRANCE (A Division of Yamazaki)

AFNAF Gayle Gardner
2108 White Oak Circle
Norman, Okla. 73071
(405) 990-9410
gayle.gardner@vdfy.com
www.viedefrance.com

VIKING SEAFOODS INC.

NAPA Doug Farrell
50 Crystal Street
Malden, Mass. 02148
(800) 225-3920/Fax (781) 397-0527
dfarrell@vikingseafoods.com
NAPA Number: 0245



VITALITY FOODSERVICE INC.

NAPA Jeff Woods
JSPVP 400 N. Tampa Street, Suite 2000
Tampa, Fla. 33602
(888) 863-6726 ext. 4628
(813) 301-4628
Fax (813) 301-4530/Cell (813) 376-1522
jwoods@vitalityinc.com
jwoods@vbeverages.com
www.vitalityfoodservice.com
NAPA Number: 0042

WAMPLER'S FARM SAUSAGE CO.

NAPA Ted Wampler Jr.
781 Highway 70 West
Lenoir City, Tenn. 37771
(800) 728-7243/Fax (865) 988-3280
tedjr@wampplersfarm.com
NAPA Number: 0419

WANCHESE FISH CO.

NAPA John Richards
200 Northgate Commerce Parkway
Suffolk, Va. 23435
(757) 673-4544/Fax (757) 673-4550
Cell (757) 438-1436
jrichards@wanchese.com
NAPA Number: 0314

WATER CONCEPTS INC.

JSPVP Karen Heroux
39 South Barrington Road
South Barrington, Ill. 60010
(847) 382-2950/Fax (847) 382-2959
kheroux@waterconcepts.com

WELCH'S

NAPA John Strouse
AFNAF 45 Vine Brook Road
Westford, Mass. 01881
JSPVP or P.O. Box 4126
Westford, Mass. 01886
(978) 692-1760/Fax (978) 692-2711
jstrouse@welchs.com
NAPA Number: 0319

JSPVP Stewart DeLisle
10050 Fox Den Road
Ellicott City, Md. 21042

(410) 465-2888/Fax (410) 465-2898
sdelisle@welchs.com

WESTMINSTER CRACKER CO.

NAPA Samuel Bays
241 Perkins Street D-401
Jamaica Plain, Mass. 02130
(617) 232-3705/Fax (617) 232-8351
sbays@westminstercrackers.com
NAPA Number: 0351

WHITE WAVE FOODS

NAPA Jason Convey
10135 Knoll Circle
Highlands Ranch, Colo. 80130
(303) 683-5176/Fax (303) 683-8827
Cell (720) 840-5932
jason.convey@whitewave.com
NAPA Number: 0446

WILLIAM H. LEAHY ASSOCIATES/ CARBOTROL

NAPA Dennis Stagnaro
154 N. Spruce Street
Ramsey, N.J. 07446
(201) 327-1400/Fax (201) 786-2806
dennis@dstagnaro.com
www.ecarbotrol.com
NAPA Number: 0277

WINDSOR FROZEN FOODS

1223 Academy Drive
Arlington, Texas 76013

NAPA Mark Tompkins
AFNAF 3355 W. Alabama #730
Houston, Texas 77098
(817) 548-0316/Fax (817) 459-4383
mark.tompkins@windsorfoods.com
www.windsorfoods.com
NAPA Number: 0187



YOCREAM INTERNATIONAL INC.

NAPA Suzanne Gardner
JSPVP 5858 N.E. 87th Ave.
Portland, Ore. 97220-1312
(503) 256-3754, ext. 503
(800) 962-7326 ext. 503
Fax (503) 254-9579
Cell (503) 572-9195
suzanneg@yocream.com
www.yocream.com
NAPA Number: 0232

Z **ZARTIC INC.**
(A Pierre Foods Company)

Listings current as of December 2009

RETURN TO INTRODUCTION

A - B - C - D - E - F - G - H - I - J - K - L - M - N - O - P - Q - R - S - T - U - V - W - X - Y - Z