

## CGX Fiscal 2018 Million-Dollar Vendors

Among hundreds of suppliers, 20 vendors (exclusive of gasoline suppliers) provided more than \$1 million in products and services to the Coast Guard Exchange (CGX) during fiscal 2018. The following list ranks CGX million-dollar vendors by fiscal 2018 dollar volume and compares ranking where possible with fiscal years 2017 and 2016,

FY18	FY17	FY16	VENDOR NAME	FY18 SALES	FY18	FY17	FY16	VENDOR NAME	FY18 SALES
1	1	1	The McLane Company Inc.	\$14,811,344	12	8	8	Associated Distributors-Breakthru Beverage	1,839,155
2	3	6	Diageo Americas	7,491,527					
3	4	4	Anheuser-Busch InBev	5,280,757	13	11	15	Pernod Ricard USA	1,816,024
4	6	3	Molson Coors	4,062,716	14	16	12	Eurpac Warehouse Sales	1,606,738
5	5	5	Samsung Electronics/ETS	3,218,285	15	14	16	Interactive Communications Inc. (INCOMM)	1,589,842
6	7	19	Ingram Micro	2,400,323					
7	10	-	Brown-Forman	2,065,997	16	-	-	Medalla Puerto Rico	1,447,647
8	12	7	Bacardi Imports Inc.	1,995,290	17	-	-	Fifth Generation Inc.	1,154,250
9	9	11	Jim Beam Global Spirits & Wine Inc.	1,935,013	18	-	14	Proximo Spirits	1,060,073
10	18	-	A-iPower Corp.	1,924,998	19	-	-	Coca-Cola	1,033,178
11	13	-	Moët Hennessy USA, Inc.	1,859,409	20	-	23	Vanguard Industries	1,011,366

Note: Excluded from the list are gas companies, which CGX considers "non-retail," and government agencies with which CGX did business. Figures rounded off to nearest dollar. Source: CGX

## Top FY18 Alcoholic Beverage Stores

(\$ in millions)

Store	Total Sales
1) CGX Borinquen, P.R.	\$10.94
2) CGX Chesapeake, Va.	\$6.72
3) Otto Graham Main Exchange, Cleveland, Ohio	\$4.05
4) CGX San Juan, P.R.	\$3.19
5) CGX Mobile, Ala.	\$2.21
6) CGX ATC Mobile, Ala.	\$2.10
7) CGX Michoud, New Orleans, La.	\$1.11
8) CGX Seattle, Wash.	\$1.11
9) CGX St. Petersburg, Fla.	\$1.07
10) CGX Fort Myers, Fla.	\$0.79

Note: Sales totals are rounded off..

Source: CGX