



## EXCHANGE

ARMY & AIR FORCE EXCHANGE SERVICE

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3911 South Walton Walker Blvd.  
Dallas, TX 75236-1598  
(214) 312-1101  
Fax: (214) 312-3000

## AAFES-OPERATED RESTAURANTS

### WORLDWIDE RESTAURANTS

*as of March 31, 2017*

Signature Brands	98
Generic-Direct	34
Name-Brand Fast Food	824
Theaters	76
School Feeding	78
Plants	7
Culligan	10
<b>Total Direct Operations</b>	<b>1,127</b>

### CONCESSION OPERATIONS

Concession-Generic	312
Concession-NBFF	298
<b>Total Concession Operations</b>	<b>610</b>

**TOTAL: 1,737**

### SIGNATURE BRAND RESTAURANTS (98)

American Eatery	18
Anthony's Pizza	56
Main Street Xpresso	13
Robin Hood	5
Specialty Express Products	6

### NBFF RESTAURANTS (1,114) (INCLUDES NBFF CONCESSION)

Arby's	27
Auntie Anne's	2
Baskin-Robbins	31
Blimpie	7
Boston Market	16
Bruster's	1
Bun D.	4
Buffalo Wild Wings	1
Burger King	162
Captain D's	2
Charley's Grilled Subs	101
Church's Chicken	2
Cold Stone Creamery	2
Dairy Queen	1
Denny's	2
Dickey's Barbecue Pit	2

## HEADQUARTERS PERSONNEL

### DIRECTOR/CEO

Tom Shull  
(214) 312-3551

### DEPUTY DIRECTOR

Michael Immler  
(214) 312-3631

### PRESIDENT AND CHIEF MERCHANDISING OFFICER

Ana Middleton  
(214) 312-3720

### EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER

David Nelson  
(214) 312-3663

### SENIOR VICE PRESIDENT, SERVICES AND FOOD

Trinidad X. Saucedo  
(214) 312-6871

### VICE PRESIDENT, FOOD, FUEL AND THEATER OPERATIONS

Mike Deerhake  
(214) 312-2345

### VICE PRESIDENT, SPECIALTY STORES / CONSUMABLES DIVISION

Sean Shaw  
(214) 312-3212

### FOOD OPERATIONS GROUP

#### DIRECTOR, FOOD PROGRAMS

Darrin McCready  
(214) 312-6378

#### ASSISTANT DIRECTOR, RESTAURANT DEVELOPMENT

Hector Ortiz  
(214) 312-6681

#### FOOD PLANT OPERATIONS MANAGER

Don Henson  
(214) 312-3923

#### SENIOR RESTAURANT PROGRAM PLANNERS

Michael Dillon  
(214) 312-4976

Adrian Hinson  
(214) 312-4651

Patrick Rowlett  
(214) 312-4447

Lori Maggard  
(214) 312-2235

#### SCHOOL NUTRITION PROGRAM SPECIALIST

Dora Rivas  
(214) 312-2238

## EXCHANGE FOOD SERVICE

### Fiscal 2016 Year-End Sales:

**\$885.3 million**  
\$649.4 million direct sales  
\$235.9 million concession sales

Schools	\$16 Million
Theaters	\$17 Million
Plant Operations	\$24 Million

### FOOD CONTRACT GROUP

#### Purchasing Manager

Connie Bartee  
(214) 312-3146

Domino's Pizza	36
Dunkin' Donuts	30
Einstein Bros. Bagels	18
Freshens	3
Froots	2
Godfather's Pizza	1
Green Beans Coffee	35
Healthy Pizza Company	1
Jack in the Box	1
Jimmy John's	6
Johnny Rockets	1
KFC	4
McAlister's Deli	1
McDonald's	3
Manchu Wok	18
Menchie's	1
Marco's Pizza	2
Muscle Maker Grill	1
Nandos	1
Noble Roman's	1

Panda Express	3
Papa John's	8
Pizza Hut	58
Pizza Inn	3
Popeyes Chicken	80
Qdoba	8
Quiznos	1
Rice King	1
Sarku	3
Seattle's Best	2
Smashburger	1
Smoothie King	7
Smoothies-N-Things	1
Starbucks	85
Subway	232
Taco Bell	80
Taco John's	4
Thang Long Asia	1
Tim Horton's	4
Wing Zone	10

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