

AAFES CLASS SIX

AAFES HEADQUARTERS PERSONNEL

Army and Air Force Exchange Service (AAFES)
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Director/Chief Executive Officer
 Tom Shull

Deputy Director
 Mike Immler

Executive Vice President and Chief Operating Officer
 David Nelson

Executive Vice President and Chief Merchandising Officer, Merchandising Directorate
 Ana Middleton

Vice President, Specialty Stores and Consumables Division
 Sean Shaw

Divisional Merchandise Manager, Beverage/Tobacco Branch
 Bridget MacFawn

Buyer III, Non-Alcoholic Beverages
 Dragana Ilc

Buyer I, Non-Alcoholic Beverages
 Detra Griggs-Reynolds

Buyer III, Spirits
 Adrienne Townes

Buyer II, Spirits
 Cynthia English

Buyer III, Beer/Wine
 Vicki Venables

Buyer II, Wine
 Allison Engroff

AAFES Class Six Stores

Ranked by Total Fiscal 2015 Sales

FY 15 Rank	Facility	Revenue
1	MacDill AFB, FL	\$8,243,240
2	Fort Jackson, SC	\$8,223,128
3	Fort Campbell, KY	\$6,357,244
4	JBSA-Fort Sam Houston, TX	\$5,450,146
5	JBLM-Fort Lewis, WA	\$5,109,539
6	Fort Hood, TX	\$4,509,984
7	Fort Bliss, TX	\$4,462,215
8	Eglin AFB, FL	\$4,309,530
9	Fort Gordon, GA	\$4,267,409
10	Fort Carson, CO	\$4,201,619
11	Maxwell AFB, AL	\$3,853,355
12	Robins AFB, GA	\$3,671,046
13	Fort Knox, KY	\$3,356,562
14	Fort Rucker, AL	\$2,846,433
15	Fort Drum, NY	\$2,619,085
16	Fairchild AFB, WA	\$2,577,567
17	Travis AFB, CA	\$2,502,905
18	Fort Leonard Wood, MO	\$2,166,635
19	Fort Polk, LA	\$2,093,537
20	Hanscom AFB, MA	\$1,535,274
21	Fort Devens, MA	\$127,621

Total Number of Class Six Stores: 21
Total Class Six Store Sales: \$82,484,073

AAFES ALCOHOLIC BEVERAGE SALES — \$1 MILLION-PLUS

Total Sales of Alcoholic Beverages Only, Ranked by Fiscal 2015 Sales

(Sales Include Express Outlets, Gas Stations, Main Stores and Other Outlets)

Fort Buchanan, P.R., Class Six	\$22,580,202
Camp Santiago, P.R., Retail	\$14,036,072
Fort Belvoir, Va., North Post Express	\$9,008,861
MacDill AFB, Fla., Class Six	\$8,243,240
Fort Jackson, S.C., Class Six	\$8,223,128
JB Andrews, Md., West Side Express	\$7,969,990
Fort Meade, Md., Express/Gas Pumps	\$7,682,347
Fort Buchanan, P.R., Main Store	\$7,356,788
Hill AFB, Utah, Mini Mall	\$6,835,296
Redstone Arsenal, Ala., Express/Class Six	\$6,643,303
Fort Bragg, N.C., North Post Class Six/Express/Gas Station	\$6,535,449
Fort Bragg, N.C., Pines Express/Class Six/Gas Station	\$6,496,827
JB Lewis-McChord, Wash., Express	\$6,409,025
JB Langley-Eustis, Va, Langley AFB Express/ Class Six/Gas Station	\$6,390,904
Fort Campbell, Ky., Class Six	\$6,357,244
JB San Antonio, Texas, Randolph Home and Garden	\$6,272,131
Fort Benning, Ga., Marne Rd. Express/Gas Station	\$5,758,265
JB San Antonio, Texas, Lackland AFB Express	\$5,675,220
Tinker AFB, Okla., Express One	\$5,459,407
JB San Antonio, Texas, Fort Sam Houston Class Six	\$5,450,146
Little Rock AFB, Ark. Express/Class Six/Autopride	\$5,362,238
Patrick AFB, Fla., Express/Gas Station/Class Six	\$5,267,058
JB Lewis-McChord, Wash., Lewis Class Six	\$5,109,539
JB Myer-Henderson Hall, Express	\$5,079,568
Wright-Patterson AFB, Ohio, Home and Garden	\$4,972,344
JB Langley-Eustis, Va., Eustis Express/Class Six/Gas Station	\$4,846,487
Fort Hamilton, N.Y., Main Store	\$4,711,039
JB McGuire-Dix-Lakehurst, N.J., Dix Express/ Class Six/Gas Station	\$4,571,422
Fort Hood, Texas, Class Six	\$4,509,984
Fort Bliss, Texas, Class Six	\$4,462,215
NAS Fort Worth JRB, Texas, BXtra	\$4,459,351
Eglin AFB, Fla., Class Six	\$4,309,530
Fort Gordon, Ga., Class Six	\$4,267,409
Fort Carson, Colo., Class Six	\$4,201,619
Ramstein AB, Germany, Express/Gas Station	\$4,143,071
Schofield Barracks, Hawaii, Main Store	\$4,112,028
Shaw AFB, S.C., Express/Gas/Class Six	\$4,079,872
Fort Lee, Va., Express/Class Six/Gas Station	\$4,047,079
Kadena AB, Okinawa, Japan, Olympic Express	\$3,916,639
Maxwell AFB, Ala., Class Six	\$3,853,355
JB Anacostia-Bolling, Washington, D.C., Express	\$3,768,914
Keesler AFB, Miss., Express/Class Six/CCC	\$3,768,214
Robins AFB, Ga., Express	\$3,671,046
JB Charleston, S.C., Charleston AFB Express/ Class Six/Gas Station	\$3,653,784
Hurlburt Field, Fla., Express/Class Six	\$3,517,275
Scott AFB, Ill., Express/Class Six	\$3,514,385
Nellis AFB, Nev., Express/Class Six	\$3,406,345
Fort Knox, Ky., Class Six	\$3,356,562
Fort Stewart, Ga., Marne Express	\$3,295,568
Fort Sill, Okla., Sheridan Rd. Express	\$3,198,792
Osan AB, Korea, Express	\$3,167,650
Fort Hood, Texas, III Corps Express	\$2,991,950

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Fort Rucker, Ala., Mini Mall/Express/Car Care	\$2,983,244	RAF Mildenhall, U.K., BX	\$1,521,484
Barksdale AFB, La., Branch Exchange	\$2,966,212	Camp Casey, Korea, Express	\$1,518,236
Fort Leavenworth, Kan., Class Six/Express	\$2,946,682	Kunsan AB, Korea, BX	\$1,508,756
Peterson AFB, Colo., Express	\$2,909,642	Fort Knox, Ky., Wilson Express	\$1,502,345
Fort Riley, Kan., Big Red 1 Express	\$2,906,018	JB Lewis-McChord, Wash., Lewis-Madigan Express	\$1,485,623
Buckley AFB, Colo., Main Store	\$2,875,887	Cannon AFB, N.M., Express	\$1,479,302
Kirtland AFB, N.M., Express/CCC	\$2,869,072	Holloman AFB, N.M., Mini Mall	\$1,472,040
Seymour Johnson AFB, N.C., Class Six/Express/Gas Station	\$2,851,901	Fort Polk, La., Express #1	\$1,458,791
Fort Rucker, Ala., Class Six	\$2,846,433	JB Lewis-McChord, Wash., McChord Main Store	\$1,442,588
Luke AFB, Ariz., Express/Class Six/Gas Station	\$2,823,569	Fort Campbell, Ky., Main Store	\$1,428,492
Fort Wainwright, Alaska, Express	\$2,787,772	HQ MWR Class Six, Texas	\$1,422,247
JB Elmendorf-Richardson, Alaska, Elmendorf Joint Military Mall/Class Six/Gas Station	\$2,754,043	Fort Carson, Colo., Express/Class Six/Gas Station	\$1,381,169
Fort Hood, Texas, Kouma Express	\$2,669,963	Aberdeen PG, Md., Express/Gas	\$1,377,447
U.S. Air Force Academy, Colorado Springs, Colo., Express/Class Six	\$2,661,328	Wiesbaden, Germany, Hainerberg Express/ Class Six/Gas Station	\$1,369,706
Fort Drum, N.Y., Class Six	\$2,619,085	Fort Gordon, Ga., Gate 1 Express	\$1,366,969
Davis-Monthan AFB, Ariz., Class Six/Express	\$2,581,338	Aviano AB, Italy, Express	\$1,345,095
Fairchild AFB, Wash., Class Six	\$2,577,567	Fort Hood, Texas, Warrior Shop	\$1,336,259
USAG Yongsan, Korea, South Post Express	\$2,564,568	Fort Meade, Md., Branch Store/Gas	\$1,327,016
JB Pearl Harbor-Hickam, Hawaii, Hickam Kuntz Mini Mall	\$2,515,213	Malmstrom AFB, Mont., Main Store	\$1,324,089
RAF Lakenheath, U.K., Express	\$2,513,578	Fort Benning, Ga., Dixie Road Express/Gas Station	\$1,290,684
Hunter AAF, Ga., Corner Express	\$2,507,068	Carlisle Barracks, Pa., Moon Express	\$1,284,910
Travis AFB, Calif., Class Six	\$2,502,905	Eglin AFB, Fla., West Gate Express	\$1,278,432
Tyndall AFB, Fla., Express/Class Six	\$2,463,949	JB Elmendorf-Richardson, Alaska, Express/Class Six/Gas	\$1,259,584
U.S. Military Academy, West Point, N.Y., Express	\$2,428,306	Harrison Village, Ind., Retail	\$1,212,538
Fort Bragg, N.C., Old Glory Express	\$2,378,660	Fort Sill, Okla., North Express	\$1,206,763
MCB Camp Butler, Okinawa, Japan, Express	\$2,372,242	Joint Region Marianas, Saipan, Troop Store	\$1,194,518
Fort Jackson, S.C., Gate 2 Express/Gas	\$2,344,862	Eielson AFB, Alaska, Shopping Center	\$1,175,936
Dobbins ARB, Ga., Main Store	\$2,307,112	McConnell AFB, Kan., Express	\$1,172,548
JB Lewis-McChord, Wash., Lewis North Express/Gas	\$2,171,738	Fort Hood, Texas, Ellington Retail Store	\$1,162,202
Grafenwoehr, Germany, Express	\$2,167,602	Yokota AB, Japan, Fussa Gate Express	\$1,160,897
Fort Leonard Wood, Mo., Class Six	\$2,166,635	Columbus AFB, Miss., Exchange Branch Store	\$1,159,381
Gunter AFB, Ala., Express	\$2,121,382	Fort Bliss, Texas, Troop Store	\$1,151,513
Fort Polk, La., Class Six	\$2,093,537	Fort Gordon, Ga., Gate 5 Express	\$1,143,299
MCB Camp Hansen, Okinawa, Japan, Express	\$2,059,952	Altus AFB, Okla., Troop Store	\$1,139,449
Ramstein AB, Germany, KMCC Main Store	\$1,971,836	Fort Belvoir, Va., Express	\$1,098,861
Grafenwoer, Germany, Rose Barracks Express	\$1,931,556	F.E. Warren AFB, Wyo., Express/Gas Station	\$1,097,483
JB Lewis-McChord, Wash., Liberty Express	\$1,922,191	Selfridge ANGB, Mich., Main Store	\$1,094,522
Offutt AFB, Neb., Express/Gas/Class Six	\$1,907,620	JB McGuire-Dix-Lakehurst, N.J., Express/Gas	\$1,093,983
Fort Drum, N.Y., Express/MiniMall	\$1,874,226	Kwajalein Atoll, AP, Retail Store	\$1,076,179
Fort Huachuca, Ariz., Express	\$1,843,838	Fort Leonard Wood, Mo., Express/Gas/Car Care	\$1,071,900
JB Lewis-McChord, Wash., Lewis Main Store	\$1,795,266	Fort Irwin, Calif., Express 2	\$1,069,747
Kadena AB Okinawa, Japan, Fairchild Express	\$1,790,694	Fort Campbell, Ky., Gardner Hills Mini Mall	\$1,066,112
Joint Region Marianas, Guam, Andersen Class Six/Express	\$1,776,269	Whiteman AFB, Mo., Express	\$1,051,453
Minot AFB, N.D., Express	\$1,766,042	JB Langley-Eustis, Va., Bethel Manor Express/Class Six/Gas	\$1,044,893
Misawa AB, Japan, Express	\$1,759,719	Schofield Barracks, Hawaii, Kolek Express 3	\$1,035,604
Incirlik AB, Turkey, Express	\$1,752,327	Fort McClellan, Ala., National Guard Troop Store	\$1,031,590
Stuttgart, Germany, Patch Barracks Express/Gas	\$1,751,262	Joint Region Marianas, Guam, Anderson Express/Gas	\$1,024,328
Sheppard AFB, Texas, Express	\$1,736,071	Ellsworth AFB, S.D., Express	\$1,016,203
Ramstein AB, Germany, Pulaski Express	\$1,733,503	Camp Walker, Korea, Express	\$1,006,444
Carlisle Barracks, Pa., Main Store	\$1,701,757	Camp Humphreys, Korea, Express	\$1,000,200
Fort Riley, Kan., Forsyth Express	\$1,677,825		
Fort Campbell, Ky., Express	\$1,656,192		
Dover AFB, Del., Express/Class Six/Gas	\$1,632,476		
Spangdahlem AB, Germany, Express	\$1,609,596		
USAG Yongsan, Korea, South Post Express	\$1,609,108		
Fort Stewart, Ga., Main Express	\$1,576,084		
Moody AFB, Ga., Express	\$1,568,808		
Vicenza, Italy, Express	\$1,554,927		
Fort Bragg, N.C., Butner Express/Gas Station	\$1,551,109		
Maxwell AFB, Ala., Express	\$1,541,697		
Hanscom AFB, Mass., Class Six	\$1,535,274		

ALCOHOLIC BEVERAGE LOCATIONS

Total number of AAFES stores with
annual alcohol sales over \$1 million: 163

Total Store Count: 687

All Stores by Department	FY 2015 Alcohol Sales
Wine	\$106,395,523
Beer	\$203,594,794
Spirits	\$297,469,294
Total Sales:	\$607,459,612