

NEXCOM PACKAGE STORES



HEADQUARTERS PERSONNEL

Navy Exchange Service Command (NEXCOM)

3280 Virginia Beach Blvd.
Virginia Beach, VA 23452-5724
Phone: (757) 463-6200 • Fax: (757) 631-3659

BEER SALES

Anheuser-Busch	\$17,433,348
Miller	\$6,495,589
Coors	\$5,060,277
Craft/Specialty	\$17,239,008
Imported Beer	\$10,997,746
Other Domestic Beer	\$2,669,287
Total Beer	\$59,895,255

NONALCOHOLIC DRINKS SALES

Soda	\$17,254,950
Specialty Drinks (RTD tea/coffees & RTD nutritional)	\$7,117,755
Water	\$11,151,522
Juices	\$5,299,294
Isotonic	\$4,425,258
Energy Drinks	\$18,185,522
New Age	\$1,436,848
Total Nonalcoholic Drinks	\$64,871,149

TOTAL BEVERAGE SALES

CONUS SALES

Beer and Soda	\$96,070,132
Wine and Spirits	\$118,589,988
Total	\$214,660,120

OCONUS SALES

Beer and Soda	\$28,696,272
Wine and Spirits	\$17,078,484
Total	\$45,774,756

WORLDWIDE

Beer and Soda	\$124,766,404
Wine and Spirits	\$135,668,472
Total	\$260,434,876

Chief Executive Officer
Rear Adm. Robert J. Bianchi, SC, USN (Ret.)

Deputy Commander, Military Services
Capt. Darrell Mathis, SC, USN

**Executive Vice President,
Chief Operating Officer**
Michael Good

**Senior Vice President, Chief
Merchandising & Marketing Officer**
Rich Honiball

**Vice President,
Merchandising Group 2**
Pat Igoe

**Divisional Merchandise
Manager**
Bill Darwin

Beer & Soda Buyer
Jeffrey Baker

Spirits & Wine Buyer
Debbie Scher

NEXCOM PACKAGE STORES WORLDWIDE

Ranked By Fiscal 2015 Retail Sales

NS Norfolk, Va., Package Store	\$11,692,055	NB Guam, JR Marianas (Orote Point)	
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart	11,441,205	Mini-Mart/Gas (NAVACTS)	2,208,530
NAS Oceana, Va., Package Store	10,026,176	NAS Whiting Field, Fla.	2,106,055
NAS Jacksonville, Fla., Package Store	8,860,645	NCBC Port Hueneme (NBVC), Calif.	2,000,198
NAS Pensacola, Fla., Mall Mini-Mart	8,327,500	NB San Diego, Calif., Murphy Canyon	
NB San Diego, Calif., Package Store	7,228,776	Mini-Mart	1,940,511
JEB Little Creek-Fort Story, Va.	7,151,057	NS Great Lakes, Ill.	1,902,643
NSA Bahrain Navy Exchange	6,348,069	FA Sasebo, Japan, Mini-Mart	1,885,987
NSA Bethesda, Md., Package Store	6,330,493	NAS Key West, Fla.	1,821,924
NSA Mid-South, Millington, Tenn.	6,107,951	Stennis Space Center Mini-Mart,	
NAS Whidbey Island, Wash.	4,559,646	Miss. (SBU)	1,769,481
Mitchel Field, N.Y.	4,499,907	NAS North Island, Calif., Mini-Mart	
NNSY Portsmouth, Va., Scott Center		(Fallbrook)	1,713,845
Package Store	4,387,723	NCBC Gulfport, Miss., Mini-Mart	1,682,518
NS Mayport, Fla.	4,165,567	NAS Lemoore, Calif.	1,667,597
NAS/JRB New Orleans, La., Main Store		JB Pearl Harbor-Hickam, Hawaii	
(Belle Chasse)	3,917,271	(Touch N' Go)	1,666,075
NSA Annapolis, Md., Gas Mini-Mart	3,800,130	NAF Atsugi, Japan, Auto Center/Mini-Mart	1,649,712
NBK Bangor, Wash., Mini-Mart/ Package Store	3,665,550	JEB Little Creek-Fort Story, Va., Gas/ Mini-Mart	1,557,464
NAS Patuxent River, Md.	3,422,694	NAS Sigonella, Italy	1,534,089
NS Newport, R.I., Package Store	3,378,277	JB Pearl Harbor-Hickam, Hawaii,	
FA Yokosuka, Japan	3,350,174	Mini-Mart (Halsey)	1,483,892
JB Charleston, S.C.	3,253,967	NAS Meridian, Miss.	1,482,387
NH Guam	3,114,315	Dam Neck Annex, Va.	1,343,019
NS Everett, Wash.	3,099,032	NS Norfolk, Va., V55 Mini-Mart (Air Station)	1,277,860
NSB New London, Conn., Package Store	3,088,053	JB Pearl Harbor-Hickam, Hawaii,	
NBK Bremerton, Wash.	3,081,498	Exchange Fleet Store	1,225,087
NB Guam, JR Marianas (Orote Point)	3,029,402	FA Yokosuka, Japan, AP Mini-Mart/ Car Care Center	1,208,467
NEX Orlando, Fla.	3,016,071	NB San Diego, Calif., Bayview Mini-Mart	1,161,856
NSB Kings Bay, Ga., Quick Stop	3,000,922	NWS Yorktown, Va.	1,158,018
NEX Gricignano, Italy, Mini-Mart	2,776,281	JB Pearl Harbor-Hickam, Hawaii,	
NAS Corpus Christi, Texas	2,771,516	Mini-Mart (Iroquois Point)	1,117,948
NS Guantanamo Bay, Cuba	2,762,966	NOLF Imperial Beach, Calif.	1,067,354
NS Rota, Spain	2,724,178	NAS Lemoore, Calif., Jet Mart Mini-Mart	1,053,273
NAS North Island (NB Coronado), Calif.	2,611,079	NAS Point Mugu (NBVC), Calif.	1,036,196
NB San Diego, Calif., Quik Mart	2,434,217	NSU Saratoga Springs, N.Y., Mini-Mart	1,022,908
JB Pearl Harbor-Hickam, Hawaii,		NRCC Singapore	1,014,758
Mini-Mart (Holomoku)	2,427,017	NAS Sigonella, Italy, Mini-Mart	973,204

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NSA Philadelphia, Pa.	971,798	NS Guantanamo Bay, Cuba, Mini-Mart (Camp America)	461,960	U.S. Embassy, Rome, Italy	154,912
NAB Coronado, Calif.	969,329	NASJRB New Orleans, La., Mini-Mart/Gas (Belle Chasse)	460,588	NAS Lemoore, Calif., Auto Center	149,932
NSA Mid-South, Millington, Tenn., Gas Station	904,288	Portsmouth NSY, Kittery, Maine	458,360	NAF Atsugi, Japan	144,541
NMC San Diego, Calif.	860,701	JB Charleston, S.C., Student Store	445,379	NNSY Portsmouth, Va., Scott Center Main ...	142,259
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Pearl City)	852,932	NNSY Portsmouth, Va., Gas/Mini-Mart	440,478	NEX Depot, Yokosuka, Japan	135,106
NBK Bangor, Wash.	844,917	NSA Bahrain South Mini-Mart	435,986	NS Norfolk, Va., Navy Lodge Mini-Mart	134,693
NS Mayport, Fla., Gas Station	842,812	FA Yokosuka, Japan, Ikego Mini-Mart	429,852	NS Newport, R.I.	131,622
NSCS Panama City, Fla.	839,986	NAS Oceana, Va.	425,455	NB San Diego, Calif.	127,758
NSB New London, Conn. (Dolphin)	837,188	NAS Fallon, Nev., Quik Stop/ Auto Service Center	417,491	NCBC Gulfport, Miss., Retirement Home Mini-Mart	126,895
NCBC Gulfport, Miss.	822,154	NAS Fallon, Nev.	390,580	NH Guam Auto Center	117,243
NCTS Guam	818,928	NAWS China Lake, Calif.	390,036	USMMA, Kings Point, N.Y., Mini-Mart	114,962
NS Norfolk, Va., CEP66 Autoport (D&S Gas) ...	815,696	NSA Bethesda, Md., Gas Mini-Mart	364,372	NB Guam, JR Marianas (Orote Point) NEX II ...	111,715
NSF Dahlgren, Va.	813,868	PMRF Kauai, Hawaii (Barking Sands)	363,643	NWS Seal Beach, Calif.	105,773
NS Great Lakes, Ill., Service School Command .	799,579	NS Norfolk, Va., C9 Services Complex	356,704	NS Naples, JFC (NATO) Mini-Mart	103,711
NEX Djibouti	787,764	NSA Naples, Italy	353,181	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Makalapa)	96,918
NAS Whidbey Island, Wash., Mini-Mart/ Gas Station	781,394	NS Guantanamo Bay, Cuba, NEXMart	350,716	NSA Gaeta, Italy	96,865
NSA Souda Bay, Crete	774,503	Guam Ships Store	347,208	Hardy Barracks Mini-Mart, Japan	95,832
NS Norfolk, Va.	744,284	NS Newport, R.I., Greene Lane Mini-Mart	343,503	NS Newport, R.I., Gas, Bookstore, Mini-Mart ...	94,107
Japan Ships Store	712,657	NNSY Portsmouth, Va., Mini-Mart	326,901	Anacostia Mini-Mart, JB Anacostia-Bolling, Washington, D.C.	85,093
NB San Diego, Calif., Fleet Store	708,113	NS Norfolk, Va., Fleet Store (W313)	325,765	U.S. Embassy, Athens, Greece	84,496
Liberty Station/Nimitz Mini-Mart, Calif. (NB Point Loma)	707,851	Naval Housing, Hario, Japan	321,391	NAS Whidbey Island, Wash., Ault Auto Center .	83,472
NAS Oceana, Va., Fleet Store	707,221	NBK Bremerton, Wash., Jackson & Hospital Mini-Mart	321,329	Romania Main Store	69,413
Aviation Plaza, Pensacola, Fla.	706,913	NWS Earle, Colts Neck, N.J.	308,896	NB San Diego, Calif., Auto Center	68,389
NS Mayport, Fla., Fleet Store	671,623	NEX Depot, NSA Bahrain	289,177	FA Sasebo, Japan	64,737
NB San Diego, Calif., Cabrillo Mini-Mart	665,300	NCBC Port Hueneme (NBVC), Calif., Care Care Center	286,930	NSB Kings Bay, Ga.	64,477
Aviation Plaza, Pensacola, Fla., Mini-Mart/ Auto Center	654,508	NAS Key West, Fla., Boca Chica Mini-Mart ...	281,033	U.S. Embassy, Madrid, Spain	50,359
NSA Capodichino, Italy	649,052	FLCN Cheatham Annex, Va.	265,117	SCSC Wallops Island, Va.	44,658
NS Guantanamo Bay, Cuba, Marine Hill Mini-Mart	645,833	NSB New London, Conn., Lower Mini-Mart ...	265,030	NEX Depot, NAS Sigonella, Italy	42,215
NAB Coronado, Calif., Mini-Mart	632,300	NAS Jacksonville, Fla., Auto Center, Lawn & Garden	264,775	NEX New Sanno Hotel, Japan	31,475
NB Guam, JR Marianas (Orote Point) Mini-Mart (Apra)	622,584	Huntington Hall, Newport News, Va., Mini-Mart	259,652	U.S. Embassy, Lisbon, Portugal	27,283
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Ford Island)	620,289	NB Point Loma, Calif. (NMAWC)	258,246	Armed Forces Staff College, NSA Hampton Roads, Va., Mini-Mart	22,354
JB McGuire-Dix-Lakehurst, N.J.	618,826	JEB Little Creek-Fort Story, Va., Mini-Mart (West Annex)	258,101	NAS North Island (NB Coronado), Calif., Uniform Store	21,210
NSA Monterey, Calif.	609,845	NSWC Crane, Ind.	246,947	NB Guam, JR Marianas (Orote Point) Auto Center	20,487
NSA Bahrain TQ Mini-Mart	608,812	NSB New London, Conn., Convenience Store .	236,715	JB Pearl Harbor-Hickam, Hawaii, Outdoor Living Store	19,413
NAVICP Mechanicsburg, Pa.	606,710	NAS Key West, Fla., Trumbo Mini-Mart	234,198	NEX Depot, NSA Naples, Italy	9,621
WNY Washington, D.C.	591,704	FA Yokosuka, Japan, Fleet Rec. Store	224,577	NS Rota, Spain, Auto Center	9,251
NAS Patuxent River, Md., Mini-Mart	575,055	NSA Bahrain Jebel Ali/Dubai Mini-Mart	214,343	NAS North Island (NB Coronado), Calif., Car Care Center	8,126
NS Great Lakes, Ill., Gas/Mini-Mart	551,213	NB Guam, JR Marianas, Polaris Point Mini-Mart	208,347	NSA Monterey, Calif., Auto Center	8,070
Corry Station, Pensacola, Fla.	532,283	NSB New London, Conn.	205,906	JB Pearl Harbor-Hickam, Hawaii, Auto Center (SUBBASE)	7,262
NMC Portsmouth, Va.	515,467	WNY Washington, D.C., Outtakes	204,378	NB Guam, JR Marianas (Orote Point) Furniture (NAVACTS)	7,241
NAS Corpus Christi, Texas, Auto Center	515,967	NSA Bahrain AV Unit Mini-Mart	194,033	NAS Oceana, Va., Auto Center	2,740
NS Norfolk, Va. (Iowa Estates)	514,766	NCTS Guam Mini-Mart	190,776	NAB Coronado, Calif., Auto Center	1,619
NSF Indian Head, Md.	505,524	NS Norfolk, Va., NSA Hampton Roads Mini-Mart	186,084	NAS Jacksonville, Fla., Home and Garden	1,133
NAF El Centro, Calif.	500,461	NH Beaufort, S.C.	184,493	NS Newport, R.I., Uniform Shop234
NEX Moron, Spain	497,222	NAS Pensacola, Fla.	181,426		
NB San Diego, Calif., Home Store	485,959	NS Great Lakes, Ill., RTC	165,969		
NIOD Chesapeake, Va.	483,909	NBK Bremerton, Wash.	160,086		
NAS Kingsville, Texas	477,617	NS Everett, Wash., Fleet Store	159,152		
NB Point Loma, Calif. (Sub Base)	473,445	JB Charleston, S.C., Gas	155,230		
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Wahiawa)	465,275				

TOTALS
Number of Outlets. 208
Total Sales \$273,829,103