

AAFES CLASS SIX

AAFES HEADQUARTERS PERSONNEL

Army and Air Force Exchange Service (AAFES)

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Vice President, Specialty Stores and Consumables Division
Sean Shaw

Divisional Merchandise Manager, Beverage/Tobacco Branch
Bridget MacFawn

Buyer III, Non-Alcoholic Beverages
Dragana Ilic

Buyer I, Non-Alcoholic Beverages
Detra Griggs-Reynolds

Buyer III, Spirits
Adrienne Townes

Buyer II, Spirits
Cynthia English

Buyer III, Beer/Wine
Vicki Venables

Buyer II, Wine
Allison Engroff

AAFES ALCOHOLIC BEVERAGE SALES — \$1 MILLION-PLUS

Total Sales of Alcoholic Beverages Only, Ranked by Fiscal 2016 Sales

(Sales Include Express Outlets, Gas Stations, Main Stores and Other Outlets)

Fort Buchanan, P.R., Class Six	22,878,732
Camp Santiago, P.R., Retail	14,170,493
Fort Belvoir, Va., North Post Express	8,959,651
Fort Jackson, S.C., Class Six	8,679,543
MacDill AFB, Fla., Class Six	8,431,212
Fort Meade, Md., Express/Gas Pumps	7,790,557
JB Andrews, Md., West Side Express	7,676,128
Redstone Arsenal, Ala., Express/Class Six	6,875,138
Hill AFB, Utah, Mini Mall	6,861,528
Fort Buchanan, P.R., Main Store	6,845,568
JB San Antonio, Texas, Randolph Home and Garden	6,538,902
Fort Campbell, Ky., Class Six	6,426,291
JB Lewis-McChord, Wash., Express	6,400,457
Fort Bragg, N.C., Pines Express/Class Six/Gas Station	6,213,162
JB Langley-Eustis, Va., Langley AFB Express/Class six/Gas Station	6,159,852
Fort Bragg, N.C., North Post Class Six/Express/Gas Station	6,140,348
Fort Benning, Ga., Marne Rd. Express/Gas Station	5,947,952
JB San Antonio, Texas, Fort Sam Houston Class Six	5,609,430
JB San Antonio, Texas, Lackland Express	5,552,475
Patrick AFB, Fla., Express/Gas Station/Class Six	5,467,892
Tinker AFB, Okla., Express One	5,439,177
Little Rock AFB, Ark., Express/Class Six/Autopride	5,172,949
JB Lewis-McChord, Wash., Lewis Class Six	5,148,795
Wright-Patterson AFB, Ohio, Home and Garden	5,013,148
JB Myer-Henderson Hall, Express	4,913,617
JB Langley-Eustis, Va., Eustis Express/Class Six/Gas Station	4,774,296
Fort Hood, Texas, Class Six	4,722,019
Fort Carson, Colo., Class Six	4,562,514
NAS Fort Worth JRB, Texas, BXtra	4,544,368
Fort Hamilton, N.Y., Main Store	4,506,256
JB McGuire-Dix-Lakehurst, N.J., Dix Express/Class Six/Gas Station	4,506,256
Eglin AFB, Fla., Class Six	4,340,116
Shaw AFB, S.C., Express/Gas/Class Six	4,216,118
Keesler AFB, Miss., Express/Class Six/CCC	4,157,979
Schofield Barracks, Hawaii, Main Store	4,108,053
Fort Gordon, Ga., Class Six	4,086,669
Ramstein AB, Germany, Express/Gas Station	4,019,580
Fort Lee, Va., Express/Class Six/Gas Station	4,017,641
Kadena AB, Okinawa, Japan, Olympic Express	3,928,650
Fort Bliss, Texas, Class Six	3,928,650
Hurlburt Field, Fla., Express/Class Six	3,744,663
JB Anacostia-Bolling, Washington, D.C., Express	3,686,802
JB Charleston, S.C., Express/Class Six/Gas Station	3,637,741
Robins AFB, Ga., Express	3,629,649
Scott AFB Ill., Express/Class Six	3,551,797
Nellis AFB, Nev., Express/Class Six	3,532,958
Fort Stewart, Ga., Marne Express	3,316,344
Fort Knox, Ky., Class Six	3,285,806
Osan AB, Korea, Express	3,213,371
Barksdale AFB, La., Branch Exchange	3,151,097
Fort Hood, Texas, III Corps Express	3,064,747
Fort Leavenworth, Kan., Class Six/Express	3,044,271
Fort Sill, Okla., Sheridan Rd. Express	3,014,302
Fort Rucker, Ala., Mini Mall/Express/Car Care	2,921,218
Fort Bragg, N.C., Old Glory Express	2,889,706

AAFES Class Six Stores

Ranked by Total Fiscal 2016 Sales

FY16 Rank	Facility	Revenue
1	Fort Jackson, SC	\$8,679,543
2	MacDill AFB, FL	\$8,431,212
3	Fort Campbell, KY	\$6,426,291
4	JBSA-Fort Sam Houston, TX	\$5,609,430
5	JBLM-Fort Lewis, WA	\$5,148,795
6	Fort Hood, TX	\$4,722,019
7	Fort Carson, CO	\$4,562,514
8	Eglin AFB, FL	\$4,340,116
9	Fort Gordon, GA	\$4,086,669
10	Fort Bliss, TX	\$3,906,891
11	Robins AFB, GA	\$3,629,649
12	Fort Knox, KY	\$3,285,806
13	Fort Rucker, AL	\$2,858,893
14	Maxwell AFB, AL	\$2,858,893
15	Travis AFB, CA	\$2,750,153
16	Fairchild AFB, WA	\$2,591,160
17	Fort Drum, NY	\$2,530,187
18	Fort Polk, LA	\$2,288,851
19	Fort Leonard Wood, MO	\$2,085,307
20	Hanscom AFB, MA	\$1,477,841
21	Fort Devens, MA	\$1,477,841

Total Number of Class Six Stores: 21
Total Class Six Store Sales: \$82,392,839.10

Peterson AFB, Colo., Express	2,879,993	Hanscom AFB, Mass., Class Six	1,477,841
Fort Rucker, Ala., Class Six	2,858,893	Fort Buchanan, P.R., Service Station	1,472,462
Maxwell AFB, Ala., Class Six	2,852,739	Fort Knox, Ky., Wilson Express	1,471,362
Luke AFB, Ariz., Express/Class Six/Gas Station	2,827,365	Aberdeen PG, Md., Express/Gas	1,439,181
U.S. Air Force Academy, Colorado Springs, Colo., Express/Class Six	2,793,714	Fort Hood, Texas, Ellington Retail Store	1,434,818
Fort Hood, Texas, Kouma Express	2,791,844	JB Lewis-McChord, Wash., Lewis-Madigan Express	1,398,004
Kirtland AFB, N.M., Express/CCC	2,789,360	Aviano AB, Italy, Express	1,393,865
Travis AFB, Calif., Class Six	2,750,153	Carlisle Moon Express	1,370,786
Seymour Johnson AFB, N.C., Class Six/Express/Gas Station	2,740,699	Fort Gordon, Ga., Gate 5 Express	1,356,573
Davis-Monthan AFB, Ariz., Class Six/Express	2,663,006	Spangdahlem AB, Germany, Express	1,355,424
Buckley AFB, Colo., Main Store	2,646,745	Cannon AFB, N.M., Express	1,344,541
Fort Wainwright, Alaska, Express	2,639,851	Malmstrom AFB, Mont., Main Store	1,336,479
Fairchild AFB, Wash., Class Six	2,591,160	JB Elmendorf-Richardson, Alaska, Express/Class Six/Gas	1,332,674
JB Elmendorf-Richardson, Alaska, Elmendorf Joint Military Mall/Class Six/Gas Station	2,545,548	Kunsan AB, Korea, BX	1,332,096
Tyndall AFB, Fla., Express/Class Six	2,544,819	Fort Meade, Md., Branch Store/Gas	1,331,983
Fort Riley, Kan., Big Red 1 Express	2,544,099	Fort Benning, Ga., Dixie Road Express/Gas Station	1,318,076
JB Pearl Harbor-Hickam, Hawaii, Hickam Kuntz Mini Mall	2,537,136	JB Lewis-McChord, Wash., McChord Main Store	1,306,721
Fort Drum, N.Y., Class Six	2,530,187	Fort Campbell, Ky., Main Store	1,296,758
Hunter AAF, Ga., Corner Express	2,516,824	Joint Region Marianas, Saipan Troop Store	1,291,566
Fort Jackson, S.C., Gate 2 Express/Gas	2,514,154	Fort Sill, Okla., North Express	1,273,716
U.S. Military Academy, West Point, N.Y., Express	2,514,061	Wiesbaden, Germany, Hainerberg Express/Class Six/Gas Station	1,268,062
MCB Camp Butler, Okinawa, Japan, Express	2,440,289	Camp Casey, Korea, Express	1,258,461
Dobbins ARB, Ga., Main Store	2,427,367	Eglin AFB, Fla., West Gate Express	1,256,738
USAG Yongsan, Korea, South Post Express	2,426,448	Fort Belvoir, Va., Express	1,232,508
RAF Lakenheath, U.K., Express	2,346,556	Fort Irwin, Calif., Express 2	1,218,357
Maxwell AFB, Ala., Express	2,319,999	Harrison Village, Ind., Retail Store	1,214,078
Fort Polk, La., Class Six	2,288,851	Kwajalein Atoll, Marshall Islands, Retail Store	1,211,006
Incirlik AB, Turkey, Express	2,251,969	Columbus AFB, Miss., Exchange Branch Store	1,208,969
Fort Drum, N.Y., Express/MiniMall	2,222,587	McConnell AFB, Kan., Express	1,194,434
Gunter AFB, Ala., Express	2,219,542	Yokota AB, Japan, Fussa Gate Express	1,191,845
Grafenwoehr, Germany, Express	2,136,700	Camp Humphreys, Korea, Express	1,184,766
MCB Camp Hansen, Okinawa, Japan, Express	2,097,194	Eielson AFB, Alaska, Shopping Center	1,170,096
Fort Leonard Wood, Mo., Class Six	2,085,307	Fort Hood, Texas, Warrior Shop	1,164,858
JB Lewis-McChord, Wash., Liberty Express	2,021,566	Ellsworth AFB, S.D., Express	1,157,476
Offutt AFB, Neb., Express/Gas/Class Six	1,954,201	F.E. Warren AFB, Wyo., Express/Gas Station	1,112,707
JB Lewis-McChord, Wash., Lewis North Express/Gas	1,951,739	Kadena AB, Okinawa, Japan, Main Store	1,104,235
Fort Huachuca, Ariz., Express	1,873,959	JB McGuire-Dix-Lakehurst, N.J., Express/Gas	1,091,649
Ramstein AB, Germany, KMCC Main Store	1,834,452	Schofield Barracks, Hawaii, Kolek Express 3	1,083,263
Grafenwoer, Germany, Rose Barracks Express	1,815,918	Altus AFB, Okla., Troop Store	1,079,892
Misawa AB, Japan, Express	1,776,816	Selfridge ANGB, Mich., Main Store	1,075,206
JB Lewis-McChord, Wash., Lewis Main Store	1,751,949	Baumholder, Germany, Express/Gas	1,062,562
Joint Region Marianas, Guam, Andersen Class Six/Express	1,742,219	Fort McClellan, Ala., National Guard Troop Store	1,062,562
Sheppard AFB, Texas, Express	1,740,021	Fort Benning, Ga., Custer Road Express	1,056,289
Ramstein AB, Germany, Pulaski Express	1,737,958	Fort Leonard Wood, Mo., Express/Gas/Car Care	1,052,566
Fort Bragg, N.C., Butner Express/Gas Station	1,680,998	Whiteman AFB, Mo., Express	1,044,399
Dover AFB, Del., Express/Class Six/Gas	1,660,018	Fort Indiantown Gap, Pa., Express	1,040,072
Carlisle Barracks, Pa., Main Store	1,657,968	JB Langley-Eustis, Va., Bethel Manor Express/Class Six/Gas	1,018,680
Stuttgart, Germany, Patch Barracks Express/Gas	1,641,682	Aliamanu, Hawaii, Retail Store	1,016,366
Moody AFB, Ga., Express	1,604,743	Fort Campbell, Ky., Gardner Hills Mini Mall	1,004,588
Minot AFB, N.D., Express	1,594,708		
Fort Carson, Colo., Express/Class Six/Gas Station	1,593,453		
Fort Polk, La., Express #1	1,586,073		
Kadena AB, Okinawa, Japan, Fairchild Express	1,581,716		
USAG Yongsan, Korea, South Post Express	1,572,243		
Vicenza, Italy, Express	1,554,064		
RAF Mildenhall, U.K., BX	1,530,661		
Fort Stewart, Ga., Main Express	1,524,280		
Fort Campbell, Ky., Express	1,522,915		
Fort Gordon, Ga., Gate 1 Express	1,521,337		
Fort Riley, Kan., Forsyth Express	1,520,172		
HQ MWR Class Six, Texas	1,518,519		
Holloman AFB, N.M., Mini Mall	1,506,546		

ALCOHOLIC BEVERAGE LOCATIONS

Total number of AAFES stores with
annual alcohol sales over \$1 million: 166

Total Store Count: 693

All Stores by Department	FY 2016 Alcohol Sales
Wine	\$104,764,556
Beer	\$201,008,865
Spirits	\$301,819,289
Total Sales	\$607,592,709