

# AAFES CLASS SIX

## Army and Air Force Exchange Service (AAFES)

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## HEADQUARTERS PERSONNEL

### Director/Chief Executive Officer

Tom Shull

### President and Chief Merchandising Officer

Ana Middleton

### Executive Vice President and Chief Operating Officer

David Nelson

### Vice President, Specialty Stores and Consumables Division

Eric Sidman

### Divisional Merchandise Manager, Beverage/Tobacco Branch

Bridget MacFawn

### Buyer III, Non-Alcoholic Beverages

Dragana Ilic

### Buyer I, Non-Alcoholic Beverages

Detra Griggs-Reynolds

### Buyer III, Spirits

Adrienne Townes

### Buyer II, Spirits

Cynthia English

### Buyer III, Beer/Wine

Vicki Venables

### Buyer II, Wine

Allison Engroff

## AAFES ALCOHOLIC BEVERAGE SALES — \$1 MILLION-PLUS

### Total Sales of Alcoholic Beverages Only, Ranked by Fiscal 2017 Sales

(Sales Include Express Outlets, Gas Stations, Main Stores and Other Outlets)

Fort Buchanan, P.R., Class Six	\$21,242,288
Camp Santiago, P.R., Retail	12,231,548
Fort Belvoir, Va., North Post Express	9,060,658
Fort Jackson, S.C., Class Six	9,022,287
MacDill AFB, Fla., Class Six	8,608,095
Fort Meade, Md., Express/Gas	7,884,459

JB Andrews, Md., West Side Express	7,384,874
Redstone Arsenal, Ala., Express/Class Six	7,098,773
Hill AFB, Utah, Mini-Mall	7,079,516
Fort Campbell, Ky., Class Six	6,872,526
JB San Antonio, Texas, Randolph Home and Garden	6,759,871
JB Lewis-McChord, Wash., Express	6,678,155
Fort Benning, Ga., Marne Rd. Express/Gas Station	6,211,802
Fort Bragg, N.C., Pines Express/Class Six/Gas Station	5,922,388
Fort Bragg, N.C., North Post Class Six/Express/Gas Station	5,920,734
JB Langley-Eustis, Va., Langley AFB Express/Class Six/ Gas Station	5,890,977
Patrick AFB, Fla., Express/Gas Station/Class Six	5,874,702
JB San Antonio, Texas, Fort Sam Houston Class Six	5,826,086
JB San Antonio, Texas, Lackland Express	5,768,845
Fort Buchanan, P.R., Main Store	5,758,742
Tinker AFB, Okla., Express One	5,572,693
JB Lewis-McChord, Wash., Lewis Class Six	5,523,524
Little Rock AFB, Ark., Express/Class Six/Autopride	5,278,364
Fort Hood, Texas, Class Six	5,228,442
Wright-Patterson AFB, Ohio, Home and Garden	5,180,858
NAS Fort Worth JRB, Texas, BXtra	4,879,542
JB Myer-Henderson Hall, Express	4,832,474
Shaw AFB, S.C., Express/Gas/Class Six	4,830,208
Fort Carson, Colo., Class Six	4,712,999
JB McGuire-Dix-Lakehurst, N.J., Dix Express/Class Six/ Gas Station	4,692,359
JB Langley-Eustis, Va., Eustis Express/Class Six/Gas Station	4,591,792
Eglin AFB, Fla., Class Six	4,414,121
Fort Hamilton, N.Y., Main Store	4,326,289
Fort Gordon, Ga., Class Six	4,323,639
Schofield Barracks, Hawaii, Main Store	4,179,978
Kadena AB, Okinawa, Japan, Olympic Express	4,168,722
Keesler AFB, Miss., Express/Class Six/CCC	4,143,380
Fort Lee, Va., Express/Class Six/Gas Station	4,036,759
Scott AFB Ill., Express/Class Six	3,940,471
Ramstein AB, Germany, Express/Gas Station	3,934,775
JB Charleston, S.C., Express/Class Six/Gas Station	3,885,538
Fort Bliss, Texas, Class Six	3,871,097
Robins AFB, Ga., Express	3,855,885

### AAFES Class Six Stores

Ranked by Total Fiscal 2017 Sales

FY17 Rank	Facility	Sales
1	Fort Jackson, S.C.	\$9,022,287
2	MacDill AFB, Fla.	\$8,608,095
3	Fort Campbell, Ky.	\$6,872,526
4	JBSA Fort Sam Houston, Texas	\$5,826,086
5	JBLM Fort Lewis, Wash.	\$5,523,524
6	Fort Hood, Texas	\$5,228,442
7	Fort Carson, Colo.	\$4,712,999
8	Eglin AFB, Fla.	\$4,414,121
9	Fort Gordon, Ga.	\$4,323,639
10	Fort Bliss, Texas	\$3,871,097
11	Robins AFB, Ga.	\$3,855,885
12	Fort Knox, Ky.	\$3,350,739
13	Travis AFB, Calif.	\$3,043,620
14	Fort Rucker, Ala.	\$2,949,689
15	Maxwell AFB, Ala.	\$2,862,081
16	Fort Drum, N.Y.	\$2,605,157
17	Fairchild AFB, Wash.	\$2,518,157
18	Fort Leonard Ward, Mo.	\$2,343,783
19	Fort Polk, La.	\$2,340,775
20	Hanscom AFB, Mass.	\$1,435,809
21	Fort Devens, Mass.	\$114,069

**Total Number of Class Six Stores: 21**  
**Total Class Six Store Sales: \$85,822,580**

Hurlburt Field, Fla., Express/Class Six	3,789,474	Fort Campbell, Ky., Express	1,582,428
JB Anacostia-Bolling, Washington, D.C., Express	3,682,804	Fort Bliss, Texas, Biggs Mini-Mall	1,559,602
Nellis AFB, Nev., Express/Class Six	3,594,969	Fort Knox, Ky., Wilson Express	1,536,935
Fort Knox, Ky., Class Six	3,350,739	Minot AFB, N.D., Express	1,532,485
Barksdale AFB, La., Branch Exchange	3,332,177	Holloman AFB, N.M., Mini-Mall	1,520,631
Fort Stewart, Ga., Marne Express	3,311,219	RAF Mildenhall, U.K., BX	1,519,765
Fort Sill, Okla., Sheridan Rd. Express	3,260,406	JB San Antonio, Texas, Fort Sam Houston	
Fort Bragg, N.C., Old Glory Express	3,169,726	Ellington Field Retail	1,481,007
Leavenworth, Kan., Class Six/Express	3,166,434	Kunsan AB, Korea, BX	1,476,995
Osan AB, Korea, Express	3,104,930	Aberdeen PG, Md., Express/Gas	1,471,571
Travis AFB, Calif., Class Six	3,043,620	Fort Gordon, Ga., Gate 5 Express	1,470,707
Fort Hood, Texas, III Corps Express	3,007,175	Cannon AFB, N.M., Express	1,453,571
Luke AFB, Ariz., Express/Class Six/Gas Station	2,960,436	Aviano AB, Italy, Express	1,451,463
Fort Rucker, Ala., Class Six	2,949,689	Fort Irwin, Calif., Express 2	1,451,128
Seymour Johnson AFB, N.C., Class Six/Express/Gas Station	2,894,025	Hanscom AFB, Mass., Class Six	1,435,809
Kirtland AFB, N.M., Express/CCC	2,863,392	Fort Sill, Okla., North Express	1,435,036
Maxwell AFB, Ala., Class Six	2,862,081	Fort Riley, Kan., Forsyth Express	1,434,685
Fort Wainwright, Alaska, Express	2,844,016	Carlisle, Pa., Moon Express	1,425,605
Fort Rucker, Ala., Mini Mall/Express/Car Care	2,794,575	Vicenza, Italy, Express	1,410,173
Fort Jackson, S.C., Gate 2 Express/Gas	2,787,077	Fort Benning, Ga., Dixie Road Express/Gas Station	1,409,812
U.S. Air Force Academy, Colorado Springs, Colo.,		Kwajalein Atoll, Marshall Islands, Retail Store	1,402,896
Express/Class Six	2,773,562	Spangdahlem AB, Germany, Express	1,387,600
Peterson AFB, Colo., Express	2,711,164	USAG Yongsan, Korea, South Post Express	1,379,343
Hunter AAF, Ga., Corner Express	2,687,476	Fort Buchanan, P.R., Service Station	1,369,873
Dobbins ARB, Ga., Main Store	2,654,320	JB Elmendorf-Richardson, Alaska, Express/Class Six/Gas	1,339,542
U.S. Military Academy, West Point, N.Y., Express	2,618,624	Fort Meade, Md., Branch Store/Gas	1,320,737
Fort Drum, N.Y., Class Six	2,605,157	Fort Campbell, Ky., Main Store	1,315,636
Davis-Monthan AFB, Ariz., Class Six/Express	2,601,857	Fort Belvoir, Va., Express	1,306,830
JB Pearl Harbor-Hickam, Hawaii, Hickam Kuntz Mini Mall	2,525,309	Malmstrom AFB, Mont., Main Store	1,306,576
Fairchild AFB, Wash., Class Six	2,518,157	Eglin AFB, Fla., West Gate Express	1,306,393
Fort Hood, Texas, Kouma Express	2,509,979	JB Lewis-McChord, Wash., Lewis-Madigan Express	1,270,291
Fort Riley, Kan., Big Red 1 Express	2,503,421	Columbus AFB, Miss., Exchange Branch Store	1,266,588
JB Elmendorf-Richardson, Alaska,		Yokota AB, Japan, Fussa Gate Express	1,243,226
Elmendorf Joint Military Mall/Class Six/Gas Station	2,502,574	Fort Benning, Ga., Custer Road Express	1,231,478
Tyndall AFB, Fla., Express/Class Six	2,477,793	McConnell AFB, Kan., Express	1,204,028
Buckley AFB, Colo., Main Store	2,461,665	Harrison Village, Ind., Retail Store	1,201,511
Maxwell AFB, Ala., Express	2,406,137	Camp Casey, Korea, Express	1,191,001
Fort Leonard Wood, Mo., Class Six	2,343,783	Wiesbaden, Germany, Hainerberg Express/	
Fort Polk, La., Class Six	2,340,775	Class Six/Gas Station	1,159,159
Grafenwoehr, Germany, Express	2,332,047	Eielson AFB, Alaska, Shopping Center	1,149,879
MCB Camp Butler, Okinawa, Japan, Express	2,318,458	Kadena AB, Okinawa, Japan, Main Store	1,140,172
Fort Drum, N.Y., Express/MiniMall	2,307,407	Fort Leonard Wood, Mo., Express/Gas/Car Care	1,137,350
USAG Yongsan, Korea, South Post Express	2,267,206	Fort Campbell, Ky., Gardner Hills Mini Mall	1,136,416
Gunter AFB, Ala., Express	2,267,205	Whiteman AFB, Mo., Express	1,127,926
MCB Camp Hansen, Okinawa, Japan, Express	2,189,108	JB Lewis-McChord, Wash., McChord Main Store	1,126,197
RAF Lakenheath, U.K., Express	2,178,411	Fort Hood, Texas, Warrior Shop	1,122,075
JB Lewis-McChord, Wash., Liberty Express	2,143,580	F.E. Warren AFB, Wyo., Express/Gas Station	1,120,458
Incirlik AB, Turkey, Express	2,126,848	Ellsworth AFB, S.D., Express	1,106,969
JB Lewis-McChord, Wash., Lewis North Express/Gas	2,073,280	JB McGuire-Dix-Lakehurst, N.J., Express/Gas	1,093,096
Fort Huachuca, Ariz., Express	2,004,144	Altus AFB, Okla., Troop Store	1,092,193
Camp Humphreys, Korea, Troop Mini-Mall	1,938,534	Selfridge ANGB, Mich., Main Store	1,086,504
Offutt AFB, Neb., Express/Gas/Class Six	1,891,768	Baumholder, Germany, Express/Gas	1,073,389
Ramstein AB, Germany, KMCC Main Store	1,815,161	Schofield Barracks, Hawaii, Kolek Express 3	1,073,358
Moody AFB, Ga., Express	1,774,864	Schofield Barracks, Hawaii, Aliamanu Retail Store	1,062,129
Ramstein AB, Germany, Pulaski Express	1,764,911	Fort Indiantown Gap, Pa., Express	1,019,274
Misawa AB, Japan, Express	1,763,427	Mountain Home AFB, Idaho, Auto Pride Service Center	1,006,545
Stuttgart, Germany, Patch Barracks Express/Gas	1,746,393		
Grafenwoehr, Germany, Rose Barracks Express	1,719,743		
Dover AFB, Del., Express/Class Six/Gas	1,717,548		
HQ MWR Class Six, Texas	1,698,857		
Sheppard AFB, Texas, Express	1,685,460		
Joint Region Marianas, Guam, Andersen Class Six/Express	1,673,478		
JB Lewis-McChord, Wash., Lewis Main Store	1,668,329		
Kadena AB, Okinawa, Japan, Fairchild Express	1,658,175		
Carlisle Barracks, Pa., Main Store	1,649,593		
Fort Polk, La., Express #1	1,639,936		
Fort Bragg, N.C., Butner Express/Gas Station	1,621,731		
Fort Gordon, Ga., Gate 1 Express	1,611,723		
Fort Stewart, Ga., Main Express	1,606,689		
Fort Carson, Colo., Express/Class Six/Gas Station	1,591,495		

#### ALCOHOLIC BEVERAGE LOCATIONS

Total number of AAFES stores with  
annual alcohol sales over \$1 million: 165

Total Store Count: 693

All Stores by Department	FY 2017 Alcohol Sales
Wine	\$103,793,770
Beer	197,656,126
Spirits	314,450,050
<b>Total Sales</b>	<b>\$615,899,946</b>