

# NEXCOM PACKAGE STORES



## Navy Exchange Service Command (NEXCOM)

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**Divisional Merchandise  
Manager**  
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**Beer and Beverage Buyer**  
Jeffrey Baker

**Wine and Spirits Buyer**  
Debbie Scher

## NEXCOM PACKAGE STORES WORLDWIDE

Ranked By Fiscal 2017 Retail Sales

NS Norfolk, Va., Package Store . . . . .	\$12,964,840	Mini-Mart/Gas . . . . .	2,374,291
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart . . . . .	11,457,990	NB San Diego, Calif., Quik Mart . . . . .	2,227,795
NAS Oceana, Va., Package Store . . . . .	10,360,249	NCBC Port Hueneme (NBVC), Calif. . . . .	2,112,377
NAS Jacksonville, Fla., Package Store . . . . .	9,783,454	NB San Diego, Calif., Murphy Canyon Mini-Mart . . . . .	2,095,051
NAS Pensacola, Fla., Mall Mini-Mart . . . . .	9,000,168	NSB New London, Conn., Package Store . . . . .	2,039,888
NB San Diego, Calif., Package Store . . . . .	7,785,164	NAS Whiting Field, Fla. . . . .	2,005,130
JEB Little Creek-Fort Story, Va. . . . .	7,327,325	NCBC Gulfport, Miss. . . . .	2,003,779
NSA Bahrain Navy Exchange . . . . .	7,194,969	NS Great Lakes, Ill. . . . .	1,999,231
NSA Bethesda, Md., Package Store . . . . .	6,897,036	Stennis Space Center Mini-Mart, Miss. (SBU) . . . . .	1,844,747
NSA Mid-South, Millington, Tenn. . . . .	6,473,961	JB Pearl Harbor-Hickam, Hawaii (Touch & Go) . . . . .	1,814,374
NAS Whidbey Island, Wash. . . . .	4,997,811	FA Sasebo, Japan, Mini-Mart . . . . .	1,779,916
NNSY Portsmouth, Va., Scott Center Main . . . . .	4,997,252	NAS Meridian, Miss. . . . .	1,610,066
NASJRB New Orleans, La., Main Store (Belle Chasse) . . . . .	4,746,723	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Halsey) . . . . .	1,576,033
NBK Bangor, Wash. . . . .	4,450,473	NWS Yorktown, Va. . . . .	1,540,222
NSA Annapolis, Md., Gas Mini-Mart . . . . .	4,394,322	NAF Atsugi, Japan, Auto Center/Mini-Mart . . . . .	1,534,678
NS Mayport, Fla. . . . .	4,168,321	JEB Little Creek-Fort Story, Va., Gas/Mini-Mart . . . . .	1,492,721
NAS Patuxent River, Md. . . . .	3,831,165	NAS Sigonella, Italy . . . . .	1,480,586
JB Charleston, S.C. . . . .	3,773,401	Japan Ships Store . . . . .	1,451,931
NB Guam (Orote Point), JR Marianas . . . . .	3,558,544	NSA Philadelphia, Pa. . . . .	1,439,148
FA Yokosuka, Japan . . . . .	3,536,210	NAS North Island, Calif., Mini-Mart (Fallbrook) . . . . .	1,435,717
NS Newport, R.I., Package Store . . . . .	3,291,128	NAS Key West, Fla. . . . .	1,429,508
NSB Kings Bay, Ga., Quick Stop . . . . .	3,265,114	NAS Lemoore, Calif., Jet Mart Mini-Mart . . . . .	1,319,658
NS Everett, Wash. . . . .	3,127,850	Dam Neck Annex, Va. . . . .	1,311,750
NAS Corpus Christi, Texas . . . . .	3,114,403	FA Yokosuka, Japan, AP Mini-Mart/Car Care Center . . . . .	1,269,199
NBK Bremerton, Wash. . . . .	3,075,292	NS Norfolk, Va., V55 Mini-Mart (Air Station) . . . . .	1,266,865
NEX Orlando, Fla. . . . .	3,051,888	JB Pearl Harbor-Hickam, Hawaii, Exchange Fleet Store . . . . .	1,210,426
NH Guam, JR Marianas . . . . .	3,003,526	NB San Diego, Calif., Bayview Mini-Mart . . . . .	1,202,273
NS Rota, Spain . . . . .	2,805,550	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Iroquois Point) . . . . .	1,199,958
NS Guantanamo Bay, Cuba . . . . .	2,760,045	NSB New London, Conn. . . . .	1,191,601
NAS North Island (NB Coronado), Calif. . . . .	2,758,367	NAS Lemoore, Calif. . . . .	1,173,150
NEX Gricignano, Italy Mini-Mart (NSA Naples) . . . . .	2,560,401		
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Holomoku) . . . . .	2,447,888		
Mitchel Field, N.Y. . . . .	2,376,281		
NB Guam (Orote Point), JR Marianas,			

### BEER SALES

Craft/Specialty . . . . .	\$17,914,000
Imported Beer . . . . .	\$11,473,000
Domestic Beer . . . . .	\$30,471,000
<b>Total Beer . . . . .</b>	<b>\$59,858,000</b>

### NONALCOHOLIC DRINKS SALES

Soda . . . . .	\$17,693,000
Specialty Drinks (RTD tea/coffees & RTD Nutritionals) . . . . .	\$ 9,683,000
Water . . . . .	\$12,506,000
Juices . . . . .	\$ 4,415,000
Isotonic . . . . .	\$ 4,901,000
Energy Drinks . . . . .	\$18,233,000
<b>Total Nonalcoholic Drinks . . . . .</b>	<b>\$67,431,000</b>

### TOTAL BEVERAGE SALES

(includes intergovernmental sales)

### CONUS SALES

Beer and Soda . . . . .	\$ 99,919,000
Wine and Spirits . . . . .	\$140,689,000
<b>Total . . . . .</b>	<b>\$240,608,000</b>

### OCONUS SALES

Beer and Soda . . . . .	\$27,370,000
Wine and Spirits . . . . .	\$17,336,000
<b>Total . . . . .</b>	<b>\$44,706,000</b>

### WORLDWIDE

Beer and Soda . . . . .	\$129,719,000
(Includes \$2,430,000 government activities)	
Wine and Spirits . . . . .	\$158,025,000
(includes \$384,000 government activities)	
<b>Total . . . . .</b>	<b>\$287,744,000</b>

NOLF Imperial Beach, Calif. . . . .	1,124,411
NAS Sigonella, Italy, Mini-Mart . . . . .	1,122,749

NB Point Loma, Calif., Liberty Station/Nimitz Mini-Mart . . . . .	1,112,194	NSA Hampton Roads Northwest Annex, Va., Fleet Store/Gas . . . . .	472,708	Huntington Hall, Va., Mini-Mart . . . . .	166,859
NRCS Singapore . . . . .	1,087,937	NS Norfolk, Va., Fleet Store (W313) . . . . .	471,785	NAF Atsugi, Japan . . . . .	158,729
NAS Point Mugu (NBVC), Calif. . . . .	1,043,157	NAS Fallon, Nev. . . . .	457,968	NS Norfolk, Va., Navy Lodge Mini-Mart . . . . .	156,882
NEX Djibouti . . . . .	1,027,829	Corry Station, Fla. . . . .	454,985	U.S. Embassy, Rome, Italy . . . . .	151,705
NSU Saratoga Springs, N.Y., Mini-Mart . . . . .	1,008,738	NSA Bahrain South Mini-Mart . . . . .	453,099	NSF Deveselu, Romania, Main Store . . . . .	151,365
NSF Dahlgren, Va. . . . .	939,822	NNSY Portsmouth, Va., Mini-Mart . . . . .	443,417	NWS Seal Beach, Calif. . . . .	126,346
NAB Coronado, Calif. . . . .	886,763	NAWS China Lake, Calif. . . . .	435,751	NCBC Gulfport, Miss., Retirement Home Mini-Mart . . . . .	125,465
NCBC Gulfport, Miss., Mini-Mart . . . . .	875,994	NAF El Centro, Calif. . . . .	430,884	NB San Diego, Calif. . . . .	122,432
NSA Mid-South, Millington, Tenn., Gas Station . . . . .	874,760	NS Norfolk, Va., C9 Services Complex . . . . .	424,749	JB Anacostia-Bolling, Washington, D.C., Anacostia Mini Mart . . . . .	110,157
NBK Bangor, Wash., Mini-Mart/Package Store . . . . .	869,678	NEX Moron, Spain . . . . .	420,184	JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Makalapa) . . . . .	109,078
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Pearl City) . . . . .	868,335	NAS Fallon, Nev., Quik Stop/ Auto Service Center . . . . .	393,336	NBK Bremerton, Wash. . . . .	105,600
NSCS Panama City, Fla. . . . .	804,549	NS Newport, R.I., Greene Lane Mini-Mart . . . . .	390,777	NS Newport, R.I., Gas, Bookstore, Mini-Mart . . . . .	103,340
NAS Whidbey Island, Wash., Fleet Store . . . . .	800,936	NAS Key West, Fla., Boca Chica Mini-Mart . . . . .	388,212	NS Newport, R.I. . . . .	98,345
NS Norfolk, Va., CEP76 Autoport (D&S Gas) . . . . .	796,228	NSA Bethesda, Md., Gas Mini-Mart . . . . .	375,610	Hardy Barracks Mini-Mart, Japan . . . . .	97,330
NMC San Diego, Calif. . . . .	789,054	NAS Oceana, Va. . . . .	373,153	NB Guam (Orote Point), JR Marianas, NEX II . . . . .	96,983
NSA Souda Bay, Crete . . . . .	788,533	NEX Depot, NSA Bahrain . . . . .	369,502	NAS Whidbey Island, Wash., Ault Auto Center . . . . .	93,542
JB McGuire-Dix-Lakehurst, N.J. . . . .	755,476	PMRF Kauai, Hawaii (Barking Sands) . . . . .	365,008	NSA Hampton Roads Northwest Annex, Chesapeake, Va. . . . .	91,692
NSA Mechanicsburg, Pa. . . . .	725,626	NEX Depot, Yokosuka, Japan . . . . .	356,972	NEX Sanno Hotel, Japan . . . . .	88,720
NSB New London, Conn. (Dolphin) . . . . .	716,633	NS Guantanamo Bay, Cuba, Mini-Mart . . . . .	356,175	USMMA Kings Point, N.Y., Mini-Mart . . . . .	87,969
NCTS Guam . . . . .	709,987	Naval Housing, Hario, Japan . . . . .	343,737	FA Sasebo, Japan . . . . .	83,235
Aviation Plaza, NAS Pensacola, Fla., Mini-Mart/Auto Center . . . . .	707,024	NH Portsmouth, Va., Mini-Mart . . . . .	329,190	NSA Gaeta, Italy . . . . .	78,974
NS Mayport, Fla., Gas Station . . . . .	705,542	NCBC Port Hueneme (NBVC), Calif., Car Care Center . . . . .	321,999	NB San Diego, Calif., Auto Center . . . . .	74,568
NS Norfolk, Va. . . . .	703,874	NWS Earle, Colts Neck, N.J. . . . .	320,164	U.S. Embassy, Athens, Greece . . . . .	73,631
NB Guam (Orote Point), JR Marianas, Apra Mini-Mart . . . . .	697,319	NS Everett, Wash., Fleet Store . . . . .	311,351	SCSC Wallops Island, Va. . . . .	70,942
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Ford Island) . . . . .	676,904	Guam Ships Store . . . . .	308,668	U.S. Embassy, Madrid, Spain . . . . .	65,757
WNY Washington, D.C. . . . .	672,582	NAS Lemoore, Calif., Auto Center . . . . .	308,166	NSB Kings Bay, Ga. . . . .	58,386
NS Great Lakes, Ill., Service School Command . . . . .	661,864	NBK Bremerton, Wash., Jackson & Hospital Mini-Mart . . . . .	302,610	NSA Naples, JFC (NATO) Mini-Mart . . . . .	57,552
NAS Oceana, Va., Fleet Store . . . . .	660,185	NSA Hampton Roads, Va., Mini-Mart . . . . .	301,071	NEX Depot, NAS Sigonella, Italy . . . . .	57,374
NB San Diego, Calif., Cabrillo Mini-Mart . . . . .	656,977	NSA Naples, Italy . . . . .	300,741	NAS North Island (NB Coronado), Calif., Uniform Store . . . . .	34,493
NS Guantanamo Bay, Cuba, Marine Hill Mini-Mart . . . . .	629,306	JEB Little Creek-Fort Story, Va., Mini-Mart (West Annex) . . . . .	294,285	U.S. Embassy, Lisbon, Portugal . . . . .	28,200
Aviation Plaza, NAS Pensacola, Fla. . . . .	626,514	NS Guantanamo Bay, Cuba, Mini-Mart (Camp America) . . . . .	281,588	NB Guam (Orote Point), JR Marianas, Auto Center . . . . .	26,742
NB San Diego, Calif., Fleet Store . . . . .	615,453	NSB New London, Conn., Lower Mini-Mart . . . . .	276,414	JB Pearl Harbor-Hickam, Hawaii, Outdoor Living Store . . . . .	23,414
NAS Patuxent River, Md., Mini-Mart . . . . .	607,542	NSWC Crane, Ind. . . . .	267,000	NS Rota, Spain, Auto Center . . . . .	14,465
NS Mayport, Fla., Fleet Store . . . . .	597,825	NAS Key West, Fla., Trumbo Mini-Mart . . . . .	263,945	NEX Depot, NSA Naples, Italy . . . . .	9,889
NSA Capodichino, Italy . . . . .	583,317	NB Point Loma, Calif. . . . .	257,537	JB Pearl Harbor-Hickam, Hawaii, Auto Center (Sub Base) . . . . .	8,551
NSA Monterey, Calif. . . . .	579,295	NB Guam, JR Marianas, Polaris Point Mini-Mart . . . . .	255,441	NSA Monterey, Calif., Auto Center . . . . .	7,554
NB San Diego, Calif., Home Store . . . . .	578,109	NAS Jacksonville, Fla., Auto Center/ Garden Center . . . . .	254,202	NAS North Island (NB Coronado), Calif., Car Care Center . . . . .	7,433
NAB Coronado, Calif., Mini-Mart . . . . .	553,451	FLCN Cheatham Annex, Va. . . . .	252,892	NB Guam (Orote Point), JR Marianas, Furniture . . . . .	7,345
JB Charleston, S.C., Student Store . . . . .	547,620	NAS Pensacola, Fla. . . . .	251,681	NAS Oceana, Va., Auto Center . . . . .	2,122
NAS Kingsville, Texas . . . . .	545,310	NSB New London, Conn., Convenience Store . . . . .	243,357	NAS Jacksonville, Fla., Home and Garden . . . . .	1,305
FA Yokosuka, Japan, Ikego Mini-Mart . . . . .	544,803	FA Yokosuka, Japan, Fleet Rec. Store . . . . .	225,924	NBK Bangor, Wash., Auto Center/Hobby Shop . . . . .	1,140
NSA Bahrain TQ Mini-Mart . . . . .	532,964	NCTS Guam Mini-Mart . . . . .	217,277	NWS Charleston, S.C., Uniform Store . . . . .	112
NAS Corpus Christi, Texas, Auto Center . . . . .	531,167	NSA Bahrain AV Unit Mini-Mart . . . . .	213,107	NEX Depot, NAF Atsugi, Japan . . . . .	8
NS Great Lakes, Ill., Gas/Mini-Mart . . . . .	522,348	WNY Washington, D.C., Outtakes . . . . .	205,466		
Portsmouth NSY, Kittery, Maine . . . . .	506,685	JB Charleston, S.C., Gas . . . . .	204,700		
JB Pearl Harbor-Hickam, Hawaii, Mini-Mart (Wahiawa) . . . . .	505,858	NSA Bahrain - Jebel Ali, Dubai, Mini-Mart . . . . .	181,393		
NH Portsmouth, Va. . . . .	499,754	NS Great Lakes, Ill., RTC . . . . .	171,167		
NSF Indian Head, Md. . . . .	496,692	NH Beaufort, S.C. . . . .	168,207		
NS Norfolk, Va. (Iowa Estates) . . . . .	493,482	NH Guam Auto Center . . . . .	167,834		
NB Point Loma, Calif. (Sub Base) . . . . .	474,100				

<b>TOTALS</b>
<b>Number of Outlets . . . . . 207</b>
<b>Total Sales . . . . . \$287,743,694</b>

Source: NEXCOM